



2023 Fall Training Conference – What is Fair and Reasonable?

Governmentwide Focus

November 15, 2023

- 7:00—8:30 AM** **Registration and Networking Breakfast**
- 8:30—8:45 AM** **Welcome/Introductory Remarks**
Roger Waldron, President, The Coalition for Government Procurement
- 8:45—9:35 AM** **Keynote Panel – Framing FAS For the Future**
Tom Howder, FAS Deputy Commissioner, GSA
Tom Meiron, Special Assignment, GSA
Bill Toth, FAS Assistant Commissioner, Office of Customer and Stakeholder Engagement, GSA
- 9:35—10:35 AM** **“Rogers” Panel**
Jonathan Aronie, Partner, Sheppard Mullin
Lorraine Campos, Partner, Crowell & Moring
Jason Workmaster, Member, Miller & Chevalier
Evan Williams, Litigation Counsel, Mayer Brown
- 10:35 – 10:50 AM** **Break**
- 10:50—11:50 AM** **What is Fair and Reasonable Policy**
Mathew Blum, Associate Administrator, OFPP, OMB
Jeff Koses, Senior Procurement Executive, GSA
Steve Schooner, Nash & Cibinic Professor of Government Contract Law, George Washington University Law School
Bill Gormley, President, The Gormley Group
- 11:50 —12:45 PM** **Lunch**
- 12:45 – 1:15 PM** **Lunch Keynote TBD**
- 1:15 – 1:30 PM** **Break**
- 1:30—2:30 PM** **FAS Executive Panels**

** All speakers on the agenda are invited, unless otherwise noted as confirmed.*

IT, Professional Services, and Assisted Services Panel

Laura Stanton, Assistant Commissioner, Office of Information Technology
Category, GSA

Tiffany Hixson, Assistant Commissioner, Office of Professional Services & Human
Capital Category, GSA

Chris Hamm, Director, FEDSIM, GSA

Catalog, General Supplies and Services Panel

Erv Koehler, Assistant Commissioner, Office of General Supplies and Services,
GSA

Josh Royko, Branch Chief, FAS Catalog Management Office

Mike Shepherd, Director, Catalog Management Office (CMO), Office of the
Regional Commissioner Mid-Atlantic Region, FAS

2:30—2:45 PM

Break

2:45—3:45 PM

“Dead Easy” Breakout Sessions

NASA SEWP VI

Andrea Ross, SEWP Procurement Team Lead and Sr. Contracting Officer, NASA

George Nicol, NASA SEWP COR/Industry & Contract Holder Relations, NASA

GSA IT Schedules and GWACs

Larry Hale, Deputy Assistant Commissioner, IT Category Management, GSA

Cheryl Thornton-Cameron, Executive Director (SES) Office of Acquisition/SCRIM
Operations, GSA

Patricia Waddell, Supervisory Management and Program Analyst, GSA

SPEL (Standardized Pricing Evaluation Logic) Tool Mythbusting

Don Gillespie, GSS Special Projects Team, GSA

Phil Putthoff, MAS Facilities and Hardware Branch, GSA

Maria Viscione, MAS Office Supply Branch, GSA

Ahisha Alexander, MAS General Products Branch, GSA

Meet the New Assisted Acquisition Services

Moderator: Jim Ghiloni, Deputy Client Executive, APEX 1, AAS, GSA

Joe Nickerson, Client Executive APEX 1, AAS, GSA

Casey Kelley, Client Executive APEX 2, AAS, GSA

Darrick Early, Client Executive APEX 3, AAS, GSA

Corey Nickens, Acting Client Executive APEX 4, AAS, GSA

Chris Hamm, Client Executive APEX 5, AAS, GSA

Congressional Update

Tim Cook, Executive Director, The Center for Procurement Advocacy

Tom Sisti, Executive Vice President and General Counsel, The Coalition for
Government Procurement

Moshe Schwartz, President, Etherton and Associates

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3:45—4:00 PM

Break

4:00—5:00 PM

“Dead Easy” Breakout Sessions

NITAAC Contracting

Ricky Clark, Deputy Director, NITAAC

Erin Flynn Pacifico, Contracting Officer, NITAAC

Professional Services Category

Adam Soderholm, Acting Director, Program Operations, GSA PSHC

Keith Jeffries, Director, Office of Contracting Operations, GSA

Ana Eckles, Director, Human Capital Solutions, R2, GSA

Cloud

Joel Lundy, Director of IT Products, GSA

Skip Jentsch, Cloud Products Manager, GSA

Introduction to GSS's MAS Contracting Team

Jeff Thurston, Director, Office of Contracting Operations, GSA

Haven Wynne, Deputy, Office of Contracting Operations, GSA

Latasha Goines, Director, MAS Contracting Division, GSA

Mark Dunkum, Deputy, MAS Contracting Division, GSA

AAS: Fair and Reasonable Pipeline

Moderator: Teri Osabutey, AAS, GSA

Dave Dudley, Sector Director APEX 1, Army, AAS, GSA

Mark Johnson Sector Director, APEX 3, ICE, HUD, and Civilian AAS, GSA

Alan Searsy, Sector Director, APEX 2, Air Force, AAS, GSA

Angie Donahoo, Sector Director, APEX 4, AAS, GSA

Ken Evans, Sector Director, APEX 5, AAS, GSA

Digital Procurement: E-Commerce and FedMall

Peter Han, Business Requirements Lead, GSA

Jim Mette, FedMall Program Manager, DLA

5:00—6:30 PM

Networking Reception for Panelists and Participants

All participants and conference participants are encouraged to attend and continue the day's conversations at the networking reception.

Throughout The Day: Ask the MAS PMO and Pricing Tools Table

Jack Tekus, Management Analyst, MAS PMO, GSA

Derek Tribble, Senior Program Analyst, GSA

Josh Royko, Branch Chief, FAS Catalog Management Office

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Mike Shepherd, Director, Catalog Management Office (CMO), Office of the Regional Commissioner Mid-Atlantic Region, FAS

Peter Han, Business Requirements Lead, GSA

Ask the Med/Surg Supply BPAs Table

Craig Hilliard, Division Chief, Medical/Surgical Prime Vendor (MSPV) Supplies, VHA

Sarah Keefer, Branch Chief, Medical/Surgical Prime Vendor (MSPV) Supplies, VHA

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