

Department of Veterans Affairs Medical/Surgical Prime Vendor Supplies Breakout

May 9, 2024

VA Panel Members:

VHA Medical Supply Program Office (MSPO):

- Mike Easley, Deputy Program Manager, Medical Supply Program Office Commodities
- Crystal Martin Phillips, Director, Catalog & Category Management (Acting); Deputy Program Manager, MSPV Quality Management Branch

VHA Procurement:

- Craig Hilliard, Division Chief, MSPV Supply BPAs
- Sarah Keefer, Branch Chief, MSPV Supply BPAs
- Jeremy Parker, Branch Chief, MSPV Supply BPAs

Strategic Acquisition Center (SAC)

- Katie Hulse, Director, Acquisition Services 3 (supporting Medical/Surgical Prime Vendor Distribution)
- Andrew Montgomery, Division Chief, Acquisition Services 3A, Contracting Officer for MSPV Basic Ordering Agreements

V2 DRAFT

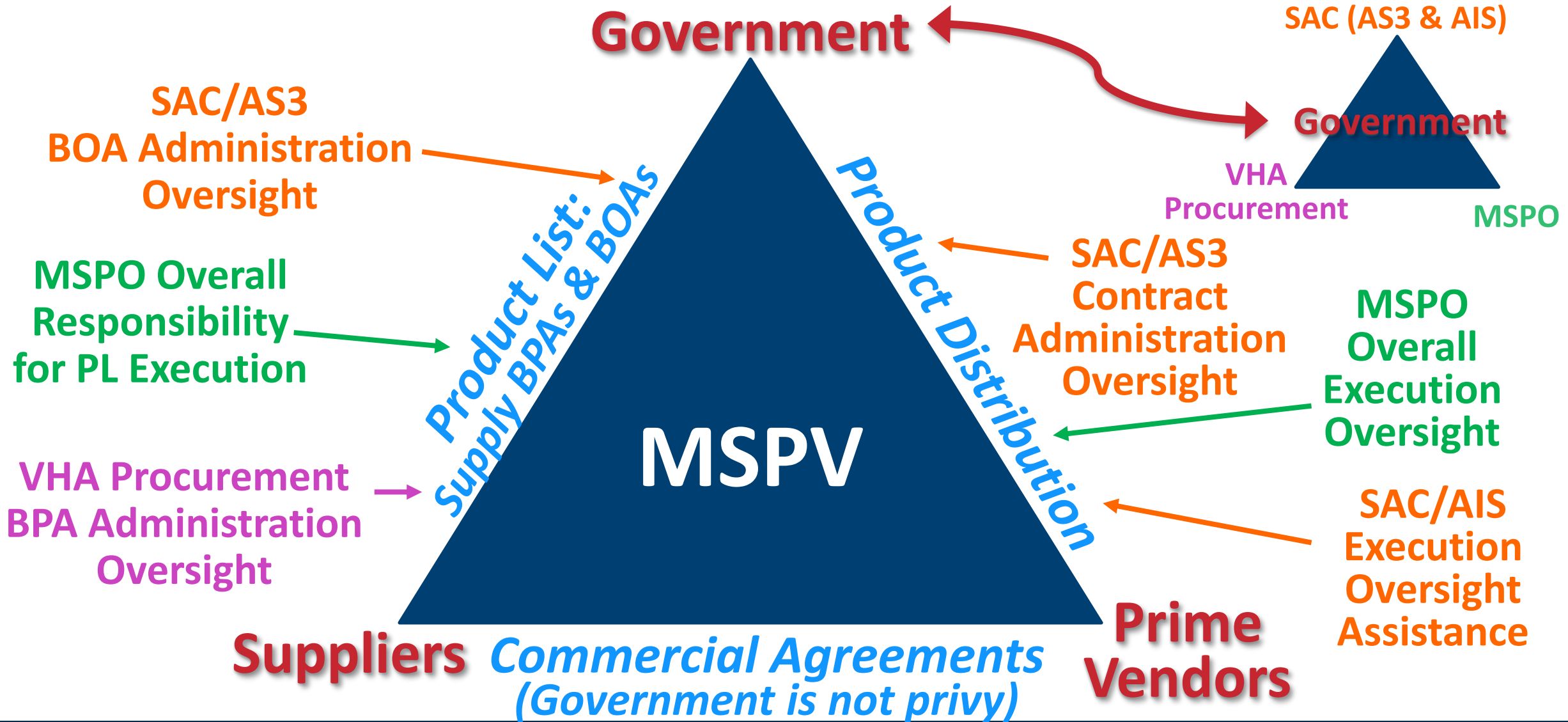
Agenda

- MSPV Program Triad
- MSPV Supply Award Status
- Make Personal Protective Equipment (PPE) in America
- VA Clinical Product Tool (CPT) Overview
- VA MSPV Product List
- Prime Vendor Order Numbers (PVONs)
- MSPV Points of Contact



MSPV Program Triad

Katie Hulse



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MSPV Supply Awards Status: *Socio-Economic Status*

Craig Hilliard

Socio-Economic Status	Total Product List Item Spending %	Product List 12 Month VA Spend*
ALL SMALLS	34.79%	\$220,851,500
SDVOSB	22.36%	\$143,042,253
VOSB	.003%	\$19,817
SMALL BUSINESS	12.16%	\$77,789,430
ABILITYONE	17.00%	\$108,748,340
UNRESTRICTED	48.21%	\$308,455,077
TOTAL	100.0%	\$638,054,917

VHA Procurement

- 149 Blanket Purchase Agreements (BPAs) by supplier
- 40,308 unique items
- Veterans First Compliant
- Competitively Awarded

SAC AS3A Division

- 11 Basic Ordering Agreements (BOAs) (Ability One Mandatory)
- 733 unique items

*Based on available 12 Month spend from APR 2023 – MAR 2024.





VA Make PPE in America Contracting Overview

Mike Easley

The Medical Supply Program Office (MSPO) is collaborating with the Veteran Health Administration (VHA) Procurement office to release solicitations that comply with the Make PPE in America Act for inclusion into Medical Surgical Prime Vendor (MSPV)¹

The Make PPE in America Solicitations aim to meet VA PPE demand requirements with Make PPE in America compliant products. VA will continue releasing bi-annual solicitations until VA demand is sustainably achieved.

CURRENT EFFORTS

-  Reviewed data from the Supply Chain Data Information Office (SCDIO) to determine current VHA PPE demand
-  Utilized vendor self-certification process to ensure compliance with Made in America Act
-  Coordinating certification of PPE items already awarded, as identified through Vendor Proposals, with VHA Procurement
-  Performing technical evaluations of quoted items by Clinical Integrated Product Teams (IPTs) to confirm items are clinically acceptable

END STATE

Items deemed compliant, Technically “Clinically” Acceptable, and fair and reasonable for pricing will be added to the MSPV Program. Facilities will be required to place orders against mandatory sources before available alternatives.

¹ Suppliers participating in the MSPV Program must have EDI capabilities.

Make PPE in America Solicitation Released:

12/12/2023

Make PPE in America Solicitation Closed:

01/17/2024

Make PPE in America Solicitation Anticipated Award:

06/17/2024

Item Categories Included in December 2023 Solicitation

- Masks
- Surgical Gowns
- Shoe and Hair Covers
- Face Shields
- Protective Eyewear
- Surgical Respirators
- Isolation Gowns
- Other Gear (i.e., coveralls, etc.)

Note: Gloves were not included in the December 2023 solicitation, due to market research results reflecting the current inability to obtain domestically produced Nitrile butadiene rubber (NBR).

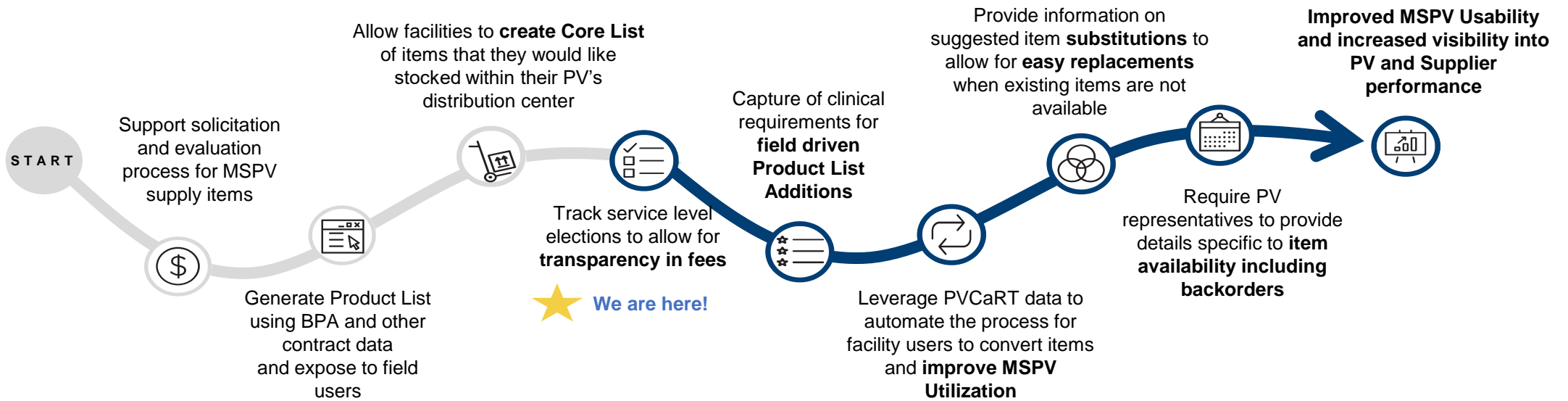
Future solicitations are expected for gloves.

VA Clinical Product Tool (CPT) Overview

Crystal Martin Phillips

Based on feedback from MSPV end users, MSPO began development of the Clinical Product Tool (CPT), with the goal of creating a **fully integrated, end-to-end procurement and fulfillment tool supporting VHA Logisticians, from the Field to Central Office, in procuring medical, surgical, dental, and select prosthetic and lab supply items** for critical veteran medical care through the MSPV Program. Functionality direction comes from the working stakeholder working group led by MSPO and comprised of members from OPR, VISN 6, VISN 19, VHA Procurement, and SCPIO.

Current Functionality	Future Functionality
Currently live functionality includes the technical and pricing evaluations for MSPV eligible supplies, creation of the MSPV Product List, and maintenance of the medical center's unique Core List.	Future functionality aims to create a fully integrated end-to-end process for MSPV supplies from requirements development to tracking vendor performance



as of 01/31/2024

VA MSPV Product List Overview

Crystal Martin Phillips

MSPV PRODUCT LIST (PL)

The MSPV Product List is a comprehensive list of medical/surgical items available for order through the MSPV program. The PL is refreshed on the 15th day of each month as items are added or removed from contracts.

WHAT'S ON THE PL?

42,649 low-complexity, items that have been **clinically reviewed** to increase product quality

- MSPV-eligible items that meet one of the three thresholds: at least \$20K total spend, at least 100 Purchase Orders (POs), or have been purchased by at least 25 stations
- Vendor-proposed and Facility-proposed item additions
- Supplies are categorized under 29 different item categories such as **Apparel/Textiles/Gloves, Dialysis, Optometry, Urology, etc.**

WHAT CHANGED

Medical center logisticians and other VHA enterprise staff were downloading an Excel file with tens of thousands of line items on a monthly basis to identify if the items the medical center was purchasing were on a valid contract for the MSPV program. The Clinical Product Tool (CPT) **created a user-friendly interface that automatically identifies items that a medical center is purchasing** to save the front-line logistics staff time in identifying if there were any changes to items that they are purchasing. This allows the logistics staff more time to support clinicians in providing patient care.

The screenshot displays the Clinical Procurement Tool (CPT) interface. The top navigation bar includes the VA logo and the text 'Clinical Procurement Tool (CPT)'. Below the navigation bar, there are three main sections: 'Product List Management', 'Request Access', and 'How To Use'. The 'Product List Management' section is highlighted with a red box. A blue arrow points from this section to the main content area. The main content area shows a 'Product List Management' section with a search bar and a table of product items. The table has columns for 'Item Name', 'OEM Part #', 'OEM Name', 'MedPOB Key', 'Unit of Purchase', and 'Price'. The table lists three items, each with a 'PENDING REMOVAL < 30 DAYS' status. The first item is 'ULTRATHANE AMPLATZ URETERAL STENT SET.035 INCH ACCEPTS WIRE GUIDE DIAMETER, 12 CM STENT LENGTH, 8.5 FR STENT FRENCH SIZE, FOB (Destination), Manufacturer (COOK MEDICAL LLC); EACH of 1'. The second item is 'ROTONET ROTATABLE RETRIEVAL NET, 2.8MM MINIMUM CHANNEL, 230CM LENGTH, 2.5MM TIP DIAMETER, 3.0CM X 6.230 CM LENGTH, 2.5 MM TIP DIAMETER, 2.8 MM MINIMUM ACCESSORY CHANNEL, 3.0 X 6.0 CM, FOB (Destination), Manufacturer (COOK MEDICAL LLC); BOX of 10'. The third item is 'PANT SCRUB DISPOSABLE UNISEX NON-WOVEN ELASTIC WAIST BAND W/POCKET X-LG BLUE FOB (DESTINATION), MANUFACTURER (ENCOMPASS GROUP, L.L.C.); CASE OF 50, FOB (Destination), Manufacturer (ENCOMPASS GROUP, L.L.C.); CASE OF 50'. The table also shows 'Total Line Items' (57229), 'Price Change' (2420), 'PVON Change' (2976), 'Pending Removal in < 30 Days' (3881), 'Pending Removal in < 60 Days' (0), and 'Pending Removal in < 90 Days' (116).

as of 01/31/2024

Prime Vendor Order Number (PVON) Status Definitions

Crystal Martin Phillips

OVER VIEW

To allow for increased transparency and clarity regarding the status of Prime Vendor Order Numbers (PVONs) in the Product List, MSPO has worked with the Prime Vendors (PVs) to align on inputs that may be used by the PVs to describe the status of a PVON.

Those statuses available for use can be found below, with their corresponding definitions in the table:

- Pending Commercial Agreement (CA)
- Contact Prime Vendor (PV) to Request a PVON
- Supplier Issues Preventing PVON Creation
- PVON in Progress
- Active PVON
- Allocation
- Temporary Backorder
- Supplier Issues
- Manufacturer Discontinued - Stock Available
- Manufacturer Discontinued - Out of Stock
- Non-TAA Compliant

PVON Status	Definition
Pending Commercial Agreement (CA)	PV is currently working to establish a commercial agreement with the supplier.
Contact Prime Vendor (PV) to Request a PVON	PV has not yet received usage information for the item, so Facilities should contact the PV to request a PVON is established.
Supplier Issues Preventing PVON Creation	Item is currently unavailable from the supplier due to failure to honor pricing or supplier communication conflicts prior to PVON establishment.
PVON in Progress	PV has received the PVON request and is working to establish a PVON for the item.
Active PVON	Item has a PVON established by the PV and is available to be ordered. This does not mean that there is dedicated stock available for the purchasing facility. The item must be submitted via the PV Core Input Form in order to have dedicated stock available.
Allocation	Item is on an assigned allocation plan due to supply constraints. If a facility has previously supplied usage of the item, the facility can receive an allocated amount based on their purchase history. The facility must continually order their allocation amount, so that they do not lose their dedicated stock.
Temporary Backorder	Item is temporarily out of stock from the Manufacturer or Supplier.
Supplier Issues	Item is currently unavailable from the VHA BPA supplier due to failure to honor pricing or the VHA BPA Supplier is not an authorized distributor of the manufacturer's item, therefore the PV cannot provide this item.
Manufacturer Discontinued - Stock Available	Item is no longer being manufactured but stock is still available.
Manufacturer Discontinued - Out of Stock	Item is no longer being manufactured and no stock is available.
Non-TAA Compliant	Item is not manufactured or substantially transformed in the United States or any of the Trade Agreements Act (TAA) designated countries.



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MSPV Points of Contact

MSPV Program:

- Executive Director, Logistics, Spencer Roberts, Spencer.Roberts3@va.gov
- Director, MSPO, Song Stisher, Song.Stisher@va.gov

Medical Commodities Program:

- General Medical Deputy Program Manager, TaKia Dunn, Takia.Dunn@va.gov
- Surgery Deputy Program Manager, Mike Easley, Michael.Easley@va.gov
- Prosthetics Deputy Program Manager, Rodney Hickson, Rodney.Hickson@va.gov

MSPV Product List:

- Acting Program Manager, Crystal Phillips, crystal.phillips3@va.gov

MSPV Gen-Z V1 Implementation:

- Deputy Program Manager/Project Manager, David Eubanks, David.Eubanks@va.gov

MSPV Website: <https://www.va.gov/opal/sac/mspv.asp>

General Questions: VHAMSPVSupport@va.gov

MSPV Basic Ordering Agreements:

- Contracting Officer, Andrew Montgomery, Andrew.Montgomery@va.gov

VHA Procurement MSPV Supply BPAs:

- Division Chief, Frederick 'Craig' Hilliard, Frederick.Hilliard@va.gov
- Branch Chief, Sarah Keefer, Sarah.Keefer@va.gov
- Branch Chief, Jeremy Parker, Jeremy.Parker2@va.gov

MSPV-NG Bridge/GenZ Transition/T2 Distribution:

- Contracting Officer, Justin Lumpkin, Justin.Lumpkin@va.gov

MSPV-GenZ V1 Long Term Distribution:

- Contracting Officer, Ashley Nguyen, Ashley.Nguyen@va.gov

MSPV Distribution Contract Accounts Receivable Reconciliation

- Contracting Officer, Dave Barber, David.Barber@va.gov



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Indicates updated slide information
since last CGP Conference

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