

## **New Best-in-Class (BIC) Designation - GSA Global Supply**

The Office of Management and Budget (OMB), with the support of the Government-wide Category Management Program Management Office, is pleased to announce the designation of the GSA Global Supply (GGS) requisition channel as “Best in Class” (BIC). This latest designation brings the number of available BIC Solutions to 37, with an addressable market of \$107B.

GGS is a requisition-based fulfillment channel spanning multiple government-wide categories, including Office Management, Industrial Products and Services, Facilities and Construction and Information Technology. GGS provides easy access to common-use, commercial items like office supplies, tools and industrial products. It leverages the government’s buying power while saving administrative and acquisition staff time, as GGS has completed the procurement process and satisfied Federal Acquisition Regulation and socioeconomic requirements. Using GSA Global Supply also helps support our nation’s small businesses, as roughly 84% of the GGS vendor partners are designated small businesses and approximately 72% of all sales in FY 2018 went to small businesses.

Internal studies have shown GGS prices are 20-30% lower than commercial alternatives, which has the potential of resulting in \$800M annually in cost avoidance, based on \$4B in agency annual spend.

You can learn more about GGS and other BIC solutions by using the [BIC Research Tool](#) on the [Acquisition Gateway](#).