



AbilityOne e-Commerce Pilot

*Comparing Usability and Prices of GSA Advantage and the Amazon
AbilityOne Pilot*

December 2018

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Executive Summary

As the Federal Government seeks to improve the efficiency and effectiveness of the procurement process, commercial e-Commerce solutions have the potential to play an increasing role in the delivery of best-value mission support to customer agencies. There are currently multiple e-Commerce pilots either in development, or ongoing, within the Federal Government by agencies like the Air Force, Department of Homeland Security, and the General Services Administration. It is critical that the findings and lessons learned from these pilots be shared across the procurement community, so that both Government and industry can understand the potential opportunities and challenges associated with procuring potentially billions of taxpayer dollars of products through commercial e-Commerce portals.

To that end, members of the Coalition for Government Procurement (the Coalition) expressed significant interest in Government e-Commerce pilots, and the Coalition conducted an analysis of a newly established e-Commerce pilot program between the AbilityOne Commission and Amazon. This analysis compared the prices of 744 AbilityOne products offered under the Amazon AbilityOne pilot and GSA Advantage (Advantage). Specifically, this analysis compared the following factors on both platforms:

- Unit price of the product
- Price of the product adjusted for minimum order requirements
- Usability of the platform

The Coalition found that prices were significantly lower through GSA Advantage than through the AbilityOne pilot. Before adjusting prices to account for minimum order requirements, 741 of 744 items or 99.60 percent of AbilityOne products have a lower price on Advantage compared to the pilot. After adjusting to account for minimum order requirements, 538 items or 72.31 percent of AbilityOne products have a lower price on Advantage compared to the pilot. After adjusting for minimum order requirements, prices on GSA Advantage were 55.81 percent lower on average than the prices on the pilot.

Since the purpose of this report is to continue the robust dialogue surrounding the role of commercial e-Commerce platforms in Federal procurement, the Coalition has compiled a list of areas that warrant additional study and collaboration between Government and industry stakeholders. These areas include, but are not limited to, further analysis related to ensuring a level playing field for commercial distributors, disclosure and use of data, and conflicts of interest.

Background

Program History

Pursuant to the Javits-Wagner-O'Day (JWOD) Act, the AbilityOne program provides employment opportunities to individuals who are blind, or who have significant disabilities, through nonprofit agencies that provide products and services to the Federal Government. The program is among the largest sources of employment for individuals with disabilities, leveraging a national network of nearly 600 nonprofit agencies to employ more than 45,000 individuals who are blind or have other significant disabilities.¹

The AbilityOne program is administered by the Committee for Purchase From People Who Are Blind or Severely Disabled, commonly referred to as the AbilityOne Commission (the Commission).² In administering the AbilityOne program, the Commission is responsible for maintaining the "Procurement List" of AbilityOne products and services.³ When a product and/or service has been added to the Procurement List, customer agencies generally are required to purchase the product and/or solution from a participating nonprofit agency under the "mandatory source requirement." Data collected from the Federal Strategic Sourcing Initiative indicates that AbilityOne products account for approximately 11 percent of the spending for office supplies, janitorial/sanitation products, and maintenance, repair, and operations products.

"Essentially the Same" Items

To distribute the AbilityOne products included on the Procurement List, contractors must receive authorization from the Commission via a distribution agreement. This agreement requires, among other things, that contractors block the sale of "essentially the same" (ETS) products. As the name would suggest, ETS products are commercial products that the Commission has determined to be essentially the same as products included on the Procurement List.

For AbilityOne partners, the cost and resource burden associated with ETS compliance is significant. The AbilityOne Commission's pilot, however, does not currently include any similar requirements, and the Amazon AbilityOne (AAO) product pages advertise ETS items, which may, in fact, incentivize customers to purchase ETS items. Under these circumstances, there are two differing compliance structures. The first requires that current AbilityOne commercial distributors block ETS items. The second, applied in the pilot, allows for the posting of ETS items on the AbilityOne page which has the potential to reduce the sale of AbilityOne items that support the employment of people who are blind and people with disabilities.

¹ See: https://www.abilityone.gov/abilityone_program/faqs.html

² The AbilityOne Commission is assisted by two central nonprofit agencies – National Industries for the Blind (NIB) and SourceAmerica – in administering the AbilityOne program.

³ As referenced in Federal Acquisition Regulation (FAR) Subparts 8.0 and 8.7.

Purpose of This Analysis

The Coalition is a non-profit association of firms selling commercial services and products to the Federal Government. Our members collectively account for a significant percentage of the sales generated through the GSA contracts, including the Multiple Award Schedule (MAS) program. Coalition members are also responsible for many of the commercial item solutions purchased annually by the Federal Government, and are comprised of small, medium, and large business concerns. This includes members who are authorized AbilityOne distributors and manufacturers.

Throughout the ongoing discussions surrounding e-Commerce in Federal procurement, particularly in relation to the implementation of Section 846, the Coalition has been an active participant.⁴ On behalf of our members, the Coalition supports the implementation of e-Commerce solutions that streamline the procurement process and adhere to Congressional principles and compliance requirements in the Federal Government today.

In February 2018, the Commission announced that it would be launching a pilot program on Amazon's business-to-business e-Commerce platform.⁵ Through the pilot, authorized commercial distributors may sell AbilityOne products to Federal customers via Amazon on an AAO webpage. It is our understanding from the Commission that the pilot program aims to:

1. create a new channel to purchase AbilityOne products and support the employment of persons who are blind and persons with disabilities, and
2. increase the Commission's institutional knowledge of e-Commerce in order to prepare for the on-going implementation of Section 846.

The defined scope of AbilityOne products available through the AAO provided an opportunity for a direct comparison of products on the AAO webpage and products on GSA Advantage, a Government e-Commerce platform. This comparative analysis provides important information for Congress, the Office of Management and Budget, the General Services Administration, the Air Force, the Department of Homeland Security, the AbilityOne Commission, and other Federal agencies that are considering e-Commerce pilots.

Summary of Notable Findings

Based on its analysis of the AAO pilot, the Coalition found that:

- Before adjusting the quantity to meet minimum order requirements, 741 products or 99.60 percent of AbilityOne products, have a lower price on Advantage than on AAO.
- After adjusting the quantity to meet minimum order requirements, 538 products, or 72.31 percent, of the AbilityOne products have a lower price on Advantage than AAO.

⁴ See: Section 846, "Procurement through Commercial e-Commerce Portals," of the 2018 National Defense Authorization Act (NDAA)

⁵ This announcement was included as part of the Commission's "Outstanding Distributor" communication, which is intended to recognize authorized distributors that are highly successful in marketing and selling AbilityOne products within a given year.

- Products purchased on Advantage have a minimum order requirement, which is the dollar value threshold a buyer must meet to complete the purchase. The minimum order requirements range between \$0 and \$100, and the average minimum order requirement was \$20.71. Some products on Advantage have a price that is larger than the minimum order requirement, and thus, these products can be ordered as a quantity of one, because the minimum order requirement is met by the purchase of the single item.
- After adjusting for minimum order requirements, prices on GSA Advantage were 55.81 percent lower on average than the prices on AAO.

Pricing Methodology and Analysis

Methodology

On October 15, 2018, data elements, including product name, price, and manufacturer part number (MPN), were extracted from the AAO webpage. The extract selected the AAO offering that provided the lowest price for each product. Any product that did not have an identifiable MPN or that appeared to be a duplicate product was removed. This data extract yielded complete data on 744 unique AbilityOne products. AAO does not contain minimum order requirements, so this element was not collected for AbilityOne products on AAO. Some of the products in this analysis include: copy paper, pens, multi-purpose cleaners, locks, and garbage bags. A complete list of all products included in this analysis, as well as the AAO price, Advantage price, and minimum order requirement, is included in the appendix.

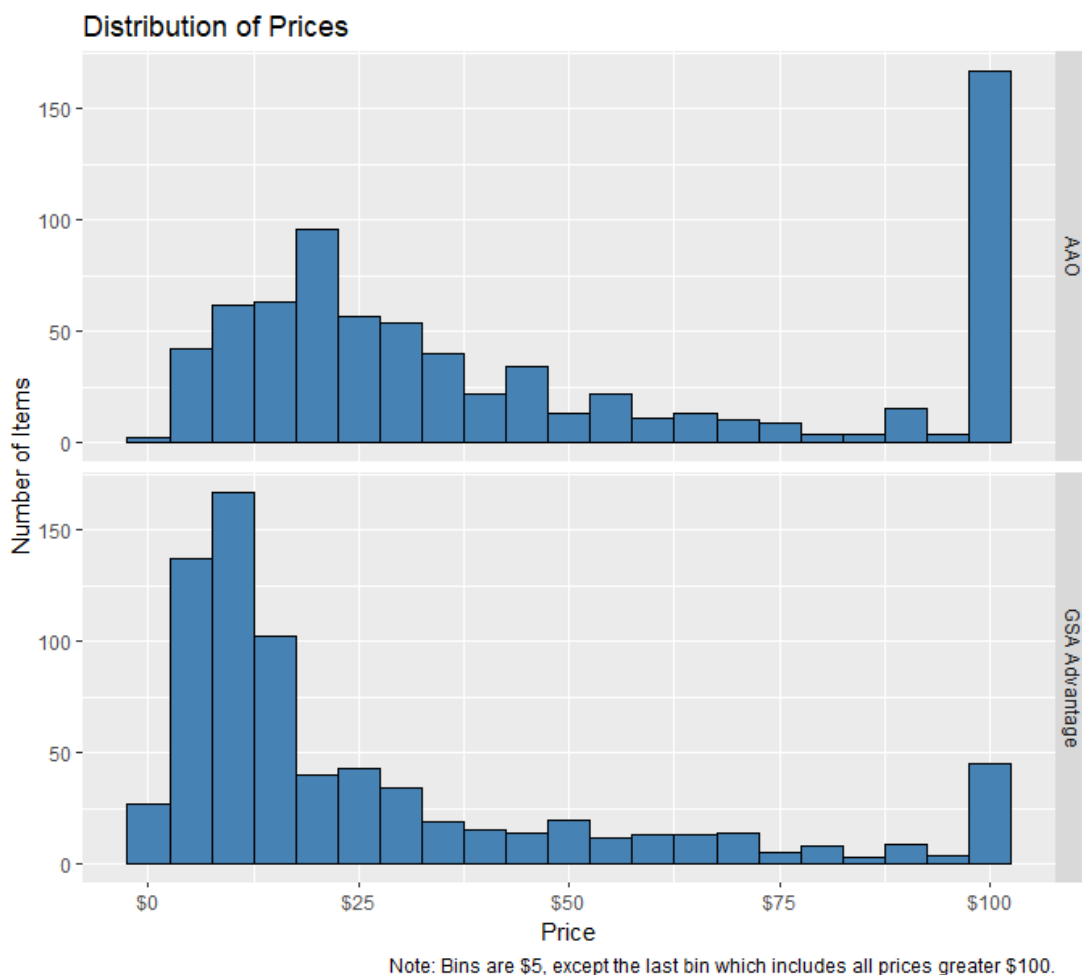
To ensure an “apples to apples” comparison, data was gathered on identical products from Advantage and AAO. First, the MPNs acquired from the AAO data extract were used to locate AbilityOne products for comparison on Advantage. After locating these products, the Advantage offering that provided the lowest price was selected, while accounting for the specific minimum order requirements. Products purchased on Advantage have a minimum order requirement, which is the dollar value threshold a buyer must meet to complete the purchase. The minimum order requirements range between \$0 and \$100, and the average minimum order requirement was \$20.71. Some products on Advantage have a price that is larger than the minimum order requirement. These products can be ordered as a quantity of one because the minimum order requirement is met by the purchase of the single item. Thus, to account for this difference between the platforms, the Advantage offering that provided the lowest total price for an order that meets the minimum order requirement was selected. In addition, where selected Advantage offerings provided zone-based pricing, this analysis selected a ZIP code in the Washington, D.C. metro area, because of the large concentration of Federal agencies in the Washington, D.C. metro area. Complete data was gathered on the Advantage price and the relevant minimum order requirement.

An example of the process for selecting the price and accounting for the minimum order requirement is included below. For an AbilityOne recycled steno book (MPN 7530-01-600-2029), the two lowest priced offerings on Advantage were \$7.58 and \$7.59 with respective minimum order requirements of \$100 and \$25. Buyers need to purchase quantities of 14 and 4, respectively, to meet the minimum order requirement, which would cost a total of \$106.12 and \$30.36, respectively. In this example, the second choice (which costs \$0.01 more than the first) would be selected for the analysis because the total cost (accounting for the minimum order requirement) is \$75.76 lower than the first.

Price Comparisons

For 99.60 percent of the AbilityOne products, prices on Advantage were lower than those on AAO. A total of three products out of 744 total products, pen refills (\$8.92 price difference), a broom (\$4.84 price difference), and recycled paper towels (\$0.28 price difference), had lower pricing on AAO than Advantage. The average Advantage price was \$37.47, while the average

price on AAO was \$96.59, an average increase of \$59.12 or 61.21 percent. This difference is statistically significant at a 99 percent level. Included below is a histogram showing the distribution of prices on AAO and Advantage.



Minimum Orders

Although the prices on Advantage are lower than AAO more than 99.60 percent of the time, most products on Advantage have minimum order requirements, which impact the price comparison. The average minimum order requirement for the AbilityOne products on Advantage is \$20.71, and 95.30 percent of the minimum order requirements were \$50 or less. The largest minimum order requirement was \$100, while the lowest minimum order requirement was \$0.⁶

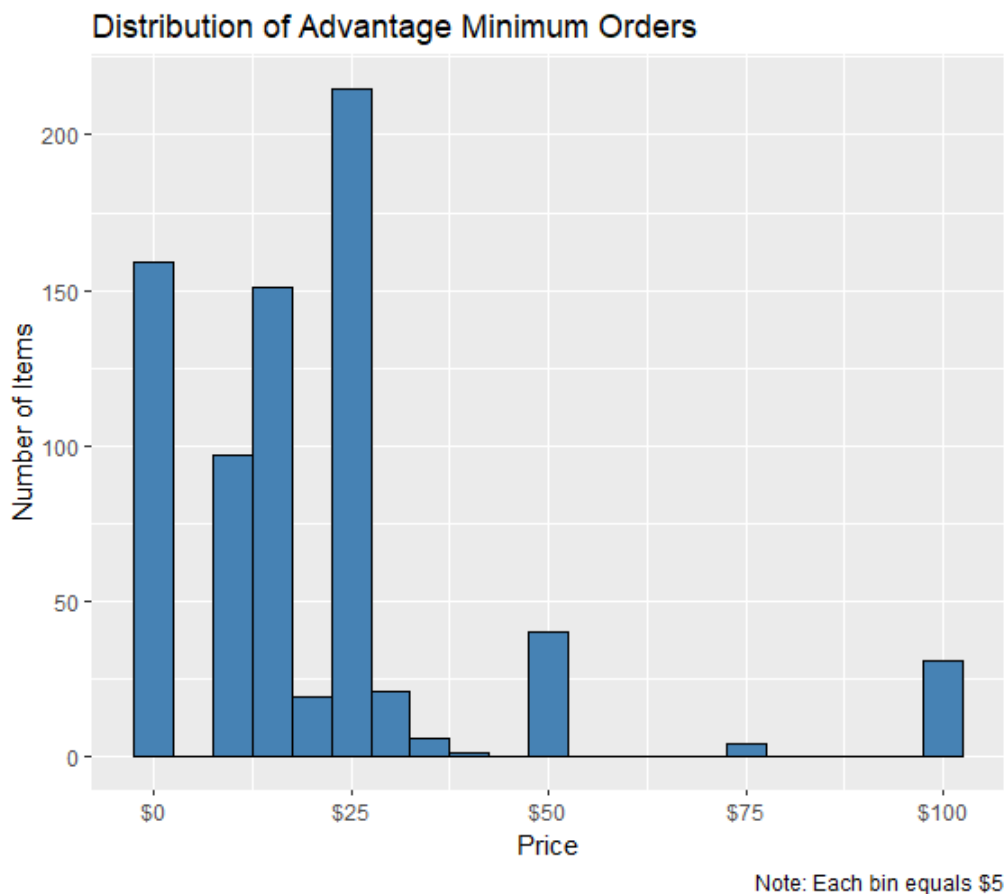
This analysis calculated the quantity required for each product to reach the minimum order requirement, that value was rounded up to get a whole number (since a buyer cannot order a fraction of a product), and the minimum quantity was multiplied by the Advantage price to get

⁶ A minimum order requirement of \$0 indicates that all orders, regardless of quantity, fulfill the minimum order requirement. National Industries for the Blind is one of the contractors that has a minimum order requirement of \$0.

a minimum Advantage price. This price represented the lowest price that also meets the minimum order requirement.

On average, a buyer will need to order a quantity of two products to meet the minimum order requirement. There are 489 AbilityOne products (or 65.73 percent) that can be ordered as a quantity of one, because the price is higher than the minimum order requirement. Further, by adjusting the Advantage price to account for the minimum order requirement, the average price on Advantage grew from \$37.47 to \$42.68, an increase of \$5.21 or 13.90 percent.

This average adjusted Advantage price is lower than the AAO price by \$53.91 or 55.81 percent. In addition, there are 538 AbilityOne products (or 72.31 percent) where the adjusted Advantage price is lower than the AAO price. This difference is statistically significant at a 99 percent level. There are also more than 357 AbilityOne products (or 47.98 percent) where the price discount for using Advantage is larger than 50 percent. Of this set of products, there are about 50 products where it is cheaper to order a quantity of two or more on Advantage than it is to order a quantity of one on AAO.



Pricing Observations

- Products purchased on Advantage have a minimum order requirement, which is the dollar value threshold a buyer must meet to complete the purchase. The minimum order

requirements range between \$0 and \$100, and the average minimum order requirement was \$20.71. Some products on Advantage have a price that is larger than the minimum order requirement, and these products can be ordered as a quantity of one because the minimum order requirement is met by the purchase of the single item.

- Prices are lower on Advantage for 538 products or 72.31 percent of AbilityOne products, assuming the buyer is looking to purchase a quantity of one.
- If the buyer purchases the product in larger quantities that exceed the minimum order requirements, the prices are lower on Advantage for 741 products or 99.60 percent of AbilityOne products.
- The minimum order requirement has no impact on 489 products or 65.73 percent of products because the price is larger than the minimum order requirement; on average a buyer will need to purchase a quantity of two to meet the minimum order requirement.
- After adjusting for the minimum order requirement, the AbilityOne products on Advantage cost \$53.91 or 55.81 percent less than those on AAO.

Buying from GSA Advantage

The usability of GSA Advantage could be significantly improved. This section identifies some of the usability issues found with the Advantage.

Multiple Manufacturers for the Same AbilityOne Product

For almost every AbilityOne product included in this analysis, the same product was listed on Advantage multiple times with different manufacturers listed. Included below is a screenshot for the product listing for an AbilityOne memo book (MPN 7530-00-243-9366). The product is listed seven times, and all seven listings have the same MPN with different manufacturers. The manufacturers include: National Industries for the Blind, AbilityOne, N/A, ABVI GOODWILL, LC Industries, and Skilcraft (the brand name for AbilityOne products). The listings for other AbilityOne products also include the following manufacturers: Ability One (with a space between the two words), NIB, NISH, NIB/NISH, and Skillcraft (a misspelling of the brand name). This multiplicity of manufacturers could be confusing to agency buyers, particularly since NISH was rebranded as SourceAmerica in 2013.

Further, having seven manufacturers for the same MPN also increases the number of clicks required for a buyer to analyze the price and minimum order requirements for one product, as each contractor's product listing may identify different prices with different minimum order requirements.

Conversely, products on the AAO page almost always list AbilityOne as the manufacturer. A screenshot of the same product on the AAO page is also included below.

Categories

Office Supplies

Paper pads or notebooks

Paper or pad holder or dispenser

Personnel forms or books

Tools, Paint & Recreational

Abrasive pads

Manufacturers/Brands

NATIONAL INDUSTRIES FOR THE BLIND

NIB

N/A

ABILITYONE

ABVI GOODWILL

See all

Photos

See only items with photos

Contractors

See All

Business/Socio-economic Types

Small Business

SBA cert disadvantaged SB

Woman owned SB

SBA cert 8(a) firm

Women Owned(WOSB)

Svc disabled vet owned SB

SBA cert HUBzone firm

Women Owned(EDWOSB)

Other than SB

Veteran owned SB

Green/Special Programs

Disaster Purchasing items

AbilityOne/NIB/NISH mandatory ...

CPG Compliant Items

Sources

AbilityOne items

FSSI Office Supplies (BIC)

GSA Global Supply items

Can't find what you're looking for?

Call GSA Customer Service toll free at 800-488-3111

Available 24 hours a day

Monday - Friday

(8 AM Central Sunday through 8:30 PM Central Friday)

Search Results - Products

Criteria: " 7530-00-243-9366 "

Sort by

Most relevant

Limit by price


Search within results

Find any of these words

GO

See Services Results >

Go to Expanded View >



SKILCRAFT 7530002439366 Memo Book
7530002439366

From: **\$11.43**


incl: s

From 1 source

SKILCRAFT 7530002439366 Memo Book - 144 Sheet(s) - 6" x 3.5" Sheet Size - White - 12Dozen

Mfr: National Industries For the Blind

QUALITY PRICE FSSI



7530002439366, SKILCRAFT POCKET-SIZED ME
2439366

From: **\$12.36**


incl: h v d s 8a

From 2 sources

Durable, pocket-sized memorandum book helps keep track of your "To-do List". Pocket memorandum book includes 144 lined sheets with 1/4" narrow rule that are stitched together. Cove...

Mfr: ABILITYONE

QUALITY PRICE FSSI



SKILCRAFT Memorandum Book ✓
2439366

From: **\$9.01**


incl: w v d s ew dv h wo 8a o

From 53 sources

SKILCRAFT Memorandum Book - 72 Sheet(s) - Head Bound - 5.38" x 3.75" Sheet Size - 12 / Dozen

Mfr: National Industries For the Blind

QUALITY PRICE FSSI

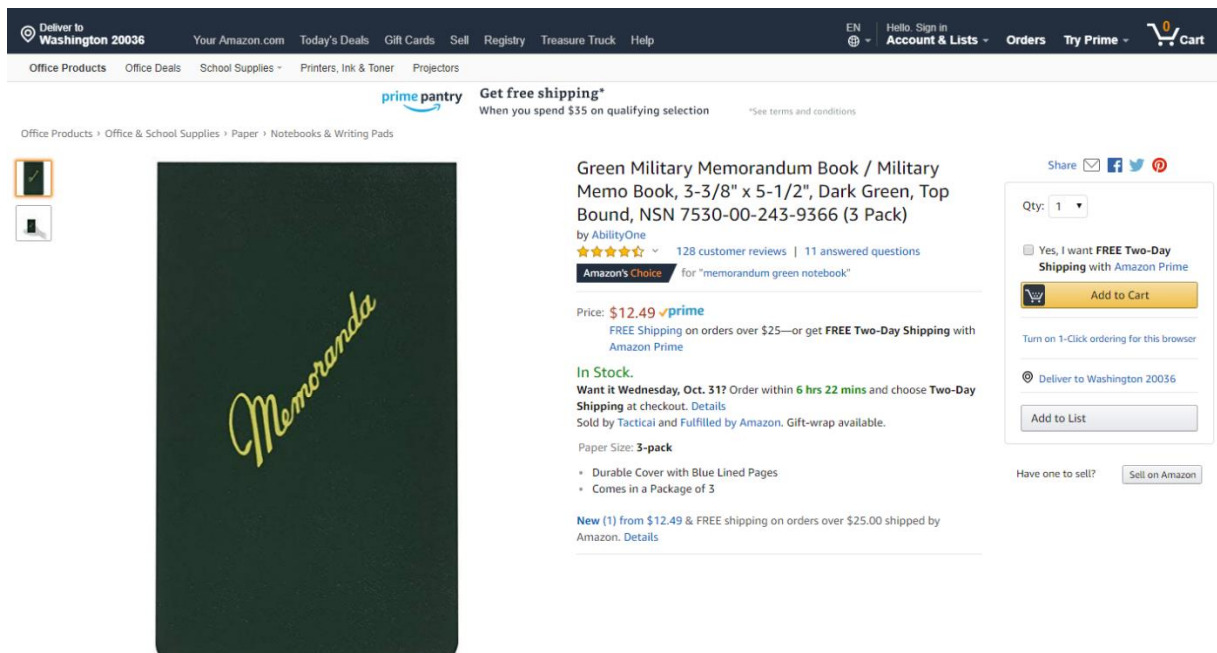


Memorandum Book ✓
7530-00-243-9366

From:

7530002439366, Skilcraft Pocket-Sized Memorandum Book, 3 3/8x5 1/2, White, 1 Dz

Mfr: N/A




Product Names are Unclear

Product names on Advantage are, at times, unclear to buyers. For example, an AbilityOne push broom (MPN 7920-00-292-2367) had the product name “NIB/NISH ABILITYONE PRODUCT.” Although the description of the product does note that the item is a push broom, a buyer is required to click on the product listing to get that information. A screenshot of the Advantage product page is included below.

In contrast, the products on the AAO page usually follow a standard naming convention, “AbilityOne – [Product Name] [MPN],” which appears to be easy for buyers to navigate. Following is a screenshot from AAO for paper cups (MPN 4350-00-641-4592) which demonstrates this standard naming convention.

Home > Product Detail



NIB/NISH ABILITYONE PRODUCT

Mfr Part No.: 7920002922367
Contractor Part No.: 600289
Manufacturer: MILWAUKEE INDUSTRIES
Contract No.:
MAS Schedule/SIN: 75/75 85
Warranty: 1 YR
Made In: UNITED STATES OF AMERICA

Desc

"NIB/NISH AbilityOne" 18" Floor Push Broom NSN=7920002922367


\$18.99 EA

[visit contractor's website](#)

Compare Available Sources

Quantity: [Add to Cart](#) **Instructions:** Select price below, enter qty at left, then Add to Cart. To view another contractor description, simply select the Contractor in the list below.
 ♦ Indicates when volume discounts are offered.

	Price/Unit	Features	Contractor	Socio	Deliv Days	Min	FOB/Shipping
⊖	\$16.60 EA			s d w	2 days shipped ARO	\$100.00	D-CONUS/O-AK,PR,HI
●	\$18.99 EA			s	3 days delivered ARO	\$30.00	D-CONUS/AK,PR,HI
⊕	\$180.00 EA	♦		s	5 days delivered ARO	\$100.00	D-CONUS/O-AK,PR,HI


[Home](#) | [My Account](#) | [Order History](#) | [Login](#) | [Help](#) | [Reports](#) | [GSA eLibrary](#) | [GSA eBuy](#) | [News](#) | [Acquisition Gateway](#)


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 Privacy and Security

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Industrial & Scientific | Lab | Test & Measurement | Safety | Janitorial & Facilities | Food Service | Education | Material Handling | Materials | Metalworking | Electrical | Markdowns | Deals

Deals in Home

Back to search results for "7350-00-641-4592"



by AbilityOne
AbilityOne - Paper Cup - Cold Liquids, 12 oz 7350-00-641-4592
 Be the first to review this item
 Price: **\$240.00 & FREE Shipping**
Arrives before Christmas.
 New (4) from \$225.93 + \$4.49 shipping

Specifications for this item

Part Number	7350-00-641-4592
Number of Items	1
Brand Name	AbilityOne
Capacity	12.0 fluid_ounces
Color	White
Size	12 oz

[See more product details](#)

Share [Email](#) [Facebook](#) [Twitter](#) [Pinterest](#)

\$240.00 & FREE Shipping
 Get it as soon as Wednesday, Dec. 5 when you choose Local Express Shipping at checkout.

In Stock.
 Ships from and sold by Office Savers, Inc.

Qty:

\$240.00 + Free Shipping
[Add to Cart](#)

Deliver to Washington 20016
[Add to List](#)

Other Sellers on Amazon

\$240.00
 + Free Shipping
 Sold by: Roby Supply
[Add to Cart](#)

\$347.94
[Add to Cart](#)

Click image to open expanded view

Product Pictures Often Missing, Unclear, or Display Company Logos

The product photos on Advantage also can cause confusion for buyers. As in the screenshot above, some products do not include images of the product or include an image stating, "image coming soon." In addition, some products include the contractor's logo rather than an image of the product. Finally, some products simply include incorrect images. Included below is a screenshot of the product page for an AbilityOne LCD digital clock (MPN 6645-01-661-1877). Of the three options for the product, one is a picture of an LCD digital clock, one does not have an

image, and the third appears to be an image of a food product, which has an MPN, product name, and product description that indicates it is an LCD digital clock.

Home > Search Results

Categories
Office Supplies
Wall clocks

Manufacturers/Brands
ABILITYONE
NIB
ABILITY ONE

Photos
See only items with photos

Contractors
See All

Business/Socio-economic Types
SBA cert disadvantaged SB
Small Business
Woman owned SB
Other than SB
Women Owned(WOSB)
SBA cert 8(a) firm
Svc disabled vet owned SB
Women Owned(EDWOSB)
Veteran owned SB

Green/Special Programs
Disaster Purchasing Items
AbilityOne/NIB/NISH mandatory ...


Sources
FSSI Office Supplies (BIC)
AbilityOne items
GSA Global Supply items

Can't find what you're looking for?
Call GSA Customer Service toll free at
800-488-3111
Available 24 hours a day
Monday - Friday
(8 AM Central Sunday through 8:30 PM Central Friday)

Search Results - Products

Criteria: " 6645016611877 "

Sort by: Most relevant Limit by price: ----- Search within results: Find any of these words GO



LCD Digital Clock
6645-01-661-1877

\$24.43 EA
10 days
From 14 sources

Silver with Black Detail, 9.75" x 7.25" x 1", SKILCRAFT, The LCD digital display clock's radiocontrolled movement keeps highly accurate time and is ideal for desktop or wall hangin...

Mfr: NIB
Contractor: GSA Global Supply

DISAST FSSS

No image available at this time


6645016611877,CLOCK,RADIO. 6645016611877
NSN6611877

From: \$27.26
incl: s d w 8a
From 4 sources

The LCD digital display clock's radio-controlled movement ensures accurate time and is ideal for desktop or wall hanging. The display includes time in standard or military format, ...

Mfr: ABILITYONE

DISAST FSSS



6645016611877,CLOCK,RADIO
6645016611877

From: \$21.66
incl: w v d s dv ew wo 8a o
From 26 sources

CLOCKS, 6645016611877,CLOCK,RADIO Chronographs; Chronometers; Timepieces; Tick-tock; Duration-Marker; Time-Keeper; Second Hand www.wecsysllc.com FSC=7510 UNSPSC=0052161507 UPC=8309...


Mfr: ABILITY ONE

DISAST FSSS

Global Supply

GSA's Global Supply program is a wholesale supply source. Wholesale supply sources, like Global Supply, are Congressionally mandated sources of supply under FAR 8.002, which requires agencies to satisfy requirements for supply using those sources before using non-mandatory sources, like the Federal Supply Schedules.

On Advantage, products from Global Supply are highlighted and listed above other products. The Global Supply products will be listed above other products, even if the Global Supply product is more expensive. This process encourages compliance with the mandatory source requirement, but it could be confusing to a purchase card holder who is not familiar with FAR 8.002, because Advantage does not provide an explanation for the product ranking. Included below is a product listing for paper towels (MPN 8540-01-592-3021), which shows how Global Supply items are listed, even if the Global Supply price is higher than another offering.






Enlarge/More Views >>

\$29.30 BX 12 EA
Add and shipped by GSA GLOBAL SUPPLY

PAPER TOWEL [TOWEL,PAPER]


Nfr Part No.: 8540-01-992-3021
NSN: 8540-01-992-3021
Manufacturer: NIB
Stock Status: Direct Delivery

Volume Discounts:
1 - 999999 \$29.30


AbilityOne item
 Comprehensive Procurement Guidelines (CPG) Compliant
 Item is subject to a minimum order quantity.
 Price may vary based on shipping location. Add to cart to show actual price

Description:
White, 8" x 350'.
All purpose single-ply paper roll towel is ideal for restroom use. Made using 100% recycled content with a minimum 40% post-consumer fibers. Processed chlorine free.


Related Products




8105011839768
from \$14.56
[Quick Look](#)



7530-01-562-3239
from \$27.98
[Quick Look](#)



7510-00-584-2489
from \$15.38
[Quick Look](#)



7530-01-398-2632
from \$78.43
[Quick Look](#)

Compare Available Sources

Quantity: [Add to Cart](#)

Instructions: Select price below, enter qty at left, then Add to Cart. To view another contractor description, simply select the Contractor in the list below.
 Indicates when volume discounts are offered.

GSA Advantage Usability Observations

- AbilityOne products on Advantage are listed multiple times with different manufacturers, which may be confusing to buyers. Products with multiple listings also increase the time required to analyze pricing and minimum order information.
- Product names on Advantage can be unclear to buyers.
- Photos on Advantage can be inaccurate, or the photos display a company logo rather than the product image.
- Advantage defaults to prioritize products from GSA Global Supply in its search results, which helps ensure buyers are utilizing Congressionally mandated sources of supply. The Global Supply items are displayed above offerings that have lower prices. This could be confusing to Government purchase card holders, even though it helps ensure compliance with FAR 8.002.

Buying from AAO

AAO is User-Friendly, but ETS Items are Available

For most of the AbilityOne items in this analysis, the product pages on AAO are more user-friendly than Advantage. AAO usually has effective and consistent product names; technical information, such as the size and weight of a product; and accurate photos of the product. On the next page there is a screenshot of an AAO product page for a telephone shoulder rest (MPN 7520-01-592-3859).

It is interesting to note that AAO's product page also displays "Sponsored products related to this item," which, in this example, includes telephone cord and telephone cord detanglers. Below the sponsored products is a section, "Customers who viewed this item also viewed," that includes product listings for competing phone shoulder rests. Seven of the eight shoulder rests displayed in this section, however, are not AbilityOne products. Currently, AAO does not engage in a process to block and sub items that are essentially the same (ETS) as AbilityOne products.

AAO Usability Observations

- AAO is user-friendly and its product listings are consistent.
- AAO, however, does not block ETS items, a major AbilityOne compliance requirement with all other commercial authorized distributors that ensures the viability of the program and the employment of individuals with disabilities.



Click image to open expanded view

by AbilityOne

AbilityOne - Telephone Shoulder Rest - Black, Curved Shape 7520-01-592-3859

Be the first to review this item

Price: **\$8.67 & FREE Shipping**

New (5) from \$8.67 & FREE shipping.

Specifications for this item

Part Number	7520-01-592-3859
Number of Items	1
Brand Name	AbilityOne
Color	Black
Size	2" W x 2-1/2" H x 7" L

[See more product details](#)

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AbilityOne - Assorted Pastel-Colored Steno Pads - 6" x 9", 3 Pack Assorted Colors, Gold, Green and Pink 7530-01-454-5702...
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Short-term versus Long-term Savings

Discussion on the use of Advantage has centered on the minimum order requirement, which mandates that buyers must meet a specific dollar value to purchase a product. The price analysis in this report assumed that the buyer was looking to purchase a quantity of one. This assumption, however, may not be the ideal situation for the Government.

For example, a box of 12 retractable gel AbilityOne pens (MPN 7520-01-506-8502) costs \$15.38 on Advantage and \$28.51 on AAO. The GSA minimum order requirement is \$100, which means the buyer would need to purchase seven boxes of pens, costing \$107.66, to meet the minimum order requirement. In the short-term, the buyer would avoid an up-front outlay of \$79.15 by using AAO.

Pens, however, by their nature, are consumable, and thus, it is inefficient for buyers to make small quantity purchases of pens in the short run when, logically, increased quantities will continue to be required in the long run. In this example, if the buyer recognized this dynamic, it also would recognize that, over the course of a year, it likely would need many pens, prompting it to purchase the seven boxes of pens identified, and thus, affording it the opportunity to save \$91.91 by using Advantage.

The failure to recognize these long-term savings is an example of what behavioral economists and psychologists refer to as, “hyperbolic discounting.”⁷ When hyperbolic discounting is at play, buyers are more responsive to short-term savings than long-term savings, even if the savings in the long-term are larger than those in the short-term.

The pricing analysis of AbilityOne products indicates that, on average, a buyer will need to purchase a quantity of two in order to meet a minimum order requirement, Advantage also provides a better price than AAO for 741 products or more than 99 percent of AbilityOne products, once the minimum order requirements have been met. Ordering procedures for e-Commerce portals should reflect the distinction between one-off and recurring purchases and encourage buyers to make best-value determinations that save taxpayer dollars in the long-run.

⁷ “When two rewards are both far away in time, decisionmakers act relatively patiently. For example, a worker prefers a 20-minute break in 101 days, rather than a 15-minute break in 100 days. But when both rewards are brought forward in time, preferences exhibit a reversal, reflecting more impatience; the same person prefers a 15-minute break right now, rather than a 20-minute break tomorrow.” See: “The Hyperbolic Consumption Model: Calibration, Simulation, and Empirical Evaluation” by George-Marios Angeletos, David Laibson, Andrea Repetto, Jeremy Tobacman and Stephen Weinberg in the *Journal of Economic Perspectives* – Volume 15, Number 3 – Summer 2001, page 48.

Areas for Further Study

Areas of Further Study for GSA

Market Basket Analysis

This report analyzed the price of AbilityOne products offered on Advantage and AAO. Further analysis could also develop a market basket of commonly-purchased products. The prices, delivery terms, and minimum order requirements for the products in the basket could be analyzed. A market basket analysis would provide additional insight on e-Commerce prices by accounting for quantities that buyers regularly purchase and determining the full impact of the minimum order requirements.

An MBA Professional Report published by the Naval Postgraduate School, which provides a business case analysis comparing GSA Advantage to Amazon Business, analyzed the prices for the 60 most commonly purchased items and found that prices were lower on GSA Advantage for 80 percent of the products.⁸

Delivery Terms

This report has not analyzed the delivery terms for Advantage and AAO and recommends that this issue be explored in future studies. An examination of delivery terms on both platforms can be used to determine if there are circumstances where buyers may require products under more favorable terms, such as faster delivery, and which platforms can meet those requirements.

The Naval Postgraduate School Study also found that shipping was both cheaper and faster on GSA Advantage (average of 5.45 days with free shipping compared to an average of 9.25 days at a cost of \$2.33). The report did note that, if the pilot were implemented, the Government would receive two-day shipping.

Buying Habits

Another area for study would be the buying habits of Government purchase card holders. Observations from this report indicate that AbilityOne products on Advantage have lower pricing than AbilityOne products on AAO. At the same time, AAO has a more desirable user experience than Advantage. At the same time, AAO has a more desirable user experience than Advantage. However, this ease of use should be weighed against a potential 55.81 percent price discount for the taxpayer.

Further studies also might review whether, and, if so, how often, Government purchase card holders engage in hyperbolic discounting and how they might be incentivized to take advantage of savings available in the long-run.

Accounting for Hyperbolic Discounting

Ordering procedures should account for hyperbolic discounting, where buyers are more responsive to short-term savings than long-term savings, even if the savings in the long-term are larger. Considering that the Government should be seeking to maximize its long-run

⁸ See: "Amazon Business and GSA Advantage: A Comparative Analysis" by Holland D. Canter and Tabitha J. Gomez.

savings, further studies should review how ordering procedures could be modified to appropriately account for hyperbolic discounting.

Fees Charged by Portal Providers

The fees charged by a portal provider could have an impact on the price paid by the Government. GSA should assess the impact of these fees and assess if the benefits for using AAO outweigh the costs. This cost benefit analysis would help to add context to the discussion surrounding the ease of use for AAO, while accounting for the increase in the prices of AbilityOne products on AAO and the possible impact of creating a new channel for ETS products.

Areas of Further Study for the AbilityOne Commission

Impact on AbilityOne Sales

It is our understanding that the AbilityOne Commission developed two goals for the AAO pilot:

1. create a new channel to purchase AbilityOne products and support the employment of persons who are blind and persons with disabilities, and
2. increase the Commission's institutional knowledge of e-Commerce in order to prepare for the on-going implementation of Section 846 of the 2018 NDAA.

The AAO pilot will likely achieve the second goal of learning more about the use of commercial e-Commerce platforms, like AAO, to sell AbilityOne products to Federal customers. Further studies will be needed to determine if spending on AbilityOne products increases. The placement of ETS items directly below AbilityOne products on AAO could lure buyers away from the AbilityOne product and lead to the purchase of ETS items, despite AbilityOne products being mandatory sources of supply.

Ensure a Level Playing Field

To distribute AbilityOne products, contractors must receive authorization from the AbilityOne Commission via a distribution agreement. This agreement requires, among other things, that contractors block the sale of ETS products. For AbilityOne partners, the cost and resource burden associated with ETS compliance is significant. The AAO pilot, however, does not currently include any similar requirements, and it may, in fact, incentivize customers to purchase ETS items.

Under these circumstances, the AbilityOne Commission should consider how to best synchronize the same compliance requirements to AAO pilot and existing authorized AbilityOne distributors. Ensuring consistent accountability is critical to the long-term sustainability of the AbilityOne program, and thus, should be addressed in future studies.

Disclosure and Use of Data

Section 846 of the 2018 NDAA tasks GSA with establishing a Government-wide program for commercial e-Commerce platforms. Section 846 is a separate program from the AAO pilot.

The AbilityOne Commission should review the procedures that were established by Congress in Section 846 for the protection of supplier data. For example, Section 846(h)(1) prohibits e-Commerce portal providers from selling or otherwise making available any data pertaining to a product order by the Federal Government through an e-Commerce portal. Section 846(h)(3) also prohibits the e-Commerce portal provider from using data collected through portal transactions for pricing, marketing, competitive or other purposes.

Controls on this data are important because information, like the business intelligence regarding Government purchasing patterns, is significant for industry stakeholders. For companies, this information is akin to the heartbeat of their business, and the absence of controls regarding its usage would yield a windfall to a marketplace provider with whom they directly compete.

Although the AAO pilot and Section 846 are separate programs, the Commission should consider applying the standards established by Congress for Section 846 to the AAO pilot to ensure consistency between the programs and create protections for distributors in the AAO pilot.

Appendix 1 – AbilityOne Products in the Analysis

Product Name on AAO	MPN	AAO Price	Advantage Price	Minimum Order
AbilityOne - Sewing Scissors 5110-01-241-4375	5110-01-241-4375	\$6.99	\$3.99	\$0.00
AbilityOne - Lockout Tagout Padlocks, Nylon, Red - 6 5340-01-650-2636	5340-01-650-2636	\$173.98	\$68.31	\$50.00
DHS/TSA-Approved Powder-Free Nitrile Exam Glove, Small	651500NIB0236	\$21.06	\$7.45	\$25.00
Gloves, Exam, Disposable, Powder Free, Textured, Latex, Small, Natural Color	651500NIB0307	\$27.97	\$10.47	\$25.00
Gloves, Exam, Disposable, Powder Free, Textured, Nitrile, Small, Blue	651500NIB0311	\$31.34	\$12.47	\$25.00
Vinyl Examination Gloves - Medium	653000NIB0105	\$12.14	\$6.30	\$15.00
Vinyl Examination Gloves - Large	653000NIB0106	\$12.14	\$6.30	\$15.00
AbilityOne - 12/24 Hour Slimline Wall Clock - 12 3/4 Diameter, Brown 6645-01-342-8199	6645-01-342-8199	\$34.15	\$18.54	\$50.00
AbilityOne - Slimline Wall Clock - 12 3/4 Diameter, Black Case 6645-01-389-7944	6645-01-389-7944	\$34.15	\$23.43	\$1.00
AbilityOne - Slimline Wall Clock - 9 1/4 Diameter, Black 6645-01-389-7958	6645-01-389-7958	\$46.46	\$17.64	\$1.00
SKILCRAFT Round Wall Clock,Hardwood Frame,16"Dia.,BK Print, MY Case (6645-01-421-6904)	6645-01-421-6904	\$176.77	\$38.05	\$25.00
AbilityOne - Atomic Slimline Wall Clock - 12-3/4 Diameter, Black 6645-01-491-9814	6645-01-491-9814	\$52.85	\$29.79	\$25.00
AbilityOne - SKILCRAFT Quartz-Movement Wall Clocks - Plastic Frame, 14.5" Diameter 6645-01-623-7483	6645-01-623-7483	\$45.42	\$26.45	\$11.50
AbilityOne - SKILCRAFT SelfSet Wall Clocks - Plastic Frame, 14.5" Diameter 6645-01-623-8823	6645-01-623-8823	\$45.19	\$30.19	\$11.50
AbilityOne - SKILCRAFT Quartz-Movement Wall Clocks - Plastic Frame, 16.5" Diameter 6645-01-623-8824	6645-01-623-8824	\$55.99	\$31.34	\$25.00
AbilityOne - ReFresh Air Freshener 6840-00-721-6055	6840-00-721-6055	\$6.43	\$2.58	\$1.00
LYSOL BRAND II AEROSOL DISINFECTANT SPRAYS ORIGINAL SCENT	684000NIB0039	\$18.46	\$8.68	\$15.00
LYSOL BRAND II AEROSOL DISINFECTANT SPRAYS FRESH SCENT	684000NIB0040	\$18.46	\$7.82	\$25.00
LYSOL BRAND II AEROSOL DISINFECTANT SPRAYS CRISP LINEN SCENT	684000NIB0042	\$18.46	\$8.68	\$15.00
LYSOL BRAND III DISINFECTANT SPRAY SPRING WATERFALL SCENT, 19 OZ AEROSOL	684000NIB0043	\$18.46	\$8.68	\$15.00
AbilityOne - Pine Disinfectant Cleaner 6840-01-342-4143	6840-01-342-4143	\$34.71	\$6.55	\$25.00
AbilityOne - SKILCRAFT-Zep Meter Mist Refills - Peach Scent 6840-01-368-4785	6840-01-368-4785	\$20.82	\$5.42	\$25.00
AbilityOne - SKILCRAFT-Zep Meter Mist Refills - Apple Scent 6840-01-368-4787	6840-01-368-4787	\$20.82	\$5.42	\$25.00
AbilityOne - SKILCRAFT-Zep Meter Mist Refills - Country Garden Scent 6840-01-368-4789	6840-01-368-4789	\$20.82	\$5.47	\$25.00
AbilityOne - SKILCRAFT-Zep Meter Mist Refills - Smoke Screen Scent 6840-01-425-8232	6840-01-425-8232	\$20.32	\$5.42	\$25.00
AbilityOne - SKILCRAFT Urinal Screen Kit with Non-Para Block 6840-01-451-9189	6840-01-451-9189	\$27.57	\$25.88	\$25.00
AbilityOne - CD cases - Slim, Clear 7045-01-502-6513	7045-01-502-6513	\$13.63	\$4.95	\$25.00
AbilityOne - CD cases - Slim, Assorted Colors 7045-01-554-7682	7045-01-554-7682	\$17.88	\$9.57	\$25.00
AbilityOne - Style B - Frames, Vinyl, 11" x 14", 12 per Box, Walnut Vinyl Wrapped 7105-00-149-1281: Box, 12 Item(s)	7105-00-149-1281	\$80.64	\$9.71	\$50.00
AbilityOne - Style B - Frames, Vinyl, 9" x 12", 12 per Box, Walnut Vinyl Wrapped 7105-00-903-1843: Box, 12 Item(s)	7105-00-903-1843	\$67.96	\$8.77	\$50.00
AbilityOne - Style G - Frames, 8" x 10", Cherry 7105-01-357-9978	7105-01-357-9978	\$24.42	\$8.74	\$50.00
AbilityOne - Style G - Frames, 8 1/2" x 11", Cherry 7105-01-357-9979	7105-01-357-9979	\$16.15	\$9.29	\$50.00
AbilityOne - Style G - Military-Themed Picture Frames, 8 1/2" x 11", U.S. Army 7105-01-458-8210	7105-01-458-8210	\$17.50	\$9.30	\$50.00

AbilityOne - Floor Mat - Polyvinyl, 46" x 60" with 25" x 12" lip 7220-01-577-2528	7220-01-577-2528	\$161.99	\$64.93	\$30.00
AbilityOne - Floor Mat - Polyvinyl, 45" x 53" with 25" x 12" lip 7220-01-577-2529	7220-01-577-2529	\$137.99	\$57.90	\$30.00
AbilityOne - Anti-Fatigue Mats - Light-Duty - 2' x 3', 3/8 Thick, Gray 7220-01-582-6228	7220-01-582-6228	\$30.15	\$19.48	\$1.00
AbilityOne - 3-Mat Entry System - Scraper/Wiper, Vinyl Loop, 4' x 6', 1/2 Thick, Gray 7220-01-582-6242	7220-01-582-6242	\$307.34	\$175.00	\$100.00
AbilityOne - 3-Mat Entry System - Scraper, 3' x 5', 5/16 Thick, Gray 7220-01-582-6246	7220-01-582-6246	\$84.17	\$53.47	\$30.00
AbilityOne - 3-Mat Entry System - Scraper, 3' x 6', 5/8 Thick, Black, Heavy-Duty 7220-01-582-6248	7220-01-582-6248	\$230.98	\$129.83	\$100.00
AbilityOne - Floor Mat, Anti-Fatigue, Ribbed Vinyl, 2' x 3' Black 7220-01-616-3623	7220-01-616-3623	\$28.20	\$19.48	\$1.00
AbilityOne - Floor Mat, Anti-Fatigue, Ribbed Vinyl, 3' x 5', Black 7220-01-616-3624	7220-01-616-3624	\$59.58	\$36.20	\$25.00
AbilityOne - Dustpan 7290-01-460-6663	7290-01-460-6663	\$45.09	\$15.10	\$25.00
AbilityOne - Plastic Flatware, Type III - Fork 7340-00-022-1315	7340-00-022-1315	\$9.42	\$5.34	\$10.00
AbilityOne - Plastic Flatware, Type III - Knife 7340-00-022-1316	7340-00-022-1316	\$9.23	\$5.34	\$10.00
AbilityOne - Plastic Flatware, Type III - Teaspoon 7340-00-022-1317	7340-00-022-1317	\$9.38	\$5.34	\$10.00
AbilityOne - Paper Cup - Hot Liquids, 8 oz 7350-00-162-3006	7350-00-162-3006	\$168.19	\$95.83	\$35.00
AbilityOne - SKILCRAFT Squat-Style 16 oz. Cup for Hot Liquids, 500/BX 7350-00-290-0586: Box, 500 Item(s)	7350-00-290-0586	\$88.67	\$52.46	\$25.00
AbilityOne - SKILCRAFT Paper Plates - Compostable, 6-1/2 in. Diameter, White, Uncompartment 7350-00-290-0593	7350-00-290-0593	\$100.00	\$65.76	\$25.00
AbilityOne - Paper Cup - Hot Liquids, 12 oz 7350-00-641-4517	7350-00-641-4517	\$128.49	\$63.03	\$10.00
AbilityOne - Paper Cup - Cold Liquids, 12 oz 7350-00-641-4592	7350-00-641-4592	\$240.00	\$120.07	\$100.00
AbilityOne - Paper Plate - 9" Diameter, 3/4 Deep 7350-00-899-3056	7350-00-899-3056	\$126.55	\$74.91	\$25.00
AbilityOne - Paper Plates - Triple Compartment 7350-01-263-6700	7350-01-263-6700	\$124.99	\$72.35	\$50.00
AbilityOne - Disposable Paper Cups - BioBased, Cold Beverage, 21 oz. 7350-01-645-7874	7350-01-645-7874	\$215.78	\$126.33	\$50.00
AbilityOne - Disposable Paper Cups - Cold Beverage, 21 oz. 7350-01-645-7875	7350-01-645-7875	\$118.99	\$72.15	\$25.00
AbilityOne - Disposable Paper Cups - Cold Beverage, 32 oz. 7350-01-645-7876	7350-01-645-7876	\$113.92	\$68.59	\$25.00
AbilityOne - Biobased Cutlery - 3 pc Dining Set 7360-01-564-3560: Box, 3 Item(s)	7360-01-564-3560	\$109.98	\$61.73	\$50.00
AbilityOne - Self-stick Repositionable Flags, Red 7510-01-315-2019	7510-01-315-2019	\$5.98	\$3.08	\$25.00
AbilityOne - Self-stick Repositionable Flags, Green 7510-01-315-2020	7510-01-315-2020	\$5.48	\$3.43	\$25.00
AbilityOne - Self-Stick Repositionable Flags, Blue 7510-01-315-2021	7510-01-315-2021	\$5.48	\$2.56	\$25.00
AbilityOne - Self-stick Repositionable Flags, White 7510-01-315-2022	7510-01-315-2022	\$5.76	\$2.56	\$25.00
AbilityOne - Self-Stick Repositionable Flags, Orange 7510-01-315-2023	7510-01-315-2023	\$5.48	\$2.56	\$25.00
AbilityOne - Self-stick Repositionable Flags, Yellow 7510-01-315-2024	7510-01-315-2024	\$5.48	\$2.56	\$25.00
AbilityOne - Self-Stick Repositionable Flags, Purple 7510-01-315-8654	7510-01-315-8654	\$5.76	\$2.56	\$25.00
AbilityOne - Lead Refill for Mechanical Pencils - 0.7mm Medium Point 7510-01-317-6422	7510-01-317-6422	\$2.99	\$0.82	\$25.00
AbilityOne - Tabs for Hanging File Folders - 1/3 Cut 7510-01-375-4510	7510-01-375-4510	\$3.46	\$1.31	\$25.00
AbilityOne - Clam Clip Dispenser Refills - Small 7510-01-392-6512	7510-01-392-6512	\$5.87	\$3.44	\$25.00
AbilityOne - 3.1 mil Commercial Grade Package Sealing Tape w/SKILCRAFT Pistol Grip Dispenser 7510-01-579-6872	7510-01-579-6872	\$48.21	\$29.61	\$25.00
AbilityOne - Floor Safety Tape - Yellow/Black Stripe 7510-01-617-4251	7510-01-617-4251	\$11.80	\$4.42	\$25.00
AbilityOne - Self-Stick Repositionable Flags - Assorted Colors 7510-01-620-0283	7510-01-620-0283	\$6.07	\$3.33	\$12.92
AbilityOne - Self-Stick Repositionable Flags - Bright Blue 7510-01-621-1307	7510-01-621-1307	\$5.36	\$2.82	\$14.10
AbilityOne - Plastic Desk Tray, Letter, Black 7520-01-094-4307	7520-01-094-4307	\$10.14	\$3.35	\$25.00
AbilityOne - Ergonomic Mechanical Pencil - 0.7mm Medium Point Lead, HB #2, Blue Barrel 7520-01-451-2270	7520-01-451-2270	\$21.52	\$13.58	\$11.50

AbilityOne - Vertical Desk File, 8" x 11" x 14 1/4, Black 7520-01-452-1558	7520-01-452-1558	\$54.48	\$34.20	\$25.00
AbilityOne - Combination Desk File, 7 3/4" x 14" x 11", Beige 7520-01-452-1563	7520-01-452-1563	\$64.63	\$34.11	\$25.00
AbilityOne - Combination Desk File, 7 3/4" x 14" x 11", Black 7520-01-452-1564	7520-01-452-1564	\$60.34	\$36.34	\$35.00
AbilityOne - Horizontal Desk File, 12" x 8 1/2" x 15", 6 Shelf, Black 7520-01-457-0719	7520-01-457-0719	\$71.45	\$35.50	\$35.00
AbilityOne - Horizontal Desk File, 12" x 8 1/2" x 10", 4 Shelf, Black 7520-01-457-0721	7520-01-457-0721	\$61.49	\$31.61	\$28.75
AbilityOne - Horizontal Desk File, 12" x 8 1/2 x 12 1/2, 5 Shelf, Black 7520-01-457-0723	7520-01-457-0723	\$66.98	\$34.22	\$11.50
AbilityOne - Liquid Magnus(R) Roller Ball Pen-0.5mm, Black Ink 7520-01-461-2660	7520-01-461-2660	\$27.83	\$9.75	\$25.00
AbilityOne - Liquid Magnus(R) Roller Ball Pen-0.5mm, Blue Ink 7520-01-461-2663	7520-01-461-2663	\$27.83	\$9.75	\$25.00
AbilityOne - Liquid Magnus(R) Roller Ball Pen-0.7mm, Black Ink 7520-01-461-2664	7520-01-461-2664	\$27.83	\$9.75	\$25.00
AbilityOne - Liquid Magnus(R) Roller Ball Pen-0.7mm, Blue Ink 7520-01-461-2665	7520-01-461-2665	\$27.83	\$9.65	\$25.00
AbilityOne - AlphaGel Ink Pen - 0.7mm Point - Medium Point, Black Ink 7520-01-484-5250	7520-01-484-5250	\$18.07	\$6.39	\$25.00
AbilityOne - AlphaBasic Ball Point Pen - Medium Point, Black Ink 7520-01-484-5267	7520-01-484-5267	\$4.44	\$1.09	\$25.00
AbilityOne - Employee Start-Up Office Kit 7520-01-493-6006	7520-01-493-6006	\$74.44	\$26.75	\$25.00
AbilityOne - Liquid Magnus(R) Roller Ball Pen-0.5mm, Red Ink 7520-01-494-0908	7520-01-494-0908	\$28.88	\$18.46	\$11.50
AbilityOne - AlphaElite Gel Ink Pen - 0.7mm - Medium Point, Blue Ink 7520-01-500-5212	7520-01-500-5212	\$23.23	\$13.05	\$25.00
AbilityOne - AlphaElite Gel Ink Pen - 0.7mm - Medium Point, Black Ink 7520-01-500-5214	7520-01-500-5214	\$22.59	\$7.95	\$25.00
AbilityOne - Liquid Magnus(R) Needle Point Pen-0.5mm-Micro Point, Black Ink 7520-01-506-8494	7520-01-506-8494	\$28.88	\$18.46	\$11.50
AbilityOne - Liquid Magnus(R) Needle Point Pen-0.7mm-Fine Point, Black Ink 7520-01-506-8495	7520-01-506-8495	\$28.88	\$18.46	\$11.50
AbilityOne - Liquid Magnus(R) Needle Point Pen-0.5mm-Micro Point, Blue Ink 7520-01-506-8497	7520-01-506-8497	\$30.56	\$18.46	\$11.50
AbilityOne - VISTA Gel Ink Pen - 0.7mm - Medium Point, Black Ink 7520-01-506-8500	7520-01-506-8500	\$28.62	\$10.55	\$25.00
AbilityOne - VISTA Gel Ink Pen - 0.7mm - Medium Point, Blue Ink 7520-01-506-8502	7520-01-506-8502	\$28.51	\$10.69	\$25.00
AbilityOne - Retractable Permanent Marker - Chisel Tip, 4 Pack, Black Ink 7520-01-555-0297	7520-01-555-0297	\$8.24	\$4.60	\$13.80
AbilityOne - VISTA Gel Ink Pen - 0.7mm - Medium Point, Red Ink 7520-01-564-6054	7520-01-564-6054	\$28.22	\$10.09	\$25.00
AbilityOne - Prism(TM) Mechanical Pencil-0.5mm Fine Pt. Lead, Assort. Translucent Barrels 7520-01-565-4870	7520-01-565-4870	\$18.87	\$11.33	\$25.00
AbilityOne - Prism(TM) Mechanical Pencil-0.7mm Medium Point Lead, Assorted Translucent Color 7520-01-565-4871	7520-01-565-4871	\$20.16	\$12.74	\$11.50
AbilityOne - SlickerClicker(R) Side Advanced Mechanical Pencil-0.5mm Fine Point Lead 7520-01-565-4872	7520-01-565-4872	\$41.59	\$21.95	\$25.00
AbilityOne - Precision 305 Metal Barrel Mechanical Pencil-0.7mm Medium Point Lead, Silver 7520-01-565-4873	7520-01-565-4873	\$16.32	\$9.76	\$19.52
AbilityOne - Precision 305 Metal Barrel Mechanical Pencil-0.5mm Fine Point Lead 7520-01-565-4875	7520-01-565-4875	\$16.32	\$9.76	\$19.52
AbilityOne - Vista Secure Gel Pen - 0.7 mm - Medium Point, Black Ink 7520-01-574-5970	7520-01-574-5970	\$9.70	\$4.85	\$25.00
AbilityOne - Vista Secure Gel Pen - 0.7 mm - Medium Point, Blue Ink 7520-01-574-5971	7520-01-574-5971	\$9.40	\$5.34	\$16.02
AbilityOne - SKILCRAFT Bio-Write Retractable Pen - Med. Pt. Blue Ink, Blue Accents 7520-01-578-9301	7520-01-578-9301	\$13.24	\$8.40	\$16.80
AbilityOne - SKILCRAFT Bio-Write Retractable Pen - Medium Point, Black Ink, Black Accents 7520-01-578-9305	7520-01-578-9305	\$12.99	\$8.40	\$16.80
AbilityOne - SKILCRAFT Bio-Write Retractable Pen with Rubber Grip-Medium Point, Blue Ink 7520-01-578-9309	7520-01-578-9309	\$15.36	\$9.73	\$19.46
AbilityOne - Wall Hanging File - 1 per Package, Clear 7520-01-582-7273	7520-01-582-7273	\$12.22	\$6.39	\$25.00
AbilityOne - Wall Hanging File - 3 per Package, Smoke 7520-01-582-7277: Package, 3 Item(s)	7520-01-582-7277	\$20.14	\$15.35	\$11.50

AbilityOne - Wall Hanging File - 1 per Package, Smoke 7520-01-582-7279	7520-01-582-7279	\$10.03	\$7.30	\$14.14
AbilityOne - Liquid Magnus Comfort Grip Roller Ball Pen - 0.7mm, Red Ink 7520-01-587-7781	7520-01-587-7781	\$13.63	\$7.99	\$15.98
AbilityOne - Liquid Magnus Comfort Grip Roller Ball Pen - 0.5mm, Red Ink 7520-01-587-7785	7520-01-587-7785	\$13.63	\$7.99	\$15.98
AbilityOne - Liquid Magnus Comfort Grip Roller Ball Pen - 0.7mm, Blue Ink 7520-01-587-7787	7520-01-587-7787	\$13.63	\$7.99	\$15.98
AbilityOne - Liquid Magnus Comfort Grip Roller Ball Pen - 0.7mm, Black Ink 7520-01-587-7791	7520-01-587-7791	\$13.63	\$7.99	\$15.98
AbilityOne - Liquid Magnus Comfort Grip Roller Ball Pen - 0.5mm, Blue Ink 7520-01-587-7795	7520-01-587-7795	\$13.63	\$7.99	\$15.98
AbilityOne - Liquid Magnus Comfort Grip Roller Ball Pen - 0.5mm, Black Ink 7520-01-587-7801	7520-01-587-7801	\$13.63	\$7.99	\$15.98
AbilityOne - SKILCRAFT Bio-Write(R) Retractable Gel Pen-0.7mm, Black Ink, Black Barrel 7520-01-588-2363	7520-01-588-2363	\$26.32	\$17.82	\$11.50
AbilityOne - Permanent Impression Pen - Fine Point, Red Ink 7520-01-645-9513	7520-01-645-9513	\$19.87	\$12.66	\$11.50
AbilityOne - Permanent Impression Pen - Medium Point, Black Ink 7520-01-645-9514	7520-01-645-9514	\$19.87	\$12.66	\$11.50
AbilityOne - Permanent Impression Pen - Fine Point, Black Ink 7520-01-645-9515	7520-01-645-9515	\$19.87	\$12.66	\$11.50
AbilityOne - Retractable Gel Pen - Fine Point, Black Ink 7520-01-647-1706	7520-01-647-1706	\$16.64	\$10.57	\$21.14
AbilityOne - Retractable Gel Pen - Medium Point, Black Ink 7520-01-647-3133	7520-01-647-3133	\$12.48	\$10.57	\$21.14
AbilityOne - Retractable Gel Pen - Fine Point, Blue Ink 7520-01-647-3134	7520-01-647-3134	\$16.64	\$10.57	\$21.14
AbilityOne - Retractable Gel Pen - Medium Point, Blue Ink 7520-01-647-3136	7520-01-647-3136	\$16.64	\$10.57	\$21.14
AbilityOne - 7520-01-655-8004	7520-01-655-8004	\$20.55	\$12.94	\$11.50
AbilityOne - 7520-01-655-8504	7520-01-655-8504	\$19.51	\$12.94	\$12.94
AbilityOne - SKILCRAFT Eco-Bottle Recycled Highlighter 7520-01-657-8559	7520-01-657-8559	\$19.51	\$12.94	\$12.94
AbilityOne - SKILCRAFT Erasable Re-Write Gel Stick Pen 7520-01-658-0096	7520-01-658-0096	\$15.60	\$10.35	\$20.70
AbilityOne - SKILCRAFT Erasable Re-Write Gel Stick Pen 7520-01-658-0387	7520-01-658-0387	\$15.60	\$10.35	\$20.70
AbilityOne - SKILCRAFT Erasable Re-Write Gel Stick Pen 7520-01-658-0389	7520-01-658-0389	\$11.70	\$10.35	\$20.70
AbilityOne - SKILCRAFT Erasable Re-Write Gel Stick Pen 7520-01-658-0390	7520-01-658-0390	\$15.60	\$10.35	\$20.70
AbilityOne - SKILCRAFT Erasable Re-Write Gel Stick Pen 7520-01-658-0391	7520-01-658-0391	\$15.60	\$10.35	\$20.70
AbilityOne - SKILCRAFT Eco-Bottle Retractable Gel Pen 7520-01-658-0392	7520-01-658-0392	\$18.20	\$12.08	\$12.08
AbilityOne - SKILCRAFT Eco-Bottle Retractable Gel Pen 7520-01-658-0393	7520-01-658-0393	\$18.20	\$12.08	\$12.08
AbilityOne - SKILCRAFT Erasable Re-Write Retractable Gel Pen 7520-01-658-0691	7520-01-658-0691	\$17.31	\$11.00	\$25.00
AbilityOne - SKILCRAFT Erasable Re-Write Retractable Gel Pen 7520-01-658-0692	7520-01-658-0692	\$12.98	\$11.49	\$22.98
AbilityOne - Executive Steno Notebook - 6" x 9", White 7530-00-223-7939	7530-00-223-7939	\$39.43	\$11.89	\$25.00
AbilityOne - Recycled Copier Labels-1" x 2 13/16 3300/BX, same size as 5351(TM), White 7530-01-086-4518	7530-01-086-4518	\$36.18	\$22.78	\$11.50
AbilityOne - Pad, Writing Paper, Glue Bound Top, Legal Rule, White, 8-1/2" x 11" 7530-01-124-5660	7530-01-124-5660	\$34.51	\$11.65	\$25.00
AbilityOne - Pad, Writing Paper, Glue Bound Top, Legal Rule, Canary, 8-1/2 x 13-1/4 7530-01-124-7632	7530-01-124-7632	\$34.06	\$10.15	\$25.00
AbilityOne - Dual Purpose Xerographic Copy Paper - 8 1/2" x 11", Blue 7530-01-146-3361	7530-01-146-3361	\$122.35	\$71.15	\$25.00
AbilityOne - Dual Purpose Xerographic Copy Paper - 8 1/2" x 11", Pink 7530-01-150-0334	7530-01-150-0334	\$122.28	\$68.87	\$50.00
AbilityOne - Wet Toner Paper - 8 1/2" x 11", 20 lb, White 7530-01-200-2207	7530-01-200-2207	\$124.66	\$71.83	\$35.00
AbilityOne - Recycled Address Labels 1 3/8 x 2 13/16, 2400/BX, same size as 5363(TM), White 7530-01-207-4363	7530-01-207-4363	\$39.27	\$26.05	\$11.50
AbilityOne - Pad, Writing Paper, Top Bound, Legal Rule, Canary, 5" x 8" 7530-01-356-6726	7530-01-356-6726	\$19.49	\$6.85	\$25.00
AbilityOne - Hanging File Folder - 1/3 Cut, 2" Expansion Capacity, Legal Size, Green 7530-01-357-6854	7530-01-357-6854	\$23.59	\$13.66	\$25.00
AbilityOne - Straight Cut Stained File Folders - Letter Size, Yellow 7530-01-364-9486	7530-01-364-9486	\$25.19	\$15.22	\$25.00

AbilityOne - Table of Contents Dividers - 1-5 Numerical Tabs, Assorted Colors 7530-01-364-9489	7530-01-364-9489	\$3.54	\$1.20	\$12.00
AbilityOne - Hanging File Folder - no Tabs, Letter Size, Green 7530-01-364-9496	7530-01-364-9496	\$19.00	\$6.79	\$25.00
AbilityOne - Hanging File Folder - 1/3 Cut, Letter Size, Green 7530-01-364-9497	7530-01-364-9497	\$20.00	\$7.15	\$25.00
AbilityOne - Hanging File Folder - 1/5 Cut, Letter Size, Red 7530-01-364-9500	7530-01-364-9500	\$21.44	\$7.89	\$25.00
AbilityOne - Hanging File Folder - 1/5 Cut, Letter Size, Yellow 7530-01-364-9501	7530-01-364-9501	\$21.68	\$12.66	\$25.00
AbilityOne - Straight Cut Stained File Folders - Letter Size, Blue 7530-01-364-9502	7530-01-364-9502	\$23.66	\$15.15	\$28.75
AbilityOne - Straight Cut File Folders - Letter Size, Green 7530-01-364-9505	7530-01-364-9505	\$23.70	\$15.15	\$28.75
AbilityOne - Pad, Writing Paper, Top Bound, Legal Rule, White, 5" x 8" 7530-01-372-3107	7530-01-372-3107	\$15.29	\$6.69	\$25.00
AbilityOne - Pad, Writing Paper, Top Bound, Legal Rule, White, 8-1/2 x 11-3/4 7530-01-372-3108	7530-01-372-3108	\$23.54	\$10.39	\$25.00
AbilityOne - Pad, Writing Paper, Top Bound, Legal Rule, White, 8-1/2" x 14" 7530-01-372-3109	7530-01-372-3109	\$25.45	\$11.79	\$25.00
AbilityOne - Legal Divider Numerical Tabs, 26-50, Clear, White 7530-01-407-2248	7530-01-407-2248	\$4.90	\$2.53	\$25.00
AbilityOne - Legal Divider Numerical Tabs, 1-25, Clear, White 7530-01-407-2250	7530-01-407-2250	\$4.71	\$2.01	\$12.06
AbilityOne - Pad, Writing Paper, 5/16 Legal Rule, White, 5" x 8" (formerly Pad, Writing Paper) 7530-01-447-1355	7530-01-447-1355	\$13.95	\$4.75	\$25.00
AbilityOne - Notepad - 3 1/4 x 5 1/2, White 7530-01-454-7392	7530-01-454-7392	\$13.68	\$4.05	\$25.00
AbilityOne - 100% PCW Recycled Processed Chlorine Free Copier Paper, Letter Sized 7530-01-503-8441	7530-01-503-8441	\$100.54	\$53.51	\$50.00
AbilityOne - 100% PCW Recycled Processed Chlorine Free Copier Paper, Legal Sized 7530-01-503-8449	7530-01-503-8449	\$150.19	\$88.99	\$25.00
AbilityOne - Label, Shipping, Recycled, Laser and Inkjet, White, 2" x 4", 100 Sheets 7530-01-514-4903	7530-01-514-4903	\$34.47	\$12.59	\$25.00
AbilityOne - Pad, Writing Paper, Glue Bound Top, Narrow Rule, White, 8-1/2" x 11" 7530-01-516-7581	7530-01-516-7581	\$31.44	\$20.25	\$11.50
AbilityOne - 100% Recycled Process Chlorine-Free Paper Pads - 8 1/2 x 11 3/4, Letter-Size 7530-01-516-9627	7530-01-516-9627	\$32.99	\$11.35	\$25.00
AbilityOne - 100% Recycled Process Chlorine-Free Paper Pads - 5" x 8", Junior-Size, 5/16 Legal, White 7530-01-516-9629	7530-01-516-9629	\$19.99	\$7.25	\$25.00
AbilityOne - 50% PCW Recycled Process Chlorine Free Copier Paper - 8 1/2" x 11", White 7530-01-539-9831	7530-01-539-9831	\$91.98	\$49.99	\$25.00
AbilityOne - 50% PCW Recycled Process Chlorine Free Copier Paper - 8 1/2" x 14", White 7530-01-539-9835	7530-01-539-9835	\$135.83	\$12.74	\$15.00
AbilityOne - Recycled File Folders - Process Chlorine Free, Single Ply Tabs, Blue 7530-01-566-4131	7530-01-566-4131	\$26.23	\$9.39	\$25.00
AbilityOne - Recycled File Folders - Process Chlorine Free, Single Ply Tabs, Bright Green 7530-01-566-4132	7530-01-566-4132	\$24.82	\$16.75	\$25.00
AbilityOne - Recycled File Folders - Process Chlorine Free, Single Ply Tabs, Red 7530-01-566-4134	7530-01-566-4134	\$25.64	\$16.75	\$25.00
AbilityOne - Recycled File Folders - Process Chlorine Free, Single Ply Tabs, Purple 7530-01-566-4135	7530-01-566-4135	\$25.67	\$16.75	\$25.00
AbilityOne - SKILCRAFT 100% Post-Consumer Recycled Single-Subject Spiral Notebook - 7-1/2 x 5", 80 Sheets 7530-01-600-2013	7530-01-600-2013	\$12.59	\$9.76	\$28.75
AbilityOne - SKILCRAFT 100% Post-Consumer Recycled Single-Subject Spiral Notebook - 9-1/2" x 6", 80 Sheets 7530-01-600-2017	7530-01-600-2017	\$7.21	\$4.38	\$25.00

AbilityOne - SKILCRAFT 100% Post-Consumer Recycled 3-Subject Spiral Notebook - 9-1/2" x 6", 150 Sheets 7530-01-600-2020	7530-01-600-2020	\$12.16	\$6.68	\$25.00
AbilityOne - Bagasse Paper 1-Subject Notebooks, 8-1/2" x 11", 100 sheets 7530-01-600-2024	7530-01-600-2024	\$16.31	\$5.66	\$25.00
AbilityOne - SKILCRAFT 100% Post-Consumer Recycled Single-Subject Spiral Notebook - 11" x 8-1/2", 100 Sheets 7530-01-600-2025	7530-01-600-2025	\$9.69	\$5.77	\$25.00
AbilityOne - SKILCRAFT 100% Post-Consumer Recycled Single-Subject Spiral Notebook - 11" x 8-1/2", 80 Sheets 7530-01-600-2028	7530-01-600-2028	\$8.95	\$5.17	\$25.00
AbilityOne - SKILCRAFT 100% Post-Consumer Recycled Steno Book - 6" x 9", 60 Sheets 7530-01-600-2029	7530-01-600-2029	\$13.74	\$7.59	\$25.00
AbilityOne - Pocket Folder, Classification, Letter Size (6-part) - Dark Blue 7530-01-600-6971	7530-01-600-6971	\$47.43	\$31.16	\$25.00
AbilityOne - Pocket Folder, Classification, Letter Size (6-part) - Dark Red 7530-01-600-6972	7530-01-600-6972	\$43.17	\$31.16	\$25.00
AbilityOne - Retention Envelope/Jacket, Letter and Legal Sizes 7530-01-600-6974	7530-01-600-6974	\$31.40	\$27.76	\$11.50
AbilityOne - Pocket Folder, Classification, Letter Size (6-part) - Earth Red 7530-01-600-6979	7530-01-600-6979	\$43.17	\$31.16	\$25.00
AbilityOne - Index Divider Makers, 8-Tab, 5 Set Pack, White 7530-01-600-6982	7530-01-600-6982	\$28.60	\$24.55	\$11.50
AbilityOne - SKILCRAFT Steno Book, 100% Recycled, 6" x 9", 80 Sheets 7530-01-611-6427	7530-01-611-6427	\$15.91	\$10.68	\$25.00
AbilityOne - Table of Contents Dividers - 1-12 Numerical Tabs, Assorted Colors 7530-01-621-5258	7530-01-621-5258	\$3.04	\$1.66	\$11.62
AbilityOne - Single Position File Folders - Letter Size, Position 3 7530-01-645-8091	7530-01-645-8091	\$11.24	\$9.49	\$18.98
AbilityOne - Single Position File Folders - Letter Size, Position 1 7530-01-645-8093	7530-01-645-8093	\$11.24	\$9.49	\$18.98
AbilityOne - Single Position File Folders - Letter Size, Position 2 7530-01-645-8096	7530-01-645-8096	\$11.88	\$9.49	\$18.98
AbilityOne - All-Purpose Scrub Brush - 5" Fingertip Handle 7920-00-061-0038	7920-00-061-0038	\$9.55	\$5.78	\$25.00
AbilityOne - Brush, Dusting, Work Surface, Black Bristles, 13" 7920-00-178-8315	7920-00-178-8315	\$10.54	\$7.48	\$10.00
Ability One Cotton Dust Mop Kit, Length 24", Width 24", 1 EA White Cotton 7920-00-205-0484 - 1 Each	7920-00-205-0484	\$45.66	\$15.36	\$10.00
AbilityOne - Handle, Mop, Wooden, Type I, 60" x 1-1/8 7920-00-267-1218	7920-00-267-1218	\$10.73	\$7.50	\$10.00
AbilityOne - Towel, Paper Wiping, Light Duty, White, 15-1/4 x 16-1/2 7920-00-543-6492	7920-00-543-6492	\$11.51	\$5.66	\$15.00
AbilityOne - Towel, Paper Wiping, Light Duty, White, 4-1/4 x 8-1/4 7920-00-721-8884	7920-00-721-8884	\$141.95	\$97.45	\$50.00
AbilityOne - Total Wipes II Cleaning Towel - 4-Ply Reinforced, 13-1/4 x 14-1/4 7920-00-823-9773	7920-00-823-9773	\$102.94	\$69.07	\$50.00
100% Cotton Dust Mop Head - Fits 5" x 48" Frame	7920-00-851-0141	\$53.54	\$18.20	\$10.00
AbilityOne - Towel, Paper, 3-Ply, Low Lint/Low Abrasion, Biodegradable, White, 15-1/4 x 16-1/2, 1,350 per Box 7920-00-965-1709	7920-00-965-1709	\$114.25	\$83.92	\$25.00
AbilityOne - Towel, Machinery Wiping, Heavy Duty, Blue, 11-1/2" x 16-1/2", 150 Count 7920-01-177-3633: Box, 150 Item(s)	7920-01-177-3633	\$34.10	\$26.40	\$10.00
AbilityOne - Synthetic Shammy - 15" L x 15" W x .0365" Thick, Assorted Colors 7920-01-215-6568	7920-01-215-6568	\$9.81	\$7.49	\$25.00
Synthetic Shammy - 20" L x 23" W x .080" Thick, Orange	7920-01-215-6569	\$17.65	\$10.22	\$25.00
AbilityOne - Towel, Machinery Wiping, Heavy Duty, Blue, 11-1/2 x 16-1/2, 300 count 7920-01-233-0483	7920-01-233-0483	\$20.32	\$14.64	\$15.00
Ability One Wet Mop Handle, Jaw, 60"L 7920-01-452-2030 - 1 Each	7920-01-452-2030	\$36.09	\$14.15	\$25.00
AbilityOne - Tilt-Angle Broom - Block Measures 6 7/16 L x 2" W x 1 1/16 D 7920-01-458-8208	7920-01-458-8208	\$11.05	\$6.99	\$10.00
AbilityOne - Finishing Mop Head - Looped End - Medium Weight 7920-01-460-7906	7920-01-460-7906	\$12.38	\$8.64	\$10.00
Metal Brush Handle	7920-01-460-8614	\$10.60	\$3.56	\$10.00
AbilityOne - Tuffall Wipes -Medium Duty 7920-01-512-2413	7920-01-512-2413	\$10.33	\$6.56	\$1.00
Blue & White Looped-End Finishing Mop Head - Large	7920-01-513-3300	\$24.71	\$9.95	\$1.00

AbilityOne - Lobby Broom 7920-01-572-7349	7920-01-572-7349	\$6.53	\$11.37	\$1.00
Mini Microfiber Duster	7920-01-586-8009	\$15.77	\$8.19	\$15.00
AbilityOne - Easy Trap Duster Sheets - Large size, 8" x 6" x 125' 7920-01-598-9089	7920-01-598-9089	\$109.82	\$67.14	\$35.00
AbilityOne - Easy Trap Duster Sheets - 5" x 6" x 30' 7920-01-598-9091	7920-01-598-9091	\$20.44	\$14.85	\$25.00
AbilityOne - SKILCRAFT Lightweight Microfiber Cleaning Cloth - White/Red, 16" x 16" 7920-01-621-9146	7920-01-621-9146	\$223.08	\$147.17	\$100.00
AbilityOne - Power Duster, 10 oz Can, 6/BX 7930-01-398-2473: Box, 6 Item(s)	7930-01-398-2473	\$29.31	\$4.53	\$1.00
AbilityOne - Sanitary Phone Wipes - White 7930-01-454-1139: Box, 12 Item(s)	7930-01-454-1139	\$9.85	\$3.94	\$15.00
AbilityOne - Whiteboard Wipes 7930-01-454-1159	7930-01-454-1159	\$12.76	\$4.40	\$25.00
AbilityOne - Biobased XLD with Bleach 7930-01-490-7301	7930-01-490-7301	\$96.45	\$67.91	\$25.00
AbilityOne - JAWS Just Add Water System Cleaning Kit - Glass & Hard Surface Cleaner 7930-01-600-5747	7930-01-600-5747	\$42.28	\$33.91	\$25.00
AbilityOne - JAWS - Just Add Water System Refill Cartridges - Glass & Hard Surface Cleaner 7930-01-600-5748	7930-01-600-5748	\$25.08	\$15.91	\$25.00
AbilityOne - JAWS - Just Add Water System Cleaning Kit - Bathroom Cleaner/Deodorizer 7930-01-600-5750	7930-01-600-5750	\$42.28	\$34.48	\$25.00
AbilityOne - JAWS - Just Add Water System Refill Cartridges - Bathroom Cleaner/Deodorizer 7930-01-600-5751	7930-01-600-5751	\$34.71	\$15.91	\$25.00
AbilityOne - JAWS - Just Add Water System Refill Cartridges - Multi-Purpose Cleaner 7930-01-600-5753	7930-01-600-5753	\$25.83	\$16.58	\$25.00
AbilityOne - JAWS - Just Add Water System Cleaning Kit - Multi-Purpose Cleaner/Degreaser 7930-01-600-5754	7930-01-600-5754	\$49.29	\$35.14	\$25.00
AbilityOne -TRC Total Recycled Content Bags - Extra Extra Heavy-Duty, 33" x 40" 8105-01-386-2323	8105-01-386-2323	\$29.69	\$25.35	\$25.00
NSN5171353 - SKILCRAFT ProPerformance Can Liners - Linear Low Density - Medium-Duty, 33 x 39	8105-01-517-1353	\$100.00	\$26.41	\$25.00
10 gal. Light Trash Bags, Clear, Coreless Roll of 1000 - 1 Each	8105-01-517-1363	\$74.71	\$28.89	\$25.00
45 gal. Heavy Trash Bags, Clear, Coreless Roll of 250 - 1 Each	8105-01-557-4973	\$99.31	\$34.15	\$25.00
Ability One 60 gal. Extra Heavy Trash Bags, Clear, Coreless Roll of 50 8105-01-557-4982 - 1 Each	8105-01-557-4982	\$76.37	\$30.69	\$25.00
AbilityOne - SKILCRAFT ProPerformance Can Liners - Linear Low Density 8105-01-658-9832	8105-01-658-9832	\$64.00	\$25.62	\$25.62
AbilityOne - Storage Box - 14 3/4" x 12" x 9 1/2, White 8115-00-117-8249	8115-00-117-8249	\$88.92	\$53.06	\$50.00
AbilityOne - 8115-01-646-3158	8115-01-646-3158	\$43.66	\$17.02	\$11.50
SKILCRAFT Plastic Spray Bottle, Trigger, 16 oz., Translucent (8125-00-488-7952)	8125-00-488-7952	\$4.66	\$1.87	\$12.74
AbilityOne - Recyclable Plastic Trigger Spray Bottle - 24 fl oz Capacity 8125-01-577-0210	8125-01-577-0210	\$8.76	\$5.86	\$11.72
AbilityOne - Recyclable Plastic Trigger Spray Bottle - 32 fl oz Capacity 8125-01-577-0212	8125-01-577-0212	\$3.83	\$2.10	\$12.60
AbilityOne - Deluxe Strap Neck Lanyard - Key Ring Attachment 8455-01-613-0196	8455-01-613-0196	\$47.09	\$35.16	\$25.00
AbilityOne - Flight Line Lanyard 8455-01-648-5709	8455-01-648-5709	\$76.01	\$4.72	\$25.00
AbilityOne - Resealable Badge Holder 8455-01-648-5710	8455-01-648-5710	\$18.86	\$13.42	\$25.00
AbilityOne - Paper Towel - 100% Recycled Content 8540-00-262-7178	8540-00-262-7178	\$32.12	\$30.73	\$25.00
AbilityOne - Napkin, Table, Paper, Single-ply, White 8540-00-285-7001	8540-00-285-7001	\$98.57	\$78.63	\$50.00
AbilityOne - C-Fold Hand Towel - 12 Bundles per Box 8540-00-291-0392	8540-00-291-0392	\$38.39	\$28.99	\$25.00
AbilityOne - C-Fold Paper Towel - 12 Bundles per Box 8540-01-494-0909: CS, 12 Item(s)	8540-01-494-0909	\$38.91	\$32.00	\$25.00
AbilityOne - Paper Towel - 100% Recycled Content 8540-01-494-0911	8540-01-494-0911	\$32.41	\$32.69	\$25.00
AbilityOne - SKILCRAFT Center- Pull Paper Towel, 2-ply, Perforated, 8.25" x 12", White, 6 Rolls 8540-01-590-9069: Box, 6 Item(s)	8540-01-590-9069	\$54.74	\$40.08	\$35.00

AbilityOne - SKILCRAFT Hard Roll Paper Towel - 8" W x 600'L 8540-01-591-5146	8540-01-591-5146	\$54.40	\$40.57	\$11.50
Ability One SKILCRAFT 800 ft. Hardwound Paper Towel Roll, Brown, 6PK Brown 8540-01-591-5823 - 1 Each	8540-01-591-5823	\$88.03	\$27.09	\$11.50
Ability One SKILCRAFT 350 ft. Hardwound Paper Towel Roll, White, 12PK White 8540-01-592-3021 - 1 Each	8540-01-592-3021	\$90.11	\$29.30	\$11.50
AbilityOne - SKILCRAFT Hard Roll Paper Towel - 8" W x 800'L, White 8540-01-592-3324	8540-01-592-3324	\$46.74	\$32.46	\$11.50
AbilityOne - Laminating Pouch, Thermal, 3 Mil Thickness, Letter size, 50/BX 9330-01-641-2251	9330-01-641-2251	\$23.40	\$10.24	\$30.00
Mesh Laundry Bag - 24" x 36"	3510002739739	\$190.11	\$66.57	\$10.00
NYLON CORD TYPE I, NATURAL COLOR, 1500 FEET	4020002402154	\$119.00	\$43.69	\$25.00
PARACHUTE CORD NYLON, CAMOUFLAGE GREEN, ROLL	4020002622019	\$224.63	\$82.10	\$25.00
GOJO-SKILCRAFT Antibacterial Handwash - 1250 ml FMX Dispenser - 6/BX	4510015512864	\$248.26	\$76.59	\$50.00
SKILCRAFT Pro-grade Screwdriver Set - Assorted Sizes	5120016301170	\$194.89	\$59.23	\$0.00
SKILCRAFT Pro-grade Screwdriver Set - Phillips 1-4 Tip Sizes	5120016301172	\$179.03	\$55.46	\$15.00
SKILCRAFT Pro-grade Screwdriver Set - Slotted Tip widths 3/16 in.- 3/8 in.	5120016301174	\$195.63	\$60.19	\$15.00
SKILCRAFT Pro-grade Screwdriver - 1/4 in. wide Slotted Tip	5120016303064	\$20.83	\$6.33	\$0.00
SKILCRAFT Pro-grade Screwdriver - 3/16 in. wide Slotted Tip	5120016303067	\$25.77	\$8.10	\$15.00
SKILCRAFT Pro-grade Screwdriver - 5/16 in. wide Slotted Tip	5120016303069	\$34.14	\$12.21	\$1.00
SKILCRAFT Pro-grade Screwdriver - 2 Phillips Head, 1-1/2 in. Blade	5120016306490	\$22.74	\$7.22	\$0.00
Tape Measure - 16' x 3/4"	5210001502920	\$38.86	\$20.15	\$15.00
Tape Measure - 12' x 3/4"	5210001824797	\$35.51	\$15.51	\$0.00
Solid Brass Padlocks - Master Keyed, 1" Shackle, With Chain, 50/SE	5340015881063	\$2,161.60	\$777.28	\$100.00
Solid Brass Padlocks - Master Keyed, 1" Shackle, With Chain, 20/SE	5340015881091	\$872.09	\$313.64	\$100.00
Solid Brass Padlocks - Master Keyed, 1" Shackle, With Chain, 30/SE	5340015881563	\$1,248.83	\$449.09	\$100.00
Solid Brass Padlocks - Master Keyed, 1" Shackle, With Chain, 30/SE	5340015881596	\$1,342.80	\$482.85	\$100.00
Solid Brass Padlocks - Grand Master Keyed, 3" Shackle, With Chain, 55/SE	5340015881646	\$2,943.34	\$1,058.24	\$100.00
Solid Brass Padlocks - Grand Master Keyed, 3" Shackle, With Chain, 80/SE	5340015881664	\$4,375.03	\$1,620.33	\$100.00
Solid Brass Padlocks - Grand Master Keyed, 3" Shackle, With Chain, 80/SE	5340015881687	\$4,187.11	\$1,505.40	\$100.00
Solid Brass Padlocks - Keyed Different, 3" Shackle, Without Chain	5340015881709	\$37.49	\$19.79	\$15.00
Solid Brass Padlocks - Keyed Different, 3" Shackle, with Chain	5340015881863	\$44.17	\$20.77	\$15.00
Solid Body Steel Padlocks - Keyed Alike, 3" Shackle, With Chain	5340015881905	\$44.29	\$20.82	\$15.00
Solid Brass Padlocks - Keyed Alike, 3" Shackle, With Chain, 5/SE	5340015881911	\$222.71	\$82.72	\$50.00
Solid Body Steel Padlocks - Keyed Different, 3" Shackle, With Chain	5340015881916	\$44.29	\$20.82	\$15.00
Solid Brass Padlocks - Keyed Different, 3" Shackle, With Chain	5340015881924	\$35.94	\$16.90	\$15.00
Solid Body Steel Padlocks - Keyed Alike, 1-1/8" Shackle, With Chain, 10/SE	5340015881928	\$335.06	\$117.51	\$100.00
Solid Body Steel Padlocks - Keyed Alike, 1-1/8" Shackle, With Chain, 24/SE	5340015881960	\$990.31	\$356.17	\$100.00
Solid Body Steel Padlocks - Keyed Alike, 1.75" Wide, No Chain, Set of 12	5340016469962	\$312.86	\$120.45	\$100.00
Solid Body Steel Padlocks - Keyed Alike, 1.75" Wide, No Chain, Set of 10	5340016469982	\$263.94	\$102.64	\$100.00
Solid Body Steel Padlocks - Keyed Alike, 1.75" Wide, No Chain, Set of 6	5340016469990	\$178.94	\$68.89	\$25.00
Solid Body Steel Padlocks - Keyed Alike, 1.75" Wide, No Chain, Set of 5	5340016469995	\$139.94	\$55.66	\$25.00
Solid Body Steel Padlocks - Keyed Alike, 1.75" Wide, No Chain, Set of 4	5340016470002	\$116.26	\$46.24	\$25.00
D ALK BATTERY RAYOVAC 12 PK	6135008357210	\$28.23	\$14.63	\$15.00
AA ALK BATTERY RAYOVAC 24 PK	6135009857845	\$17.54	\$9.09	\$15.00
C ALK BATTERY RAYOVAC 12 PK	6135009857846	\$20.57	\$10.67	\$15.00
SKILCRAFT Aluminum Flashlight, Silver	6230015133305	\$35.03	\$18.16	\$15.00

SKILCRAFT Aluminum Flashlight, Blue	6230015134300	\$35.03	\$13.24	\$25.00
PML-PERSONAL MARKER LIGHT 50BX	6260010868077	\$1,005.11	\$339.63	\$25.00
CHEMLIGHT LIGHTSTICKS RED, 6INCH, 12HOURS, 10/BOX	6260011785559	\$51.31	\$13.28	\$1.00
CHEMLIGHT LIGHTSTICKS ORANGE, 6INCH, 12HOURS, 10/BOX	6260011959753	\$53.83	\$13.98	\$1.00
CHEMLIGHT LIGHTSTICKS YELLOW, 6INCH, 12HOURS, 10/BOX	6260011960136	\$44.86	\$11.48	\$1.00
Gloves, Exam, Disposable, Vinyl, Large	6515014552759	\$21.03	\$10.90	\$15.00
Gloves, Exam, Disposable, Vinyl, Small	6515014555278	\$21.03	\$10.90	\$15.00
First Aid Kit - Commercial Auto Kit	6545006645313	\$68.80	\$28.10	\$25.00
First Aid Kit - 15 Person Kit, Zippered Storage Case	6545014651800	\$343.69	\$102.99	\$100.00
First Aid Kit - 50 Person Kit	6545014651823	\$806.20	\$248.62	\$100.00
First Aid Kit - 8 Person Kit	6545014651846	\$177.71	\$71.06	\$25.00
24-Hour Slimline Wall Clock - 9 1/4" Diameter, Brown	6645013425313	\$58.83	\$26.76	\$15.00
24-Hour Slimline Wall Clock - 12-3/4" Diameter, Brown	6645013425314	\$66.37	\$31.53	\$15.00
Slimline Wall Clock - 12 3/4" Diameter, Taupe	6645014216898	\$58.09	\$25.95	\$25.00
12" BROWN QUARTZ MARINE LOGO	6645014566018	\$72.69	\$26.18	\$25.00
ATOMIC 12/24 HOUR SLIMLINE WALL CLOCK	6645014919832	\$90.31	\$47.07	\$25.00
SLIMLINE WORKSTATION CLOCK BLACK CASE,6 IN DIAMETER	6645015169624	\$36.69	\$16.39	\$25.00
6645016611877 SKILCRAFT LCD Digital Radio-Controlled Clock, 7.25", Silver	6645016611877	\$62.63	\$30.00	\$25.00
Pine Oil Disinfectant Detergent - 1 qt Bottles	6840006877904	\$25.37	\$13.15	\$15.00
DEODORIZER, URINAL SCREEN, ROUND, MELON MIST	6840016660471	\$49.80	\$17.99	\$25.00
DEODORIZER, URINAL SCREEN, ROUND, MANGO BAY	6840016660472	\$49.80	\$17.99	\$25.00
SKILCRAFT Ice Melt - 20 lb Carton	6850015981926	\$45.86	\$20.11	\$15.00
RECORDABLE DVD-R 25PK	7045015155372	\$21.49	\$8.71	\$11.50
RECORDABLE/REWRITABLE DVD+RW 25/PK	7045015155373	\$46.57	\$18.85	\$11.50
SKILCRAFT BRANDED ATTRIBUTE MEDIA DISKS 700MB 52 X 80 MINUTES	7045015155374	\$26.06	\$10.40	\$20.42
SKILCRAFT CD-R, 100PK	7045015155375	\$56.11	\$22.76	\$11.50
Abilityone - 7045015995291,Shield,Bk	7045015995291	\$168.31	\$51.15	\$50.00
SKILCRAFT Privacy Shield Privacy Filter Made with 3M Materials, 16:9 Aspect Ratio, 14.0 W	7045015995299	\$140.51	\$45.55	\$40.00
7045016620013 SKILCRAFT Privacy Shield Privacy Filter with Frame, 22", Black	7045016620013	\$518.77	\$199.51	\$100.00
PICTURE FRAME 8X10 VINYL	7105000528698	\$18.94	\$9.81	\$15.00
Style C - Frames, 10" x 14", Walnut Stained	7105012820632	\$29.46	\$15.27	\$15.00
Style G - Frames, 11" x 14", Cherry	7105013579981	\$25.37	\$13.15	\$15.00
PICTURE FRAME 8-1/2X11 WALNUT	7105014195322	\$21.49	\$11.14	\$15.00
PICTURE FRAME 8-1/2X11 OAK	7105014246471	\$21.49	\$11.14	\$15.00
FRAME, PICTURE, BLACK, GOLD TRIM, 8" X 10"	7105014246473	\$19.74	\$10.25	\$15.00
PICTURE FRAME 11X14 MAHOGANY	7105014246478	\$28.77	\$14.91	\$15.00
FRAME, PICTURE, BLACK W/GOLD TRIM, 10" X 14"	7105014246489	\$158.77	\$65.65	\$50.00
SKILCRAFT 7110015550295 Quartet Skilcraft 4 Month Cubicle Calendar Board, 24 X 36	7110015550295	\$162.03	\$53.25	\$50.00
Quartet/SKILCRAFT Combination Board - Oak Frame - 48" x 36"	7110015680404	\$221.29	\$87.77	\$25.00
Monitor Arm, Column Mount, Ergonomic, Individual, Dark Gray, 17"	7110015908674	\$328.17	\$107.44	\$100.00
STEEL LOCKING KEY CABINET STORES 70 KEYS	7125001328973	\$307.86	\$106.74	\$100.00
STEEL LOCKING KEY CABINET STORES 90 KEYS	7125002853049	\$291.57	\$100.14	\$100.00
STEEL LOCKING KEY CABINET STORES 30 KEYS	7125011515435	\$125.86	\$49.95	\$25.00
Quartet/SKILCRAFT - Natural Cork Bulletin Board -Aluminum Frame - 24" x 18"	7195014840007	\$76.97	\$27.48	\$25.00

BULLETIN BOARD,CORK,12X36,OAK	7195015670520	\$92.91	\$38.06	\$30.00
KENSINGTON/SKILCRAFT ERGONOMIC FOOTREST	7195016667982	\$139.49	\$48.45	\$25.00
Bed Pillow - Water Fowl Feathers, 28" L x 21" W, Blue/White Striped	7210002053205	\$50.74	\$26.30	\$15.00
Mattress Pad - 75" L x 36" W, White	7210002271526	\$56.43	\$29.25	\$15.00
Pillowcase - 32 1/2" L x 20 1/2" W	7210002598897	\$89.74	\$40.09	\$25.00
Pillowcase - 27 1/2" L x 20 1/2 W	7210002599004	\$89.77	\$40.09	\$25.00
Tablecloth	7210004928381	\$109.43	\$43.52	\$25.00
Bed Pillow - Foam, 26" L x 20" W, White Sateen	7210008941144	\$33.49	\$17.37	\$15.00
BED PILLOW 26 X 20	7210013957921	\$23.26	\$12.06	\$15.00
Bed Pillow - Flame Resistant, 26" L x 20" W, White Sateen	7210014175533	\$52.69	\$27.31	\$15.00
Bedsread - 88" L x 56" W, Tan	7210014889183	\$112.66	\$50.32	\$25.00
Bedsread - Type IV, 103" L x 63" W, Blue	7210014889184	\$131.29	\$50.76	\$50.00
Floor Mat, Anti-Skid Backing, 3' L x 5' W, Slate Gray	7220014111515	\$322.74	\$102.79	\$25.00
3-Mat Entry System - Scraper/Wiper, 4' x 6', 3/8" Thick, Gray	7220015826222	\$389.49	\$126.32	\$100.00
3-Mat Entry System - Scraper/Wiper - 3' x 5', 3/8" Thick, Gray	7220015826224	\$220.97	\$80.92	\$50.00
7220016568318, Skilcraft Chairmat For High Pile Carpet, 46" X 60", No Lip, Clear	7220016568318	\$304.68	\$117.30	\$25.00
7220016568320, Skilcraft Biobased Chairmat Hard Floors, 45X53, 20X12 Lip, Clear	7220016568320	\$133.18	\$51.92	\$25.00
7220016568321, Skilcraft Biobased Chairmat Hard Floors, 45X53, 25X12 Lip, Clear	7220016568321	\$164.43	\$50.56	\$25.00
7220016568322, Skilcraft Biobased Chairmat For Hard Floors, 46X60, No Lip, Clear	7220016568322	\$90.98	\$57.51	\$25.00
7220016568324, Skilcraft Biobased Chairmat Hard Floors, 46X60, 25X12 Lip, Clear	7220016568324	\$187.63	\$57.45	\$25.00
7220016568325, Skilcraft Biobased Chairmat For Hard Floors, 60X60, No Lip, Clear	7220016568325	\$117.35	\$68.44	\$25.00
7220016568326, Skilcraft Chairmat Low/Medium Pile Carpet, 36X48,20X12 Lip, Clear	7220016568326	\$73.09	\$46.14	\$25.00
7220016568327, Skilcraft Chairmat Low/Medium Pile Carpet, 45X53,20X12 Lip, Clear	7220016568327	\$92.91	\$59.28	\$25.00
7220016568328, Skilcraft Chairmat Low/Medium Pile Carpet, 45X53,25X12 Lip, Clear	7220016568328	\$92.82	\$59.20	\$25.00
7220016568329, Skilcraft Chairmat Low/Medium Pile Carpet, 46X60,25X12 Lip, Clear	7220016568329	\$117.41	\$69.25	\$25.00
7220016568330, Skilcraft Chairmat Low To Medium Pile Carpet,60X60, No Lip,Clear	7220016568330	\$278.03	\$87.94	\$25.00
7220016568994, Skilcraft Chairmat For High Pile Carpet, 45X53, 20X12 Lip, Clear	7220016568994	\$233.38	\$89.85	\$25.00
Shower Curtain - 78" x 36", Opaque	7230002471280	\$27.11	\$11.48	\$1.00
Plastic Utility Pail - without Pouring Lip, 5 qt	7240000611163	\$8.34	\$2.68	\$10.00
Plastic Utility Pail, 12 qt	7240002461097	\$14.37	\$6.47	\$1.00
Odor Barrier Waste Bags. 5 mil, On Board, Storage Container - 24" x 27"	7240014110584	\$1,228.37	\$377.22	\$50.00
Odor Barrier Waste Bags. 5 mil, On Board, Storage Container - 30" x 50"	7240014110585	\$1,290.94	\$399.44	\$50.00
SKILCRAFT Steel Dustpan	7290002248308	\$15.63	\$7.82	\$0.00
Plastic Flatware Type IV - Spoon	7340001708374	\$15.17	\$5.56	\$10.00
Plastic Flatware Type IV - Knife	7340002053187	\$12.97	\$4.91	\$10.00
Plastic Flatware Type IV - Fork	7340002053342	\$14.06	\$5.14	\$10.00
Plastic Flatware - Premium	7340004018041	\$15.20	\$6.70	\$1.00
Plastic Flatware Type III - Heavy-Duty - Fork	7340013795524	\$125.37	\$51.17	\$50.00
Plastic Flatware Type III - Heavy-Duty - Knife	7340013798840	\$124.23	\$50.70	\$50.00
Plastic Flatware Type III - Heavy-Duty - Teaspoon	7340013820538	\$116.29	\$43.36	\$25.00
Plastic Cutlery - Medium-Duty - Teaspoon	7340014387391	\$69.49	\$29.32	\$25.00
Plastic Cutlery - Medium-Duty - Fork	7340014387392	\$69.49	\$29.32	\$25.00
Biobased Cutlery - Fork, Individually Wrapped	7340015641884	\$151.14	\$56.63	\$50.00
Biobased Cutlery - Knife	7340015641885	\$15.94	\$7.50	\$15.00

Biobased Cutlery - Knife, Individually Wrapped	7340015641886	\$148.43	\$56.45	\$25.00
Biobased Cutlery - Spoon	7340015641887	\$17.89	\$8.41	\$15.00
Biobased Cutlery - Fork	7340015641888	\$17.86	\$8.40	\$15.00
Biobased Cutlery - Spoon, Individually Wrapped	7340015641889	\$142.74	\$58.26	\$50.00
Disposable Paper Cup - Squat-Style, 12 oz, Hot Food	7350006414518	\$273.34	\$95.25	\$50.00
Paper Plate - 7" Diameter, 1/2" Deep	7350008993055	\$151.26	\$57.26	\$25.00
Disposable Paper Cup with Handle - Hot Liquids - 8 oz	7350009886498	\$209.94	\$64.16	\$25.00
Paper Plates - Triple Compartment - PRIME	7350012636701	\$255.46	\$89.79	\$50.00
Office Convenience Pack	7350014838988	\$89.06	\$29.93	\$25.00
Field Convenience Pack	7350016461759	\$180.91	\$69.57	\$50.00
SKILCRAFT Clamshell Hinged Lid To-Go Food Containers	7350016646907	\$209.74	\$80.65	\$25.00
Plastic Flatware Type IV - 3 Piece Set	7360006344800	\$6.46	\$2.31	\$10.00
In-Flight Dining Packet - Deluxe	7360006600526	\$388.23	\$119.17	\$100.00
Plastic Flatware Type III - 3 Piece Set	7360013804695	\$116.17	\$51.47	\$49.00
BIOBASED PLASTIC FLATWARE DINING PACKET (KNIFE,SPOON, FORK) 25/BAG	7360015093586	\$18.00	\$8.30	\$15.00
12-Digit Calculator	7420014844560	\$54.46	\$23.95	\$0.00
DYMO SKILCRAFT DESKTOP LABEL MAKER KIT	7490016576124	\$194.86	\$76.31	\$11.49
DYMO SKILCRAFT LABEL PRINTER	7490016576126	\$295.00	\$110.00	\$100.00
Waterproof Tape -The Original 100 MPH Tape - 1" x 60 yds, Dark Green	7510000745122	\$18.89	\$8.50	\$15.00
Package Sealing Tape, Tan	7510000797905	\$10.86	\$5.64	\$15.00
Prong Fastener/Compressor - Tempered Steel - 1" Capacity	7510001614284	\$10.49	\$3.72	\$0.00
Rubber Bands, Size 84, ¼ lb	7510002050371	\$3.03	\$0.98	\$0.00
Rubber Bands, Size 33, ¼ lb	7510002050842	\$3.03	\$0.98	\$0.00
Rubber Bands, Size 19 1/4 lb	7510002051438	\$3.03	\$0.98	\$0.00
Rubber Bands, Size 16, ¼ lb	7510002051439	\$3.03	\$0.98	\$0.00
U.S. Air Force Technical Manual Binder	7510002414958	\$12.91	\$4.40	\$13.20
Rubber Bands, Size 32, ¼ lb	7510002433434	\$3.03	\$0.98	\$0.00
Rubber Bands, Size 18, ¼ lb	7510002433437	\$3.03	\$0.98	\$0.00
File Backer - 1 1/2" Capacity, Kraft Brown	7510002852567	\$56.14	\$19.58	\$0.00
Foam Stamp Pad - Size #2, 3 1/4" x 6 1/4", Un-Inked	7510005261741	\$7.00	\$1.29	\$0.00
Foam Stamp Pad - Size #1, 2 3/4" x 4 1/2", Un-Inked	7510005261742	\$5.86	\$1.08	\$0.00
Refill Cartridge - Medium Point, Black Ink	7510005436792	\$8.89	\$4.61	\$15.00
Round Ring Binder - Capacity 2", Gray	7510007822664	\$17.34	\$5.86	\$11.72
Filament/Strapping Tape - 3/4" x 60 yds, White	7510008028311	\$8.40	\$3.43	\$1.00
Equipment Record Folder	7510010650166	\$20.23	\$4.66	\$0.00
Round Ring View Binders - Capacity 1/2", Black	7510012835274	\$11.29	\$3.26	\$0.00
Dual Action Mechanical Pencil - Eraser Refills	7510013174222	\$4.97	\$2.59	\$25.00
Fidelity(TM) Push-Action Mechanical Pencil	7510013188641	\$4.97	\$1.29	\$0.00
American Classic Mechanical Pencil - Eraser Refill	7510013328794	\$5.31	\$2.00	\$28.75
Correction Tape - Roller Refill Cartridge, 8 meters, White	7510013501810	\$11.69	\$4.53	\$1.00
Executive Message Recording Pad - 200 Message Forms	7510013576829	\$23.34	\$7.51	\$0.00
Refills for Retractable Pens - Fine Point, Black Ink	7510013817997	\$8.77	\$3.61	\$28.75
Slant D Ring View Binders - Capacity 2 1/2", Red	7510014171876	\$17.94	\$8.20	\$15.00
Slant D Ring View Binders - Capacity 1 1/2", Red	7510014171877	\$14.09	\$4.81	\$28.75

SKILCRAFT Self-Stick Page Markers	7510014214751	\$9.29	\$3.74	\$14.48
Executive Magnus(TM) Roller Ball Pen Refill	7510014255709	\$4.51	\$13.43	\$0.00
Round Ring Binder - Capacity 2", Red	7510014316244	\$17.09	\$8.87	\$15.00
3-Ring Camouflage Binder - Capacity 1"	7510014841755	\$15.66	\$7.46	\$15.00
3-Ring Flexible Poly Binder - Capacity 1", Blue	7510014841763	\$9.49	\$4.54	\$15.00
Round Ring Binder - Capacity 3", Red	7510015114322	\$17.97	\$8.81	\$15.00
Rosewood 12" Ruler	7510015169247	\$15.71	\$5.82	\$11.64
Round Ring View Binders - Capacity 1 1/2", Red	7510015194383	\$13.51	\$6.56	\$15.00
Digital Camo Tape - 2" W	7510015681272	\$35.94	\$12.38	\$0.00
SKILCRAFT Toner Cartridges Compatible with HP Models 96A	7510015901497	\$261.80	\$50.50	\$50.00
Steno Pad Holder, 6 1/2" x 9 1/2", ACU Digitized Camouflage	7510016008651	\$17.71	\$7.57	\$0.00
SKILCRAFT Project Folder	7510016169667	\$13.00	\$5.07	\$0.00
DYMO SKILCRAFT LABEL CARTRIDGE BLACK ON YELLOW 1/2	7510016576745	\$27.74	\$10.87	\$21.74
DYMO SKILCRAFT LABEL TAPE BLACK ON WHITE 1/2	7510016576746	\$26.40	\$10.35	\$20.70
DYMO SKILCRAFT LABEL CARTRIDGE BLACK ON CLEAR 1/2	7510016576747	\$29.54	\$11.57	\$11.50
DYMO SKILCRAFT LABEL CARTRIDGE WHITE ON BLACK 1/2	7510016576748	\$29.37	\$11.50	\$11.50
DYMO SKILCRAFT LABEL CARTRIDGE BLACK ON WHITE 3/4	7510016577786	\$37.94	\$14.85	\$11.50
Abilityone AB16590094 Lex Compliant MS710DN Hi Black Toner - 45000 Page Yield	7510016590094	\$324.32	\$216.96	\$100.00
SKILCRAFT Self-Stick Dura Tabs	7510016614493	\$10.63	\$4.14	\$12.42
SKILCRAFT Self-Stick File Tabs	7510016614494	\$14.03	\$5.46	\$16.38
Horizontal Desk File, 12" x 8 1/2" x 15", 6 Shelf, Beige	7520001394869	\$118.37	\$31.45	\$25.00
Bookends, 5-1/2" x 4 3/4" x 6", Beige	7520001396158	\$27.54	\$8.88	\$0.00
Bookends, -5 1/2" W x 4 3/4" H x 6" D, Gray	7520002645479	\$27.54	\$8.89	\$0.00
MAINTENANCE CASE	7520005599618	\$60.11	\$31.17	\$15.00
Expanding File A-Z - with Flap Closure	7520008337343	\$38.63	\$8.75	\$0.00
First Impressions Marker - Fine Line Tip, Red Ink	7520009041266	\$16.29	\$5.15	\$0.00
First Impressions Marker - Fine Line Tip, Green Ink	7520009041267	\$16.29	\$5.15	\$0.00
First Impressions Marker - Fine Line Tip, Blue Ink	7520009041268	\$16.29	\$5.15	\$0.00
Pre-Inked Message Stamp - One-Color Title Stamp Draft, Red Ink	7520012074116	\$20.74	\$8.10	\$16.20
Pre-Inked Message Stamp - One-Color Title Stamp Top Secret, Red Ink	7520012074118	\$20.74	\$7.34	\$0.00
Pre-Inked Message Stamp - One-Color Title Stamp Secret, Red Ink	7520012074119	\$20.74	\$10.75	\$15.00
Pre-Inked Message Stamp - One-Color Title Stamp Copy, Blue Ink	7520012074194	\$20.74	\$8.10	\$16.20
Pre-Inked Message Stamp - One-Color Title Stamp Approved, Blue Ink	7520012074196	\$20.74	\$10.75	\$15.00
Pre-Inked Message Stamp - One-Color Title Stamp Posted, Red Ink	7520012074207	\$20.74	\$8.10	\$16.20
Pre-Inked Message Stamp - One-Color Title Stamp File, Red Ink	7520012074209	\$20.74	\$10.75	\$15.00
Pre-Inked Message Stamp - One-Color Title Stamp Urgent, Red Ink	7520012074216	\$20.74	\$8.10	\$16.20
Pre-Inked Message Stamp - One-Color Title Stamp Received, Blue Ink	7520012074226	\$20.74	\$9.10	\$0.00
Pre-Inked Message Stamp - One-Color Title Stamp Cancelled, Blue Ink	7520012074228	\$20.74	\$10.75	\$15.00
Pre-Inked Message Stamp - One-Color Title Stamp Unclassified, Red Ink	7520012074242	\$20.74	\$10.75	\$15.00
Self Inking Line Dater, Red Ink	7520013523018	\$64.97	\$27.27	\$25.00
Rubberized/Refillable Ball Point Pen - Fine Point, Black Ink	7520013576841	\$22.86	\$11.47	\$15.00
Rubberized/Refillable Ball Point Pen - Medium Point, Red Ink	7520013576842	\$21.94	\$7.50	\$0.00
Recycled Plastic Clipboard - Red	7520013863670	\$14.20	\$4.73	\$0.00
SKILCRAFT 100 Rubberized Stick Pen - Fine Point, Red Ink	7520014220322	\$21.63	\$6.94	\$0.00

AlphaGrip Ball Point Pen - Fine Point, Red Ink	7520014244847	\$26.94	\$9.14	\$0.00
AlphaGrip Ball Point Pen - Medium Point, Red Ink	7520014244859	\$27.86	\$9.14	\$0.00
Vertical Desk File, 8" x 11" x 14 1/4", Beige	7520014521562	\$111.31	\$42.14	\$28.75
MD LIBERTY WRITER PEN CHROME FINISH, MEDIUM POINT	7520014547999	\$8.63	\$4.47	\$15.00
Horizontal Desk File, 12" x 8 1/2" x 7 1/8", 3 Shelf, Black	7520014570724	\$92.03	\$27.14	\$11.50
Horizontal Desk File, 12" x 8 1/2" x 17 1/8", 7 Shelf, Black	7520014570725	\$136.94	\$44.31	\$11.50
Horizontal Desk File, 12" x 8 1/2" x 19 5/8", 8 Shelf, Black	7520014570726	\$144.71	\$47.43	\$11.50
go-brite Liquid Highlighter-6-Pack, Blue Ink	7520014612661	\$20.14	\$8.70	\$1.00
go-brite Liquid Highlighter-6-Pack, Green Ink	7520014612666	\$20.14	\$2.71	\$25.00
Bookends - Non-Skid, 9" x 5 7/8" x 8", Black	7520014844579	\$43.06	\$22.31	\$15.00
Bookends - Non-Skid, 9" x 5 7/8" x 8", Beige	7520014844581	\$43.06	\$16.43	\$11.50
Dry-Lighter - Yellow, Pack	7520015117935	\$20.51	\$6.90	\$0.00
Liquid Impression First Impression Markers - Medium Point, 12 Pack, Red Ink	7520015194375	\$38.97	\$13.43	\$0.00
Permanent Impression Marker - Fine Pt. 4 Color Set, Blk, Blu, Red, Green Inks	7520015194380	\$12.06	\$4.70	\$14.10
Permanent Impression Marker - Ultra-Fine Point, 12 Pack, Blue Ink	7520015203887	\$28.97	\$9.92	\$0.00
Permanent Impression Marker - Ultra-Fine Point, 4 Color Set, Black, Blue	7520015203888	\$12.09	\$4.32	\$25.00
Permanent Impression Marker - Ultra-Fine Point, 12 Pack, Red Ink	7520015203889	\$28.97	\$9.92	\$0.00
Desk Set - 6 pc, Deluxe Office Kit, Rosewood	7520015545467	\$202.37	\$79.23	\$75.00
V12 RELOADER Mechanical Pencil - 0.5mm Fine Point Lead, 9.9% PCW	7520015800848	\$14.89	\$7.93	\$1.00
Wall Hanging File - 3 per Package, Clear	7520015827274	\$40.23	\$14.87	\$11.50
SKILCRAFT/ZEBRA RETRACTABLE BALLPOINT PEN - MP BLACK	7520016661049	\$10.49	\$4.09	\$12.27
SKILCRAFT/ZEBRA RETRACTABLE BALLPOINT PEN - FP BLACK	7520016661050	\$10.49	\$4.09	\$12.27
SKILCRAFT/ZEBRA RETRACTABLE BALLPOINT PEN - FP BLUE	7520016661051	\$10.49	\$4.09	\$12.27
SKILCRAFT/ZEBRA RETRACTABLE BALLPOINT PEN - MP BLUE	7520016661052	\$10.49	\$4.09	\$12.27
File Folder - Medium, Straight Cut, no Fastener, Legal Size, Kraft Brown	7530002004308	\$62.51	\$19.58	\$0.00
File Folder - Paperboard, Straight Cut, w/o Fastener, Legal Size, Kraft Brown	7530002223444	\$73.94	\$24.62	\$0.00
Inner File Folder - 1/4 Cut, 1st Position, Letter Size, Kraft Brown	7530002739845	\$112.69	\$41.97	\$28.75
File Folder - Medium, 1/5 Cut, no Fastener, Legal Size, Kraft Brown	7530002815938	\$62.23	\$22.71	\$11.50
File Folder - Medium, 1/3 Cut, no Fastener, Legal Size, Kraft Brown	7530002815940	\$53.40	\$20.94	\$11.50
File Folder - Medium, 1/5 Cut, no Fastener, Letter Size, Kraft Brown	7530002815959	\$53.23	\$16.61	\$0.00
Paper, Loose-Leaf, Ruled, White, 11" x 8-1/2" (formerly Paper, Looseleaf, Ruled, 11 x 8-1/2")	7530002864339	\$6.71	\$2.43	\$12.15
File Folder - Medium, 1/2 Cut, no Fastener, Letter Size, Kraft Brown	7530002866978	\$51.46	\$16.61	\$0.00
File Folder-Pressboard-1/3 Cut, Self Tabs, All Positions, Legal, Light Green	7530002868571	\$208.91	\$78.83	\$0.00
Bond Paper - 8 1/2" x 11", Meets JCP G-10, White	7530002900617	\$184.09	\$64.11	\$50.00
File Folder - Pressboard, 1" Capacity, 1 1/2" Prong Fastener, Letter Size, Red	7530002902009	\$339.71	\$124.69	\$30.00
File Folder - Medium, Straight Cut, 1 1/2" Fastener, Legal Size, Kraft Brown	7530005594512	\$160.63	\$61.84	\$50.00
Tri-Fold File Folder, Letter Size, Red	7530007078406	\$1.20	\$0.61	\$0.00
File Folder - Medium-Duty, No Fastener, with End Tabs, Letter Size, Kraft Brown	7530008812957	\$65.57	\$23.85	\$11.50
File Folder - Medium-Duty, 1-1/2" Fastener, Letter Size, Kraft Brown	7530009268974	\$89.17	\$31.22	\$0.00
File Folder - Heavy-Duty - Letter Size, Kraft Brown	7530009268979	\$112.89	\$40.86	\$0.00
File Folder-Paperboard, Straight Cut, 1 1/2" Fastener, Legal, Kraft Brown	7530009268980	\$147.57	\$62.98	\$28.75
File Folder - Extra Heavy-Duty - Straight Cut Top Tab, Legal Size, Light Green	7530009268982	\$269.91	\$90.24	\$75.00
File Folder - Extra Heavy-Duty - End or Side Self Tab, Letter Size, Light Green	7530009268983	\$237.23	\$89.83	\$0.00
File Folder - Straight Cut, Self Tab, Legal Size, Manila	7530009857012	\$63.89	\$20.20	\$0.00

Dual Purpose Xerographic Copy Paper - 8 1/2" x 11", 3-Hole punched, Goldenrod	7530011571015	\$247.03	\$82.37	\$11.50
Straight Cut Stained File Folders - Letter Size, Lavender	7530012031493	\$43.54	\$14.81	\$28.75
Self-Stick Note Pads - 2" x 3", Plain, Pink	7530012074353	\$22.37	\$9.65	\$28.75
Self-Stick Note Pads - 2" x 3", Plain, Blue	7530012074354	\$22.37	\$7.37	\$0.00
Self-Stick Note Pads - 2" x 3", Plain, Green	7530012074355	\$22.37	\$7.37	\$0.00
File Folder - Administrative Records - Middle section is 9 1/2", Kraft	7530013464295	\$155.00	\$58.95	\$25.00
Hanging File Folder - 1/5 Cut, Legal Size, Red	7530013576857	\$40.49	\$14.15	\$0.00
Straight Cut Stained File Folders - Letter Size, Pink	7530013649482	\$42.91	\$19.26	\$15.00
Straight Cut Stained File Folders - Letter Size, White	7530013649485	\$42.91	\$19.26	\$15.00
Hanging File Folder - Legal Size, Green	7530013649487	\$36.37	\$16.67	\$15.00
Hanging File Folder - 1/5 Cut, Legal Size, Yellow	7530013649495	\$40.49	\$18.58	\$15.00
Straight Cut Stained File Folders - Letter Size, Brown	7530013649503	\$43.34	\$19.47	\$15.00
Straight Cut Stained File Folders - Letter Size, Gray	7530013649504	\$42.97	\$19.30	\$15.00
File Folder - 1/3 Cut, 24 Folders, Letter Size, Manila	7530014556059	\$16.77	\$4.60	\$13.80
Expanding Filing Wallet - With Band, 5 per Package, Red	7530014838889	\$61.71	\$7.05	\$15.00
Inner File Folder - 1/3 Cut, Letter Size, Red, Blue, Yellow, Green and Orange	7530014839999	\$18.46	\$8.25	\$15.00
Expanding Folder-HD, One 1 1/2" Fastener on Inside Back Cover, Legal, Green	7530014841865	\$30.11	\$14.16	\$15.00
While You Were Out Message Pad - 5 1/4" x 4", 50 Sheets, Pink	7530015012688	\$9.51	\$2.79	\$25.00
100% PCW Recycled Processed Chlorine Free Copier Paper, Letter Sized, 3-hole Punched	7530015038445	\$192.94	\$78.60	\$50.00
Laser/Inkjet Labels - 1" x 4 1/8", 1000 Labels per Pack	7530015144908	\$68.43	\$35.48	\$15.00
Ink Jet Printer Paper - 8 1/2" x 11", 7 mil, Matte, 25/Package, 89 Bright White	7530015157901	\$41.74	\$16.27	\$11.50
Ink Jet Printer Paper - 8 1/2" x 11", 26 lb, DBL side coated, 200 per Package	7530015157902	\$57.23	\$22.59	\$25.00
Pad, Writing Paper, Glue Bound Top, Narrow Rule, Canary, 8-1/2" x 11"	7530015167570	\$63.89	\$22.49	\$11.50
Pad, Writing Paper, Glue Bound Top, Legal Rule, Canary, 5" x 8"	7530015167572	\$33.51	\$17.38	\$15.00
Pressboard Classification Folder - 1 Divider, 4 Part, Legal Size, Dark Red	7530015547683	\$103.69	\$25.91	\$0.00
SKILCRAFT 100% Post-Consumer Recycled 3-Subject Spiral Notebook - 11" x 8-1/2", 120 Sheets	7530016002016	\$26.46	\$9.26	\$18.52
SKILCRAFT 100% Post-Consumer Recycled Single-Subject Spiral Notebook - 11" x 8-1/2", 100 Sheets	7530016002027	\$39.14	\$13.89	\$11.50
DYMO SKILCRAFT NAME BADGE LABEL BLACK ON WHITE	7530016578882	\$36.86	\$14.43	\$11.50
DYMO SKILCRAFT ADDRESS LABEL BLACK ON WHITE	7530016578883	\$31.46	\$12.32	\$11.50
DYMO SKILCRAFT SHIPPING LABEL BLACK ON WHITE	7530016578884	\$31.80	\$12.47	\$24.94
DYMO SKILCRAFT FILE FOLDER LABEL BLACK ON WHITE	7530016579756	\$18.74	\$7.35	\$11.50
Recycled Address Label - Address, 1 x 4	7530016471412	\$121.11	\$43.00	\$30.00
MAT, FLOOR, CHAIR, 46" X 60" X .220", W/25" X 12" LIP	7720016568317	\$364.60	\$128.69	\$100.00
Floor Pad - Eraser Burnishing Pad 3600 Series, 20" Diameter, Pink	7910015014268	\$25.69	\$9.66	\$25.00
Floor Pad - Burnishing, Natural Blend 3300 Series, 19" Diameter, White	7910015135259	\$115.60	\$42.36	\$0.00
Aircraft Cleaning Brush - 100% Nylon Fiber Bristles, White	7920000547768	\$45.97	\$17.31	\$0.00
Wood Handle - 1 1/8" x 54"	7920001415452	\$13.40	\$5.53	\$0.00
Cut-End Wet Mop Head - Cotton - 32 oz, 40" Yarn Length, 8-ply, Natural	7920001415544	\$19.69	\$7.72	\$0.00
Cut-End Wet Mop Head - Cotton - 24 oz, 37" Yarn Length, 8-ply, Natural	7920001415547	\$15.34	\$6.10	\$0.00
Cut-End Wet Mop Head - Cotton - 26 2/3 oz, 38" Yarn Length, 8-ply, Natural	7920001415548	\$16.97	\$6.16	\$0.00
Cut-End Wet Mop Head - Cotton - 12 oz, 26" Yarn Length, 8-ply, Natural	7920001415549	\$9.74	\$3.77	\$0.00
Cut-End Wet Mop Head - Cotton - 20 oz, 33" Yarn Length, 8-ply, Natural	7920001415550	\$13.49	\$4.95	\$0.00

Sponge, Cellulose, Coarse-Textured, Compressed, Natural 2-1/4" x 1-3/8"	7920001616219	\$31.86	\$10.73	\$10.00
Cut-End Wet Mop Head - Cotton - 16 oz, 31" Yarn Length, 8-ply, Natural	7920001711148	\$11.51	\$4.59	\$0.00
Aircraft Cleaning Kit - Replacement Pad, Polishing, White	7920001711534	\$23.77	\$8.66	\$0.00
Wood Handle - 15/16" x 54"	7920001775106	\$11.60	\$4.58	\$0.00
Cut-End Wet Mop Head - Cotton - 32 oz, 35" Yarn Length, 4-ply, Natural	7920002050426	\$19.49	\$7.86	\$0.00
Handle, Mop, Wooden, Type I, 72" x 1-1/8"	7920002051167	\$27.66	\$7.31	\$10.00
Handle, Mop, Wooden, Type I, 54" x 1-1/8"	7920002051168	\$20.69	\$7.91	\$1.00
Polishing Cloth	7920002051656	\$34.23	\$11.52	\$0.00
Hand Scrub Brush	7920002407174	\$8.77	\$3.48	\$1.00
Wire Brush	7920002555135	\$33.69	\$17.45	\$15.00
Chassis Brush	7920002557536	\$17.91	\$6.99	\$1.00
Handle, Acme Threaded, 1 Handle, Wood, 15/16" x 60"	7920002630328	\$11.49	\$4.71	\$0.00
Floor Sweeping Brush - 30" Long	7920002644638	\$68.17	\$23.88	\$10.00
Wire Hand Brush	7920002671215	\$10.06	\$4.24	\$1.00
Stainless Steel Brush	7920002691259	\$11.03	\$5.06	\$0.00
Scrub Brush	7920002822470	\$14.91	\$5.44	\$1.00
Wire Scratch Brush	7920002829246	\$9.40	\$2.09	\$1.00
Pumice Scouring Brick	7920002911237	\$27.26	\$9.78	\$0.00
Deburring Brush	7920002915815	\$11.77	\$3.95	\$1.00
Floor Sweeping Brush - 18" Long	7920002922367	\$37.86	\$12.83	\$10.00
Refill, Sponge, Wet Cellulose Mop, Yellow, 8-1/4" x 2" x 1-1/4"	7920004712876	\$5.54	\$2.23	\$1.00
8543 - Airlaid Top Wipes	7920005328543	\$45.29	\$39.54	\$10.00
DUST MOP WIRE FRAME 22" X3-1/2	7920006162493	\$70.77	\$26.75	\$25.00
7920006826710 SKILCRAFT Wiping Towels, 8 1/4" x 15 1/4", 280 Sheets, 1/ Carton	7920006826710	\$204.86	\$63.89	\$0.00
Universal Dust Mop Handle	7920007823784	\$86.34	\$32.64	\$25.00
Towel, Paper, Industrial Wiping, Medium Duty, White, 13" x 13"	7920008236931	\$159.09	\$42.29	\$0.00
Dust Mop Frame and Handle - 5" x 36"	7920008510140	\$51.57	\$16.71	\$10.00
Dust Mop Frame and Handle - 5" x 48"	7920008510142	\$57.29	\$22.36	\$1.00
7920009265176 Stainless Steel Scrubber, 1 3/4" W X 4"Diameter,	7920009265176	\$34.03	\$13.19	\$0.00
Mop Head, Wet, Cut- End, Natural, 20 oz, 35" - 37"	7920009265494	\$28.86	\$12.21	\$0.00
Mop Head, Wet, Cut- End, Natural, 24 oz, 37" - 41"	7920009265495	\$32.20	\$10.76	\$10.00
100% Cotton Dust Mop Head - Fits 5" x 24" Frame	7920009982483	\$33.03	\$13.40	\$1.00
100% Cotton Dust Mop Head - Fits 5" x 36" Frame	7920009982484	\$43.80	\$14.74	\$10.00
Dust Mop Frame and Handle - 5" x 18"	7920009982485	\$46.43	\$17.13	\$0.00
Dust Mop Frame and Handle - 5" x 24"	7920009982486	\$48.06	\$16.16	\$10.00
Cloth, Cleaning, White, 21" x 10"	7920010047847	\$42.51	\$14.20	\$0.00
7920011626064 Griddle Screen Scouring Pad, 4 x 5 1/2, Rayon, Gray, 200/CT	7920011626064	\$89.99	\$43.87	\$10.00
Tuffest Wipes Solvent Cleaning Towel - Heavy Duty	7920011800557	\$76.26	\$30.49	\$25.00
Griddle Cleaning Kit	7920012227798	\$42.51	\$22.03	\$15.00
Towel, Machinery Wiping, 4-Ply, Biodegradable, White, 13-1/4" x 16-1/2"	7920013701365	\$128.80	\$39.57	\$10.00
Sponge Roller Mop	7920013837799	\$66.57	\$27.95	\$25.00
Sponge Roller Mop Refill	7920013837927	\$22.91	\$11.91	\$0.00
Scraper & Snow Brush	7920013838023	\$13.46	\$5.02	\$1.00
Mop Head, Wet, Looped-End, Natural, 24 oz, 42"	7920014379810	\$41.00	\$14.01	\$10.00

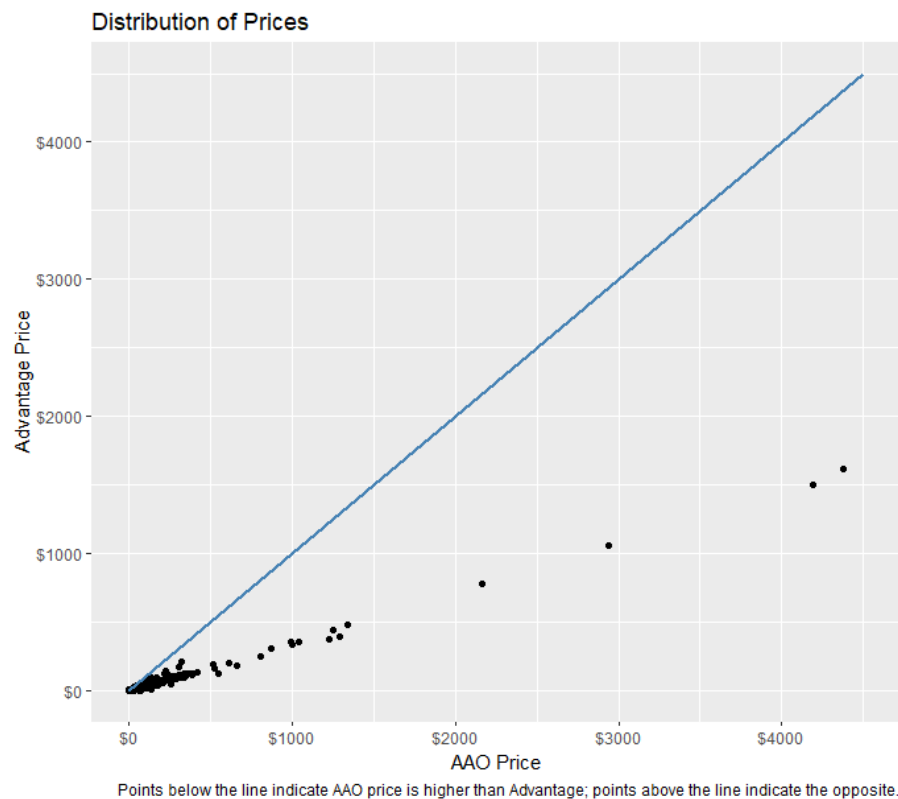
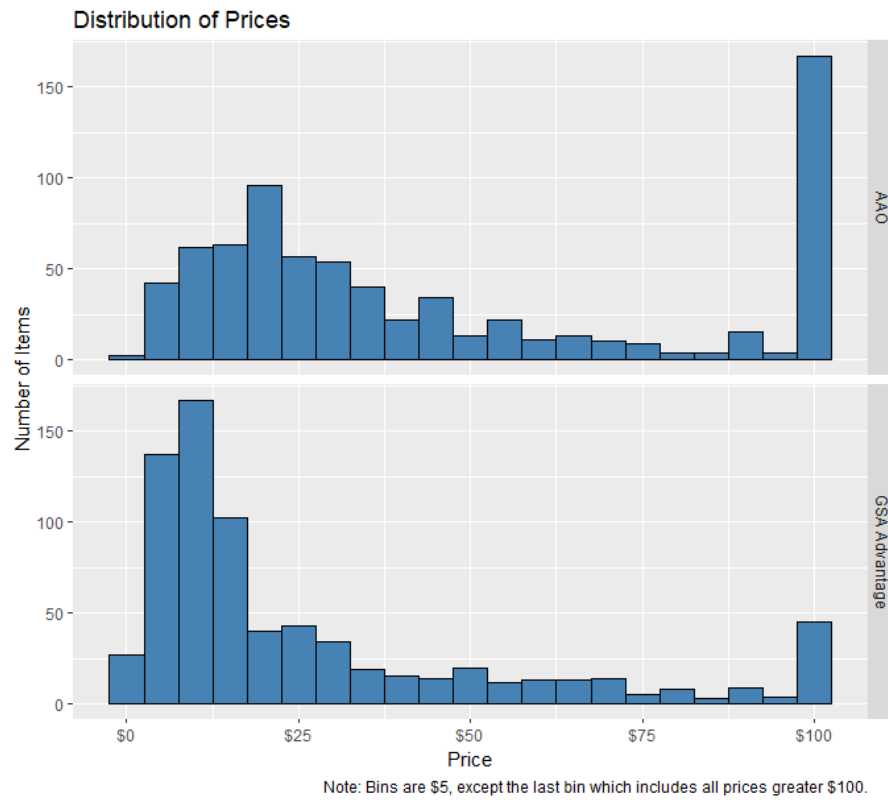
Cotton Wet Mop Head - 20 oz, 37" Long Yarns, Blue	7920014409199	\$21.94	\$7.76	\$10.00
Sponge, Cellulose, Fine-Textured, Uncompressed, Blue and Yellow, 7-1/4" x 8" x 5/16"	7920014443650	\$5.66	\$2.07	\$0.00
Mop, Twist-Wring, Blue and Black Handle, White Mop Head, 54" Handle	7920014480218	\$31.63	\$12.65	\$0.00
Mop Head, Twist-Wring, Replacement, White	7920014480220	\$18.43	\$6.98	\$0.00
Lock-Jaw Wet Mop Handle - Aluminum	7920014522029	\$36.86	\$14.95	\$1.00
Work Rags	7920014541147	\$53.77	\$11.82	\$1.00
Toro(TM) Upright Broom-56 L, Black Bristles	7920014606658	\$29.54	\$9.28	\$1.00
Dust Mop Head - Disposable - Fits 5" x 24" Frame	7920014606660	\$24.23	\$7.45	\$10.00
Finishing Mop Head - Looped End - Light Weight	7920014606662	\$20.94	\$8.04	\$1.00
Dust Mop Head - Disposable - Fits 5" x 36" Frame	7920014607908	\$30.54	\$12.39	\$1.00
Towel, Machinery Wiping, Decomposable, White, 36" x 250 yards	7920014634652	\$1,045.43	\$353.98	\$75.00
Towel, Machinery Wiping, Decomposable, White, 18" x 250 yards	7920014634653	\$611.09	\$206.92	\$75.00
Dust Mop Head - Disposable - Fits 5" x 18" Frame	7920014635924	\$17.23	\$6.59	\$1.00
Quick Clean Griddle Cleaning System - 12" Handle	7920014875023	\$85.60	\$27.40	\$25.00
Quick Clean Griddle Cleaning System - 7" Squeegee	7920014875024	\$80.37	\$25.72	\$25.00
Inhibitor(TM) AntiMicrobial Dust Mop Head-Fits 5" x 24" Frame, Blue	7920015112919	\$33.29	\$17.26	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 16 oz, White	7920015114323	\$20.63	\$8.23	\$1.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 16 oz, Green	7920015114325	\$21.31	\$6.89	\$1.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 48" Frame, Blue	7920015114327	\$51.97	\$26.92	\$25.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 48" Frame, White	7920015114330	\$46.80	\$24.26	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 20 oz, Orange	7920015114763	\$26.40	\$13.69	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 20 oz, Green	7920015114764	\$26.40	\$13.69	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 48" Frame, Yellow	7920015114765	\$49.97	\$25.90	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 24 oz, Blue	7920015117589	\$27.97	\$11.31	\$1.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 24 oz, Green	7920015117931	\$27.97	\$9.11	\$1.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 24 oz, Orange	7920015117932	\$27.97	\$11.31	\$1.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 36" Frame, Blue	7920015118006	\$40.89	\$21.20	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 36" Frame, Orange	7920015118008	\$42.51	\$22.05	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 36" Frame, Red	7920015118009	\$40.89	\$21.20	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 24" Frame, Green	7920015118762	\$33.29	\$17.26	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 24" Frame, Orange	7920015118763	\$33.29	\$17.26	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 24" Frame, Red	7920015118764	\$33.29	\$17.26	\$15.00
Inhibitor(TM) AntiMicrobial Dust Mop Head-Fits 5" x 36" Frame, Yellow	7920015118765	\$40.89	\$21.20	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 24" Frame, Yellow	7920015118766	\$33.29	\$17.26	\$15.00
InhibitorAntimicrobial dust mop white- Fits 5" x 18" Frame, White	7920015118767	\$26.46	\$13.72	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 18" Frame, Red	7920015121397	\$26.46	\$13.72	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 18" Frame, Blue	7920015121399	\$26.46	\$13.72	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 18" Frame, Yellow	7920015121400	\$26.46	\$13.72	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 48" Frame, Red	7920015122720	\$49.97	\$25.90	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 48" Frame, Green	7920015122722	\$49.97	\$25.90	\$15.00
Inhibitor AntiMicrobial Dust Mop Head - Fits 5" x 18" Frame, Green	7920015122723	\$26.46	\$13.72	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 32 oz, Yellow	7920015124960	\$33.63	\$17.44	\$15.00
Wood Handle - 15/16" x 54", 3 per Box	7920015124961	\$38.49	\$10.21	\$25.00
Wood Handle - 1 1/8" x 54", 3 per Box	7920015124965	\$36.46	\$12.27	\$0.00

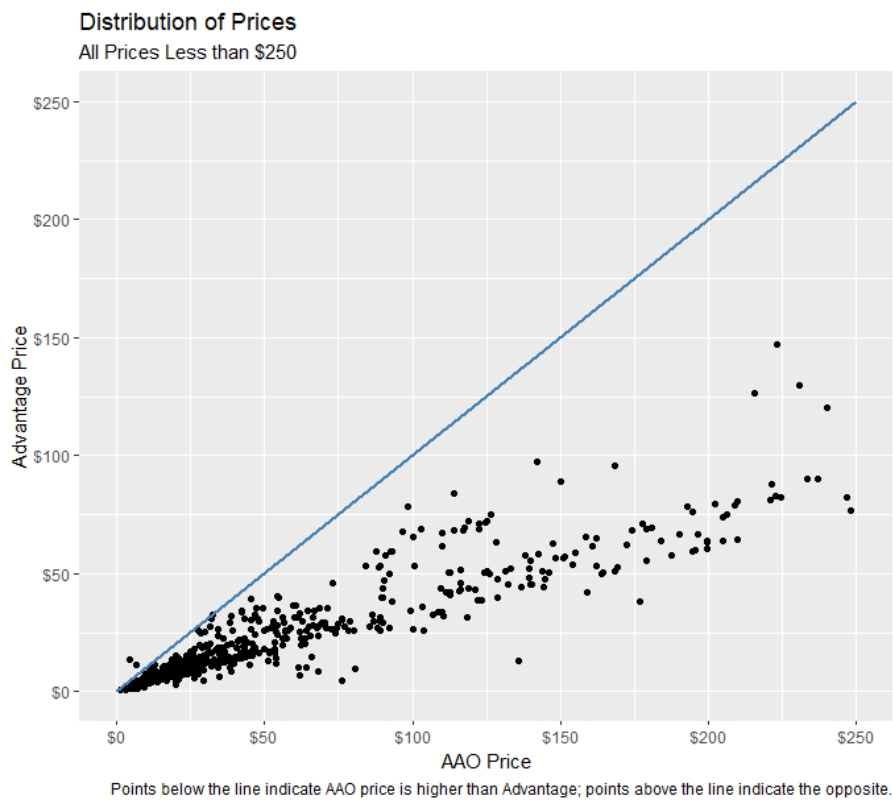
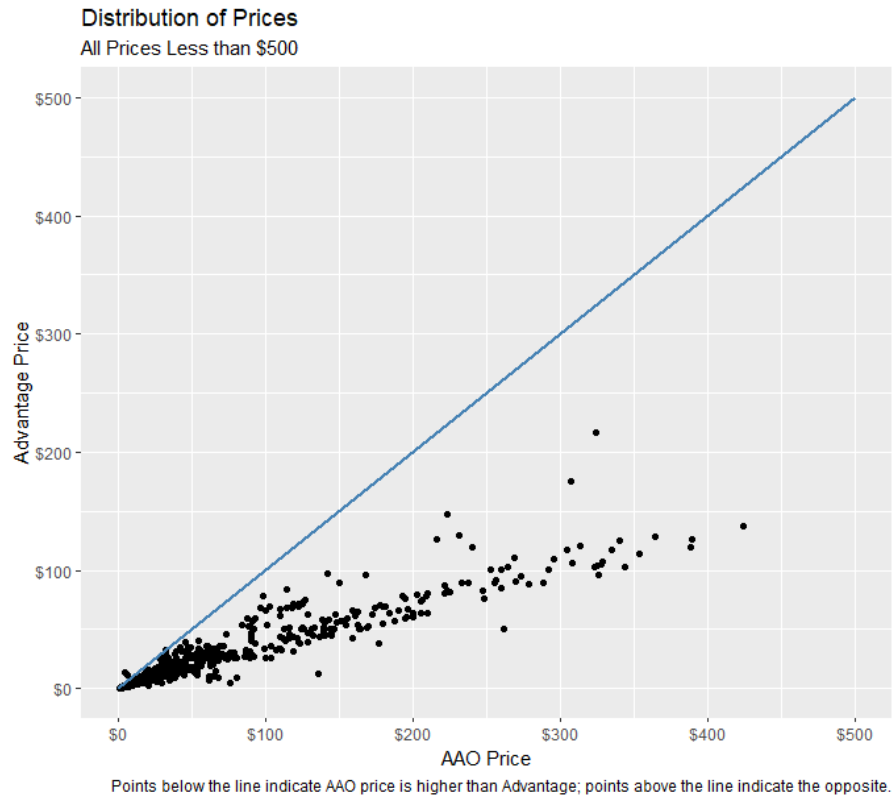
Handle, Acme Threaded, 3 Handles, Wood, 15/16" x 60"	7920015124967	\$44.31	\$15.40	\$0.00
SNOWITE(TM) Cut-End Finishing Mop Head-Medium-Duty	7920015124969	\$16.03	\$6.28	\$1.00
SNOWITE(TM) Cut-End Finishing Mop Head-Heavy-Duty	7920015124970	\$19.49	\$7.74	\$1.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 32 oz, Green	7920015128965	\$33.63	\$17.44	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 32 oz, White	7920015128967	\$32.00	\$16.59	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 32 oz, Red	7920015128970	\$33.63	\$17.44	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 32 oz, Orange	7920015128971	\$33.63	\$17.44	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 32 oz, Blue	7920015128972	\$33.63	\$17.44	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 22 oz, Red	7920015129340	\$27.17	\$14.09	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 22 oz, Yellow	7920015129341	\$27.17	\$14.09	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 22 oz, Orange	7920015129342	\$27.17	\$14.09	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 22 oz, Green	7920015129343	\$27.17	\$14.09	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 22 oz, White	7920015129344	\$25.94	\$13.46	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 22 oz, Blue	7920015129345	\$27.17	\$14.09	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 20 oz, Yellow	7920015129346	\$26.40	\$13.69	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 20 oz, Red	7920015129347	\$26.40	\$13.69	\$15.00
Blue & White Looped-End Finishing Mop Head - Medium	7920015133290	\$20.11	\$8.02	\$1.00
Cut-End Wet Mop Head - 4-Ply - #20	7920015133297	\$11.26	\$3.95	\$1.00
Rough-N-Ready Mop Head - Large	7920015133304	\$23.71	\$12.29	\$15.00
Quick Drop Mop Handle - Wood	7920015133309	\$288.09	\$90.02	\$50.00
Quick Drop Mop Handle - Fiberglass	7920015133311	\$326.11	\$96.33	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 24 oz, Yellow	7920015134767	\$27.97	\$14.50	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 24 oz, Red	7920015134768	\$27.97	\$14.50	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 16 oz, Yellow	7920015134769	\$21.31	\$11.04	\$15.00
Inhibitor AntiMicrobial Looped-End Wet Mop Head - 16 oz, Red	7920015134770	\$21.31	\$11.04	\$15.00
Quick Drop Mop Handle - Vinyl Coated Metal	7920015647770	\$20.34	\$10.53	\$15.00
SKILCRAFT Microfiber Flat Mop Handle - 18"	7920015654595	\$62.03	\$32.98	\$25.00
SKILCRAFT Microfiber Flat Mop Handle - 24"	7920015654600	\$67.69	\$26.92	\$25.00
3M Easy Scrub Starter Kit	7920015748716	\$659.60	\$183.37	\$100.00
3M Easy Scrub Express Starter Kit	7920015749146	\$548.20	\$131.31	\$100.00
3M Easy Scrub Flat Mops - Red	7920015749446	\$29.69	\$12.06	\$1.00
Easy Trap Duster Sheets - 5" x 6" x 125'	7920015989090	\$139.51	\$52.08	\$25.00
Easy Trap Duster Sheets - 8" x 6" x 30'	7920015989092	\$61.77	\$25.07	\$1.00
SKILCRAFT Non-Abrasive Tub and Shower Scrubber	7920016203634	\$108.54	\$33.48	\$25.00
SKILCRAFT Non-Abrasive Kitchen and Bath Scrubber	7920016204373	\$30.26	\$15.69	\$15.00
SKILCRAFT All-Purpose Mesh Scrubbers - 5" x 3-1/2" x 1-1/4", Blue	7920016264444	\$78.23	\$25.76	\$25.00
Microfiber Cleaning Cloth, Lens, Blue, 3/PG	7920016486104	\$7.03	\$2.69	\$0.00
SKILCRAFT Cellulose Scrubber Sponge	7920016634340	\$5.60	\$2.15	\$0.00
SKILCRAFT ERASE N GO ALL PURPOSE CLEANING PAD	7920016672781	\$10.29	\$3.96	\$0.00
Glass Cleaner - 1 gal Bottles, Contains Anti-Fogging Agent	7930009012088	\$26.17	\$5.95	\$1.00
Toilet Bowl Cleaner - 130	7930013670987	\$88.86	\$26.13	\$25.00
Laundry Detergent with Bleach - 131	7930013670988	\$110.14	\$33.66	\$25.00
Laundry Detergent - 117 - Standard Loads	7930013672908	\$106.74	\$32.56	\$25.00
General Purpose Cleaner - 301	7930013672965	\$110.66	\$32.21	\$25.00

7930013808381 Bravo Floor Stripper, 5 Gal Pail	7930013808381	\$128.81	\$47.55	\$10.00
GP Forward Floor Cleaner - 5 gal Pail	7930014368039	\$199.80	\$64.08	\$30.00
Pro Strip Floor Stripper -1 gal Bottle	7930014864062	\$66.03	\$14.41	\$25.00
Quick Clean Griddle Cleaning System - 60-3.2 oz Replacement Packets	7930014876098	\$259.43	\$84.73	\$25.00
Quick Clean Griddle Cleaning System - Kit	7930014876099	\$259.51	\$100.92	\$100.00
ECO-SURE Industrial Enamel Aerosol Paints - A-A-2787, Type I, White, 17875	7930015172726	\$19.20	\$9.97	\$15.00
Mailing Bag - 6 1/2" x 10", 50 per Bundle, Natural	8105001740836	\$86.80	\$29.77	\$0.00
Mailing Bag - 3" x 4", 100 per Bundle, Natural	8105001836981	\$132.17	\$45.36	\$0.00
Mailing Bag - 4" x 9", 100 per Bundle, Natural	8105001836982	\$144.17	\$44.43	\$30.00
Mailing Bag - 7 1/2" x 18", 50 per Bundle, Natural	8105001836989	\$133.06	\$51.88	\$11.50
MAINTENANCE RECORD HOLDER	8105001909824	\$43.51	\$16.96	\$11.50
Mailing Bag - 6" x 9", 100 per Bundle, Natural	8105002711511	\$169.31	\$52.60	\$50.00
Waste Receptacle Paper Bag	8105012842923	\$256.43	\$91.26	\$15.00
TRASH BAG 18X12X36 IN.	8105012842924	\$163.74	\$49.95	\$25.00
AbilityOne 8105015171370, High Density Coreless Roll Can Liner, 24 X 24, Natural,	8105015171370	\$54.05	\$25.17	\$25.00
Coreless Roll Can Liners - Soft Refuse - High Density - Regular-Duty, 17" x 18"	8105015171374	\$78.89	\$29.82	\$25.00
Medical/Isolation Bags - Puncture and Tear Resistant - Linear Low Density - Non-Contagious Linen Collection, Extra Heavy-Duty, 30 1/2" x 43"	8105015173665	\$64.00	\$10.37	\$1.00
Medical/Isolation Bags - Puncture and Tear Resistant - Linear Low Density - Infectious Waste Collection, Extra Heavy-Duty, 30 1/2" x 43", Yellow	8105015173666	\$61.57	\$10.37	\$1.00
BAG, TEXTILE 25/BD	8105015326920	\$525.69	\$166.25	\$50.00
Digital Camouflage Sand Bag	8105015681328	\$143.80	\$50.73	\$25.00
Shipping Box - Vertical Star Pack - 14" x 14" x 16", Brown	8115001343656	\$103.20	\$36.03	\$11.50
SHIPPING BOX 14X12X8 25/BD	8115001839488	\$172.43	\$62.34	\$25.00
SHIPPING BOX 12X12X12 25/BD	8115001839491	\$196.29	\$66.91	\$25.00
Fast Pack Shipping Box - Full-Telescoping, 24" x 14" x 14", Brown	8115005503558	\$123.46	\$38.47	\$25.00
Shipping Box - Slide Pack - 6" x 5" x 2 1/2", Brown	8115007872142	\$10.14	\$3.40	\$13.60
Shipping Box - Slide Pack - 12" x 8" x 2 1/2", Brown	8115007872146	\$20.43	\$6.90	\$13.80
Shipping Box - Horizontal Star Pack - 22" x 16" x 16", Brown	8115010067257	\$199.69	\$60.76	\$25.00
Cheesecloth, 2-Ply, White, 100 yards x 35"	8305002053495	\$139.83	\$45.39	\$25.00
Cheesecloth, 4-Ply, White, 10 yards x 35"	8305002053496	\$15.80	\$7.38	\$0.00
Cheesecloth, 2-Ply, White, 50 yards x 35"	8305002623321	\$121.83	\$38.92	\$25.00
Food Service Gloves	8415013928448	\$5.34	\$1.33	\$0.00
Vest, Safety, Class 2 ANSI 107, Front Closure, Orange, Yellow Reflective Strips, One-Size Fits All (formerly Vest, Safety, ANSI Class 2, Front Closure, Orange w/ Yellow Trim, One-Size Fits All)	8415015984873	\$57.14	\$25.58	\$0.00
Vest, Safety, Class 2 ANSI 107, Front Closure, Lime, Silver Reflective Strips, One-Size Fits All (formerly Vest, Safety, ANSI Class 2, Front Closure, Yellow/Lime w/Silver Trim, One-Size Fits All)	8415015984875	\$57.14	\$25.58	\$0.00
Smart Card Holder	8455016130198	\$112.46	\$50.24	\$25.00
SKILCRAFT SMART CARD HOLDER BLK 36IN L RFID SHIELDED	8455016660466	\$145.91	\$50.69	\$25.00
SKILCRAFT DUAL CARD ID HOLDER - CLEAR 2.25 X 3.87IN PLASTIC	8455016660468	\$29.00	\$11.18	\$0.00
SKILCRAFT DUAL CARD ID HOLDER - CLEAR 4 X 2.75IN PLASTIC	8455016660469	\$31.57	\$12.17	\$0.00
SKILCRAFT SMART CARD HOLDER - CLEAR 4 X 2.75IN RFID SHLD	8455016660470	\$54.17	\$28.25	\$25.00
Personnel ID Tag Chain, 27" with 5 1/2" Extension Loop, Silver	8465002616629	\$2.00	\$1.05	\$15.00

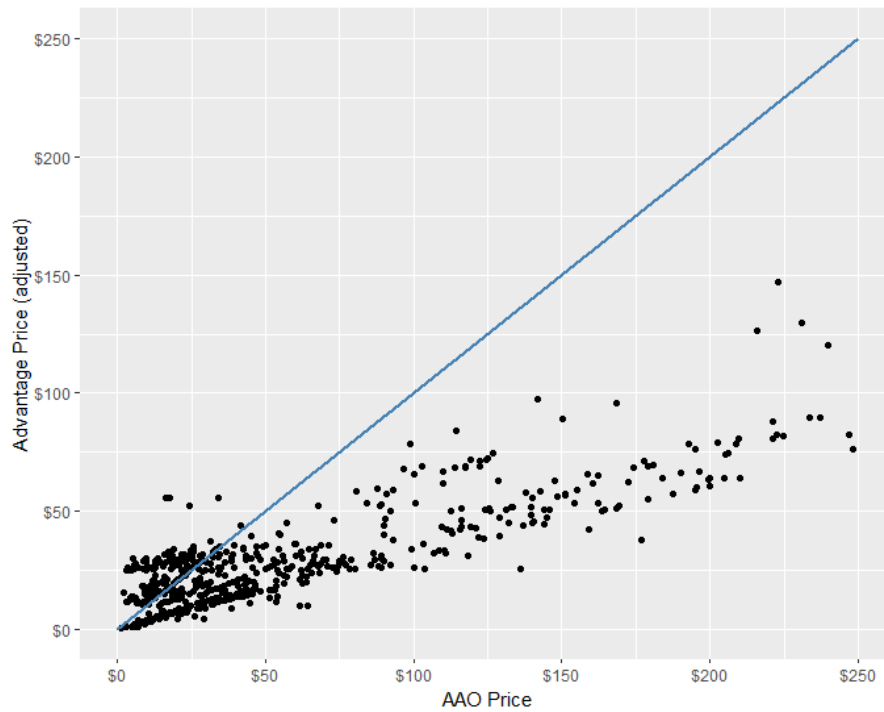
Table Napkins - Quarter Folded	8540002767569	\$205.00	\$74.17	\$25.00
Table Napkin - Dinner-Size - 3-ply, 272 sq inches	8540002767570	\$252.37	\$100.36	\$100.00
Table Napkin - Dinner-Size - 2-ply, 217 sq inches	8540002797777	\$206.11	\$74.86	\$25.00
8540009654691 Table Napkin, Junior, 1-Ply, White, 10000/Box	8540009654691	\$87.76	\$59.53	\$25.00
Tissue, Toilet, 1-Ply, 4-1/2" x 4-1/2", White, 48 Rolls	8540010556094	\$154.03	\$53.80	\$25.00
Table Napkins - Navy Pack	8540010562897	\$268.29	\$110.33	\$100.00
C-Fold Hand Towel - 7 Bundles per Box	8540014941900	\$56.34	\$29.14	\$15.00
Tape, Barricade, Red,DANGER, Economy Grade, 3" W x 1000'L	9905016134242	\$35.74	\$18.54	\$15.00
Wire Staff Marking Flags	9905016612139	\$23.06	\$8.84	\$0.00
Wire Staff Marking Flags	9905016612140	\$23.06	\$8.84	\$0.00
Wire Staff Marking Flags	9905016612143	\$21.23	\$8.13	\$0.00
Wire Staff Marking Flags	9905016612144	\$21.23	\$8.13	\$0.00
Wire Staff Marking Flags	9905016612145	\$21.23	\$8.13	\$0.00
Wire Staff Marking Flags	9905016612146	\$21.23	\$8.13	\$0.00
Wire Staff Marking Flags	9905016612147	\$20.26	\$7.79	\$0.00
Wire Staff Marking Flags	9905016612148	\$20.26	\$7.79	\$0.00
Wire Staff Marking Flags	9905016612149	\$20.26	\$7.79	\$0.00
Wire Staff Marking Flags	9905016612150	\$23.06	\$8.84	\$0.00
Wire Staff Marking Flags	9905016612151	\$23.06	\$8.84	\$0.00
Wire Staff Marking Flags	9905016612152	\$23.06	\$8.84	\$0.00
Wire Staff Marking Flags	9905016612153	\$21.23	\$8.13	\$0.00
Tobacco Pipe Cleaner - 6" Long, White	9920002929946	\$70.43	\$29.41	\$25.00
Handtruck	392000NIB0001	\$324.89	\$104.39	\$25.00
Hand Truck	392000NIB0002	\$353.26	\$113.76	\$25.00
Hand Truck	392000NIB0003	\$199.57	\$63.48	\$25.00
Hand Truck	392000NIB0004	\$327.60	\$105.00	\$25.00
Hand Truck	392000NIB0005	\$423.60	\$136.98	\$25.00

Appendix 2 – Graphs



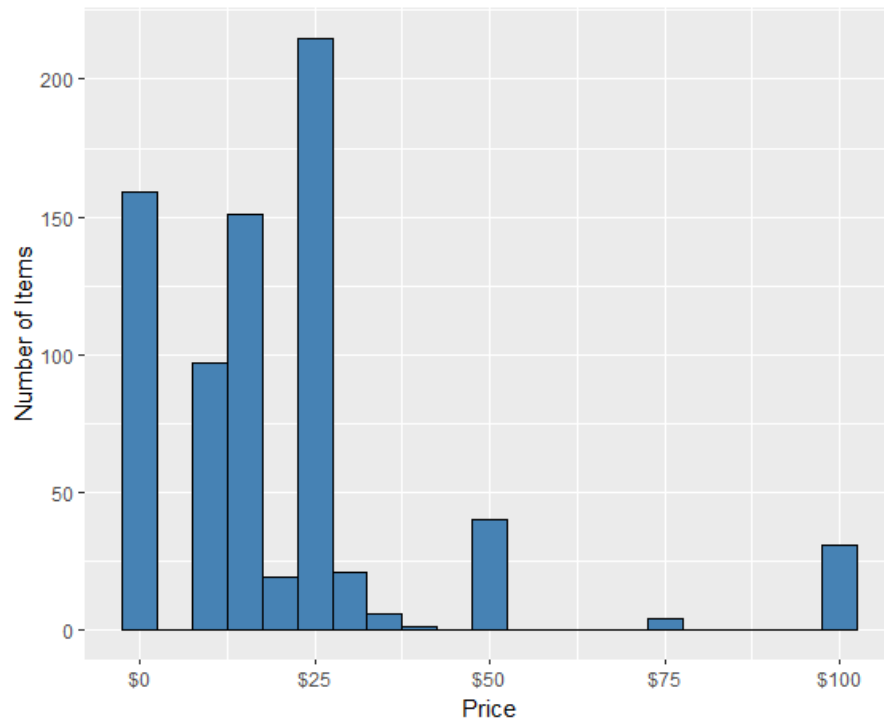


Distribution of Prices (Adjusted for Minimum Orders)
All Prices Less than \$250



Points below the line indicate AAO price is higher than Advantage; points above the line indicate the opposite.

Distribution of Advantage Minimum Orders



Note: Each bin equals \$5