THE COALITION
for Government Procurement

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October 11, 2017

The Honorable Ron Johnson
328 Hart Senate Office Building
Washington, D.C. 20510

The Honorable Claire McCaskill
503 Hart Senate Office Building
Washington, D.C. 20510

Subject: Endorsement of Emily Murphy as the Next Administrator of GSA

Dear Senators Johnson and McCaskill:

The Coalition for Government Procurement ("the Coalition") heartily endorses Emily Murphy as the next Administrator of General Services and asks that you look favorably on her nomination to that position. With calls for significant changes in the government's procurement practices coming from different quarters, her level-headed leadership, rooted in experience, is needed to guide reform and safeguard the government's interests.

At the outset, the Coalition is a non-profit association of firms selling commercial services and products to the Federal Government. Our members include small, medium, and large business concerns, and, collectively, they account for a significant percentage of the sales generated through GSA contracts, including the Multiple Award Schedule ("MAS") program. Coalition members also are responsible for many of the commercial item solutions purchased annually by the Federal Government. Our organization is proud to have worked with Government officials for more than 35 years towards the mutual goal of common sense acquisition.

Known for her unwavering integrity and steady, well-honed leadership, Ms. Murphy has unparalleled domain expertise in Federal procurement policy and execution. Her wealth of experience, specifically, her time in the Executive Branch, her service in support of the legislative and oversight efforts of several committees on Capitol Hill, and experience in the private sector, demonstrate that she would be a

positive force in leading the General Services Administration (GSA) during this time of reform and transformation.

Prior to her nomination, Ms. Murphy served as the first Chief Acquisition Officer ("CAO") at GSA, where she oversaw the consolidation of the Federal Supply and the Federal Technology Services. In addition, as the Senior Advisor at the Small Business Administration ("SBA"), Ms. Murphy managed efforts that radically reduced cycle times and resulted in the agency's first achievement of its 23% small business prime contracting goal. She also has served both the House Small Business Committee and the House Armed Services Committee, supporting a positive legislative agenda to improve the procurement system. These provisions have assisted in bringing efficiency to the acquisition process. In addition to her government service, Ms. Murphy has held executive positions in the private sector, including practice as a government contracts attorney.

The Coalition believes that Ms. Murphy is the right leader for these times. We welcome the opportunity to work with her, as she will provide GSA with the wisdom that only can be derived from years of successful leadership in the procurement community. The Coalition encourages the Senate to act quickly and support the nomination of Emily Murphy as GSA Administrator.

Sincerely,

Roger Waldron
President