

AAS Industry Engagement 2024 CGP Spring Conference

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May 8, 2024

Industry Collaboration Initiative Goals

1

Standardize and increase AAS industry engagement

2

Collaborate, communicate, and coordinate with industry across the Enterprise

3

Drive efficiencies and consistency

Methods



Establish a diverse Integrated Project Team (IPT) of SMEs.



Educate the workforce, recognizing varying levels of risk tolerance.



Create:

- AAS Enterprise Forecasting Dashboard of new opportunities
- Monthly virtual pipeline review meetings by each respective AAS Business Unit



Share best practices with the newly-established Industry Partner Council (IPC).

Achievements

- ✓ **New AAS Industry Page** with forecasting dashboard went live April 18th, with traffic up **73%** last week. *(Nadya to provide a demo shortly)*
- ✓ **New workforce training**, including highly attended Engaging Industry Best Practices Panel.
- ✓ **AAS Air Force/Navy/Space Force Third Thursdays** of monthly pipeline reviews will begin in June, followed shortly by all other business units.
- ✓ **New Industry Partner Council (IPC)** imminent.

AAS Industry Page Demo

Overview



- The AAS Industry Page serves as the **external-facing website** for active AAS procurements in the stage of collecting requirements and solicitation development with the client.



- The purpose of this presentation is to provide you with an **overview of the webpage**, not give an overview of opportunities.



- Pipeline data is gathered through a **consistent process** from all AAS business units.



ASSISTED ACQUISITION SERVICES (AAS) IS A FULL SPECTRUM, CRADLE-TO-GRAVE ACQUISITION, PROJECT, AND FINANCIAL MANAGEMENT SERVICE PROVIDER.

AAS will guide you through the procurement and acquisition process and help you to make the best decisions for your agency needs. Use the [Contact Us](#) link to request a briefing or share a requirement.

 aas.gsa.gov
An official website of the General Services Administration

AAS.GSA.GOV Industry Tab

AAS' new Industry Tab features both opportunities and pipeline information.

<https://aas.gsa.gov/industry/>



Industry

Opportunities

Pipeline Review

Opportunities

Dashboard Instructions: Active procurements listed are in the stage of collecting requirements and solicitation development with the client. The dashboard has been created to filter data by **business unit** (e.g., **AAS Army**), **Estimated Contract Value**, **Selected Vehicle**, **Title** or **Keyword**. Use the dropdown carrot, select the filter view desired.

DISCLAIMER: Please note that the information provided in this forecast is for planning purposes only and does not guarantee a solicitation or purchase by the Government. It is not a pre-solicitation synopsis or an invitation for bid or request for proposal. All official notifications will be sent through the AAS Contracting Officer. For a full list of AAS forecast opportunities please visit the [Acquisition Gateway](#).

Data current as of 5/6/2024 7:20:28 AM

Contract Type	Opportunity Title	Estimated Contract Value	Selected Vehicle
(All)	(All)	(All)	(All)

ARMY

AIR FORCE/NAVY
SPACE FORCE

CIVILIAN

INNOVATION

DEFENSE

Opportunities by Estimated Value

If no exact estimated amount is available, opportunity will show an estimated range

AF - Bureau N/A - Strategic Command Information ..	\$950M
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Upcoming Engagement Dates

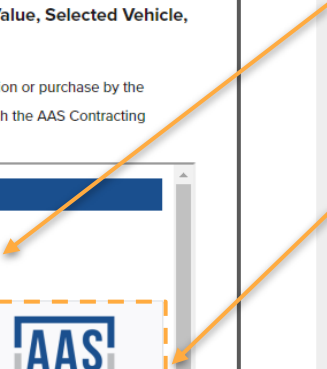
All sessions will be held virtually unless otherwise specified

Opportunity	Industry Day	Due Diligence
IT Commodity		

Navigating the AAS Industry Page

Option 1: Explore by dropdown options

Option 2: Explore by Business Unit.



Contract Type (All) Opportunity Title (All) Estimated Contract Value (All) Selected Vehicle (All)



Opportunities by Estimated Value

Upcoming Engagement Dates

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If no exact estimated amount is available, opportunity

AF - Bureau N/A - Strategic Command Information...	AAS AIR FORCE, NAVY, SPACE FORCE
AF - SOF IT - SITEC M	SSC Comm COMMUNICATION, POSITIONING NAVIGATION AND TIMING ACQUISITION SUPPORT
AF - TENCAP - HOPE (Recompete)	Estimated Contract Value: \$200,000,000
Army - 21st Theater Sustainment Command - Agric.	Considered Vehicle: OASIS SB
Army - DAMO - Service Solutions for Modernization...	Selected Vehicle: OASIS SB
Army - DEVCOM AvMC - Software Life Cycle Develo..	Expected Contract Type: Cost Plus
CapX - Bureau N/A - Navy - ONR Flight Test Operati...	Organization: Department of the Air Force
CapX - Bureau N/A - Navy - ONR Prototyping DT&E	Component/Bureau: Department of the Air Force
CapX - DIU - LOGIX (AFRICA AOR Recompete)	Planned Eval Method: Written
CapX - DIU - SINAPSE Recompete	Estimated Solicitation: FY24-Q3
CIV - GSA IDT - MOTION	Email: nathan.dolezal@gsa.gov
DoD - CDAO - Business Analytics Support	Description:
DoD - CDAO - Independent Advisory, Governance, P..	The goal of this effort is two-fold. Directorate-level acquisition support consists of acquisition and program reporting, schedules, suspense's through the Directorate Engine Room (DER) and Directorate Action Group (DAG) while the Program Acquisition Support (PAS) provides the same support directly to the 3-letter (Acquisition Delta and Staff Offices).
DoD - CDAO - IT Commodity Acquisitions and Asset	
DoD - CDAO - Platforms Support	
DoD - CDAO - Service Desk/Customer Success	
DoD - DOT&E - SIPET	
DoD - OSD - Dark Star [On Hold 2024]	
DoD - OSD DAI - Defense Agencies Initiative (DAI) E..	
DoD - Test Resource Mgmt Center - Technical Capa...	\$100M
DoD - USD P&R - MODES (Recompete)	\$200M
DoD - USD P&R MC&FP - DCIPS Recompete	\$50M

OASIS
Unrestricted

12
ALLIANT 2

10
ASTRO

Opportunities by Estimated Value

Each opportunity is listed by **AAS Client**, along with its estimated value or range.

Hovering over an estimated value reveals additional information.

Contract Type (All) Opportunity Title (All) Estimated Contract Value (All) Selected Vehicle (All)



Opportunities by Estimated Value

If no exact estimated amount is available, opportunity will show an estimated range

AF - Bureau N/A - Strategic Command Information ...	\$950M
AF - SOF IT - SITEC M	\$375M
AF - TENCAP - HOPE (Recompete)	\$950M
Army - 21st Theater Sustainment Command - Agric.	\$500M
Army - DAMO - Service Solutions for Modernization..	\$2,000M
Army - DEVCOM AvMC - Software Life Cycle Develo...	\$1,800M
CapX - Bureau N/A - Navy - ONR Flight Test Operati...	\$50M
CapX - Bureau N/A - Navy - ONR Prototyping DT&E	\$50M
CapX - DIU - LOGIX (AFRICA AOR Recompete)	\$2,800M
CapX - DIU - SINAPSE Recompete	\$400M
CIV - GSA IDT - MOTION	\$700M
DoD - CDAO - Business Analytics Support	\$200M
DoD - CDAO - Independent Advisory, Governance, P...	\$100M
DoD - CDAO - IT Commodity Acquisitions and Asset ...	\$500M
DoD - CDAO - Platforms Support	\$2,900M
DoD - CDAO - Service Desk/Customer Success	\$200M
DoD - DOT&E - SIPET	\$310M
DoD - OSD - Dark Star [On Hold 2024]	\$1,200M
DoD - OSD DAI - Defense Agencies Initiative (DAI) E...	\$150M
DoD - Test Resource Mgmt Center - Technical Capa...	\$100M
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Upcoming Engagement Dates

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IT Commodity Acquisitions and Asset Management		July 31,2024
SITEC M	August 19,2024	August 21,2024
HOPE (Recompete)	August 20,2024	September 4,2024

Opportunities by Vehicle (Selected & Considered)

Only certain selected vehicles shown

47 TBD	5 Open Market	9 OASIS SB
12 OASIS Unrestricted	12 ALLIANT 2	10 ASTRO



Upcoming Engagement Dates

Contract Type: (All) | Opportunity Title: (All) | Estimated Contract Value: (All) | Selected Vehicle: (All)



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Additional Things to Keep in Mind

Utilize the "Share" button to easily distribute the page link via email, text, etc.

The page is updated every Thursday.

A focus on competitive opportunities.

AAS Innovation Business Unit to be updated.

Happy Navigating!

While we strive for excellence, it's important to acknowledge that this page is a work in progress.

Continue to explore the AAS Industry Page for insights into upcoming opportunities.

Connect with AAS

Schedule for AAS Monthly Pipeline Reviews

Business Unit	Monthly Cadence	Time	Next Event
AAS Army	Second Tuesdays	2:00 PM ET	7/9/24
AAS Air Force/Navy/Space Force	Third Thursdays	11:30 AM ET	6/20/24
AAS Civilian	Fourth Wednesdays	2:00 PM ET	7/24/24
AAS Defense	First Fridays	1:30 PM ET	6/7/24

Links will be provided on the [AAS Industry Site](#) under *AAS Pipeline Review*.

AAS POCs for Industry Partners

AAS is currently in the process of transitioning to a fully client-aligned end state. Interim points of contact are listed below by Client/Business Unit.



ARMY

Jim Ghiloni
Deputy Client
Executive



AIR FORCE, NAVY, SPACE FORCE

Christina Bowman
Chief of Staff



CIVILIAN

Al Munoz
Office of the Chief
of Staff



INNOVATION

Michael Attachi
Deputy Client
Executive



DEFENSE

DOD 4th Estate: [Ken Evans](#)
Sector Director
GCC: [Jim Piche](#)
Sector Director
SOCOM: [Jeff McMullan](#)
Sector Director
DoD R&D: [Mike Marquez](#)
Sector Director