



**U.S. General Services Administration
Federal Acquisition Service**

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11 September 2015

Roger Waldron, President
The Coalition for Government Procurement
1990 M St NW #450
Washington, DC 20036

Subject: Alliant 2 Draft Request for Proposals – GSA PCO Response

Dear Mr. Waldron:

Thank you very much for your letter dated 31 August 2015 concerning the request of your members with The Coalition for Government Procurement (Coalition). I do understand and appreciate that many GSA Alliant 2 potential offerors and other interested parties are curious or perhaps anxious over what might appear to be our silence over their seeing a second or final draft Request For Proposal (RFP), although I believe that your members know we have not been silent in communicating on the Alliant 2 Program with the information technology (IT) services industry community (industry) or with our client agencies (agencies) throughout this time since the initial draft RFP.

The GSA Alliant 2 GWAC Unrestricted and Small Business (SB) set-aside Acquisition Team (Team) is a small and lean group of professionals who take pride in their unwavering commitment to the development of this program, including the work performed deliberating over the market research data collected, all in preparation for the two official RFPs. Over the past few months, the Team has reviewed over a thousand pages of industry comments and notes from emails, letters, 250+ face-to-face interviews, as well as from dozens of internal/external agency meetings and other interested parties while continually deliberating as a Team over the many sound and helpful recommendations that have been provided both by industry and agencies. It is our process to occasionally go back out to industry as a result of that feedback in the form of Request for Information (RFI) targeted to specific areas of Government concern; review the additional feedback received; then return back to the table so to deliberate over those comments. This targeted RFI approach has resulted in greater efficiency toward the development of the RFP during this recent stage instead of developing and posting a series of full draft RFPs for each interim change-in-process.

I am certain that your members can understand that during this presolicitation procurement phase, the current draft RFP is in a continual state of rapid change because this Team will not settle for a contract vehicle that does not best meet the demands of the Government's future integrated IT services procurement requirements or whose demands cannot be adequately met by the resources and capabilities of interested companies within the commercial marketplace. Because the draft RFP is dynamic by the day, we choose not to burden or confuse the industry community with our multiple ever-changing 250 to 300 page drafts, each one always different from the previous draft-in-process. The Team's resources have been better spent over the past few months by focusing on the complete development of the two RFPs based upon the plethora of feedback we already received and continue to receive rather than by engaging in other activities that would distract needed attention away from what has been the Team's primary mission: To create a cogently written interagency contract vehicle that best meets the IT services needs of Government, which can be satisfied by the current capabilities of the IT industry community.

Nevertheless, in response your members' request, I had communicated this week on the 9th of September in an interview with *Federal News Radio* that GSA had already been considering another round of market research after the Team's review of comments from the sixth RFI, which would necessitate extending the presolicitation procurement phase of Alliant 2 and Alliant 2SB GWACS. Therefore, as of today, it is decided that I and my acquisition colleague, Mr. Greg Byrd, GSA's Procuring Contracting Officer for Small Business, will soon resume market research, which will be initiated with two new draft RFPs as the Team's next RFI, Alliant 2 GWAC and Alliant 2SB GWAC, each to be separately posted on *Federal Business Opportunities* approximately mid-October. There will be ample time of 30 days offered to all interested parties to provide comments on the RFIs that will be reviewed and considered by the Team for final development of the official RFP, now anticipated for public release sometime before the mid-spring season of 2016.

Thank you again Mr. Waldron for expressing the Coalition members' comments and sentiments on the two pending Alliant 2 GWAC procurements.

Very Respectfully,

John Cavadias
GSA Procuring Contracting Officer
Alliant 2 GWAC (Unrestricted)

Copy: Greg Byrd, Alliant 2SB GWAC Procuring Contracting Officer
Casey Kelley, Alliant 2 GWAC Program Manager/Director, Enterprise GWAC Division