



August 22, 2013

Mr. Thomas Sharpe
General Services Administration
2200 Crystal Drive 1100
Arlington, VA 22202

Re: OASIS Request for Proposal

Dear Mr. Sharpe;

Over the last several months, the One Acquisition Solution for Integrated Services (OASIS) task forces from the Coalition for Government Procurement, the Professional Services Council (PSC), and the Technology Association of America (TechAmerica), have been working and communicating with GSA's OASIS program leadership to provide recommendations to help make GSA OASIS a best in class, multi-award contract for integrated services. This interaction with industry is greatly appreciated and a model to be considered for future the procurements; the OASIS program leadership should be commended for their efforts with industry.

With the July 31st release of the final solicitation, and expected proposal due date of September 17, there remains strong concern from our vendor community regarding the requirement to have specific NAICS code past performance experience in order to qualify for OASIS pool eligibility. This concern comes from both large and small businesses. In fact, many of the small business participants in our task forces may have to "no bid" OASIS because of this requirement.

We believe OASIS as currently structured uses NAICS codes in an inappropriate way. Under the current pool eligibility scheme, GSA is utilizing NAICS codes as qualification criteria for an overall multiple award contract vehicle as opposed to a classification system for a specific task order-level scope of work. While we understand the agency's desire to require offerors to establish capabilities in each pool, the current scheme does not foster full and open competition, and does not relate in a rational way to the OASIS requirements. We respectfully request the opportunity to meet with you at your earliest convenience to discuss our members' concerns and the potential negative impact on a significant portion of the vendor community. We hope to provide you with recommendations and alternatives to the current NAICS requirement during this discussion.

Again, we thank you for your continued engagement with industry during this process. Erica McCann, Manager of Procurement Policy at TechAmerica, serves as our point of contact and can be reached at erica.mccann@techamerica.org or via phone at 202-595-3692 to schedule a meeting time or to answer any initial questions.

Sincerely,



Alan Chvotkin
Executive Vice President & Counsel
Professional Services Council



A.R. "Trey" Hodgkins, III
Senior Vice President, Global Public Sector
TechAmerica



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