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March 31, 2014

Lesley Field
Acting Administrator for Federal Procurement Policy
Office of Management and Budget (OMB)
1650 Pennsylvania Ave.
Washington, DC 20503

Dear Lesley:

Thank you for the opportunity to provide a list of changes that could be made to the acquisition system to attract the best companies to the government market and achieve the best results for the taxpayer.

The Coalition is a non-profit association of firms selling commercial services and products to the Federal Government. Our members collectively account for approximately 70% of the sales generated through the GSA Multiple Award Schedules (MAS) program and about half of the commercial item solutions purchased annually by the Federal Government. Coalition members include small, medium, and large business concerns. For over 30 years, the Coalition has been proud to work with the Government to promote common sense acquisition.

Per your request, attached is a list of changes that we believe would dramatically improve the efficiency and effectiveness of the acquisition system for the benefit of customer agencies and the taxpayer. In addition to the attached top ten list, we have also provided the following:

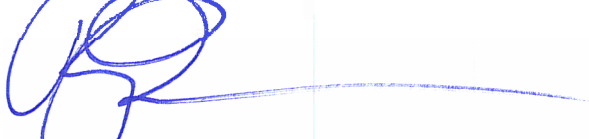
- Government Practices that Add Cost, April 2014
- Strategic Acquisition Principles, March 2014
- Multiple Award Schedule (MAS) Innovation, January 2014
- Opportunities for GSA to Reduce Costs, October 2013
- MAS Pricing Policy White Paper, September 2013
- Price Reduction Clause Waiver, April 2013
- Contract Duplication Study, November 2012
- Price Reduction Clause Comments, February and April 2012
- Other Direct Costs White Paper, September 2011
- Letter to GSA on End User License Agreements, August 2011

As you can see, the Coalition has consistently provided constructive feedback to GSA and OMB on ways to improve the federal procurement system. We are gratified to see that the Administration is looking to increase the efficiency and effectiveness of the procurement process. The attachments provide a roadmap for improving the federal procurement system. With regard to interagency contracting, the recommendations contained in the Coalition white papers

provide an opportunity to promote sound business opportunities that deliver best value outcomes for customer agencies and the American people.

The Coalition looks forward to working with you on this vital initiative. If you have any questions, I may be reached at rwaldron@thecgp.org or (202) 315-1051.

Sincerely,



Roger Waldron
President