



March 5, 2013

The Honorable Frank Kendall III
Under Secretary of Defense for Acquisition, Technology, and Logistics
3010 Defense Pentagon
Washington, DC 20301-3010

Re: DoD and Contractor Dialogue concerning Sequestration

Dear Mr. Kendall:

Thank you for your letter of March 4th regarding the potential impacts of sequestration and the need for communication between the Department of Defense (DoD) and its contractors. We have forwarded the letter on to our members. The Coalition for Government Procurement's (the Coalition) members stand ready to engage in a continuing dialogue with DoD senior acquisition leaders to ensure cost effective, best value performance outcomes for the warfighter.

As you know, the Coalition is a non-profit association of commercial firms providing services and products to the Federal Government. Our members collectively account for approximately 70% of the sales generated through the GSA Multiple Award Schedules (MAS) program and about half of the commercial item solutions purchased annually by the Federal Government. The Coalition is proud to have worked with Government officials over the past 30 years towards the mutual goal of common sense acquisition that delivers best value outcomes for customer agencies, taxpayers and the private sector.

Everyday Coalition members provide services and products in support of the warfighter and the Department's mission to protect our nation's security. As you noted in your March 4, 2013 letter, now more than ever, the Department and industry need to work together to identify courses of action that will minimize the negative impacts from sequestration.

In this spirit, we look forward to you accepting our recent invitation to have you provide our Keynote address at our annual Spring Conference on April 17, 2013. The keynote is currently scheduled for 8:30- 9:00am at the Crystal Gateway Marriott.

Thank you for your consideration and we look forward to your response. I may be reached by telephone at (202) 331-0975 or email at rwaldron@thecgp.org.

Respectfully,



Roger Waldron
President