



2023 Fall Training Conference – What is Fair and Reasonable?

Governmentwide Focus

November 15, 2023

- 7:00—8:30 AM** **Registration and Networking Breakfast**
- 8:30—8:45 AM** **Welcome/Introductory Remarks**
Roger Waldron, President, The Coalition for Government Procurement
- 8:45—9:35 AM** **Keynote Panel – Framing FAS For the Future**
Moderator: Alan Thomas, Chief Solutions Officer, Leadership Connect
Tom Howder, FAS Deputy Commissioner, GSA
Tom Meiron, Special Assignment, GSA
- 9:35—10:35 AM** **“Rogers” Panel**
Anne Perry, Partner, Sheppard Mullin
Jason Workmaster, Member, Miller & Chevalier
Evan Williams, Litigation Counsel, Mayer Brown
- 10:35 – 10:50 AM** **Break**
- 10:50—11:50 AM** **What is Fair and Reasonable Policy**
Moderator: Aaron Wasserman, Senior Director, U.S. Government Affairs, SAP
Mathew Blum, Associate Administrator, OFPP, OMB
Jeff Koses, Senior Procurement Executive, GSA
Steve Schooner, Nash & Cibinic Professor of Government Contract Law, George Washington University Law School
Bill Gormley, President, The Gormley Group
- 11:50 —12:45 PM** **Lunch**
- 12:45 – 1:15 PM** **The Evolving Cybersecurity Framework: A Briefing**
Alex Canizares, Partner, Perkins Coie
Michael Gruden, Counsel, Crowell & Moring
- 1:15 – 1:30 PM** **Break**

** All speakers on the agenda are invited, unless otherwise noted as confirmed.*

1:30—2:30 PM

FAS Executive Panels

IT, Professional Services, and Assisted Services Panel

Moderator: Bill Mickler, Senior Business Development Executive of Operations, CACI

Laura Stanton, Assistant Commissioner, Office of Information Technology Category, GSA

Tiffany Hixson, Assistant Commissioner, Office of Professional Services & Human Capital Category, GSA

Chris Hamm, Client Executive, AAS Defense, GSA

Catalog, General Supplies and Services Panel

Moderator: Wes Shmigelsky, Director of Federal Sales, Grainger

Erv Koehler, Assistant Commissioner, Office of General Supplies and Services, GSA

Josh Royko, Branch Chief, FAS Catalog Management Office

Mike Shepherd, Director, Catalog Management Office (CMO), Office of the Regional Commissioner Mid-Atlantic Region, FAS

2:30—2:45 PM

Break

2:45—3:45 PM

“Dead Easy” Breakout Sessions

NASA SEWP VI

Moderator: Roger Sion, Managing Director, Deloitte

Andrea Ross, SEWP Procurement Team Lead and Sr. Contracting Officer, NASA

George Nicol, NASA SEWP COR/Industry & Contract Holder Relations, NASA

GSA IT Schedules and GWACs

Moderator: Tony Celeste, Executive Director & General Manager, Ingram Micro

Larry Hale, Deputy Assistant Commissioner, IT Category Management, GSA

Cheryl Thornton-Cameron, Executive Director (SES) Office of Acquisition/SCRIM Operations, GSA

Patricia Waddell, Supervisory Management and Program Analyst, GSA

SPEL (Standardized Pricing Evaluation Logic) Tool Mythbusting

Moderator: Jim Wrigglesworth, Vice President of Wrigglesworth Enterprises

Don Gillespie, GSS Special Projects Team, GSA

Aletha Pelham, MAS Facilities and Hardware Branch, GSA

Maria Viscione, MAS Office Supply Branch, GSA

Ahisha Alexander, MAS General Products Branch, GSA

Meet the New Assisted Acquisition Services

Moderator: Teri Osabutey, Acting Deputy Assistant Commissioner, AAS, GSA

Joe Nickerson, Client Executive, AAS Army, GSA

Casey Kelly, Client Executive, AAS Navy/Air Force, GSA

Corey Nickens, Acting Client Executive, AAS Innovation, GSA,

Chris Hamm, Client Executive, AAS Defense, GSA

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Congressional Update

Moderator: Joel Hinzman, Vice President, Public Sector & Engagement, Oracle
Tim Cook, Executive Director, The Center for Procurement Advocacy
Tom Sisti, Executive Vice President and General Counsel, The Coalition for Government Procurement
Moshe Schwartz, President, Etherton and Associates

Office Management Branch

Moderator: Scott Hammond, Senior Manager I, Federal Contracts Law, Ricoh
Michael Burrell, Section Chief, Office Management Category, GSA
John Giannopoulos, Procurement Analyst, Office Management Category, GSA

3:45—4:00 PM

Break

4:00—5:00 PM

“Dead Easy” Breakout Sessions

NITAAC Contracting

Moderator: Mike Pullen, Vice President, CGI Federal
Ricky Clark, Deputy Director, NITAAC
Erin Flynn Pacifico, Contracting Officer, NITAAC
Ed Wilgus, Acquisition Consultant, NITAAC

Professional Services Category

Moderator: Joe Pastel, GSA Program Manager, Leidos
Adam Soderholm, Acting Director, Program Operations, GSA PSHC
Keith Jeffries, Director, Office of Contracting Operations, GSA

Cloud

Moderator: Omid Ghaffari-Tabrizi, Head of U.S. Federal Civilian Policy, Google
Cloud
Joel Lundy, Director of IT Products, GSA
Jonathan Plante, IT Specialist, Cloud Solutions, GSA

Introduction to GSS's MAS Contracting Team

Moderator: Bill Gormley, President, The Gormley Group
Jeff Thurston, Director, Office of Contracting Operations, GSA
Haven Wynne, Deputy, Office of Contracting Operations, GSA
Latasha Goines, Director, MAS Contracting Division, GSA
Mark Dunkum, Deputy, MAS Contracting Division, GSA

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AAS: Fair and Reasonable Pipeline

Moderators: Jim Ghiloni, Deputy Client Executive, AAS Army, GSA and Steve Felber, Senior Program Manager, GDIT

Dave Dudley, Sector Director, AAS Army, GSA

Alan Searsy, Sector Director, AAS Navy/Air Force, GSA

Timothy Brown, Sector Director, AAS Civilian, GSA

Angie Donahoo, Sector Director, AAS Innovation, GSA

Ken Evans, Sector Director, AAS Defense, GSA

Digital Procurement: E-Commerce and FedMall

Moderator: Brian McManus, Sr. Strategic Accounts Lead, DoD, Amazon Business

Peter Han, Business Requirements Lead, GSA

Jim Mette, FedMall Program Manager, DLA

5:00—6:30 PM

Networking Reception for Panelists and Participants

All participants and conference participants are encouraged to attend and continue the day's conversations at the networking reception.

Throughout The Day: Ask the MAS PMO, CASE, and Pricing Tools Tables

Ask the MAS PMO

Jack Tekus, Management Analyst, MAS PMO, GSA

Derek Tribble, Senior Program Analyst, GSA

CASE

Tamika Coleman, Event Producer, Digital Outreach and Communications Division, GSA

Pricing Tools Table

Josh Royko, Branch Chief, FAS Catalog Management Office

Mike Shepherd, Director, Catalog Management Office (CMO), Office of the Regional Commissioner Mid-Atlantic Region, FAS

Peter Han, Business Requirements Lead, GSA

Ask the Med/Surg Supply BPAs Table

Craig Hilliard, Division Chief, Medical/Surgical Prime Vendor (MSPV) Supplies, VHA

Sarah Keefer, Branch Chief, Medical/Surgical Prime Vendor (MSPV) Supplies, VHA

Jeremy Parker, Branch Chief, Medical/Surgical Prime Vendor (MSPV) Supplies, VHA

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