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# *U.S. Army Contracting Command - Rock Island (ACC-RI)*

## **Army Desktop and Mobile Computing 3 (ADMC-3)**

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### ***Introduction***

- Information provided in this presentation is for informational purposes only and is subject to change. Neither this presentation nor any information gained from it are binding on the Government. Only the final RFP issued to Industry will be binding upon the Government.
- FedBizOpps will be the method of notification for release such as (but not limited to): Industry Day, draft SOW, and final solicitation.
- Please continue to monitor FedBizOpps for any releases or updates to this acquisition.



## ***Acquisition and Contract Overview***

- FAR Part 12 Acquisition – Commercial Procedures
- Evaluation Method: Lowest Price Technically Acceptable (LPTA)
- Number of Awards: Minimum of 8 contract awards (5 reserved for Small Business)
- Contract: Multiple Award IDIQ – Firm Fixed Price
- Term: 4-year base and three 2-year options (10 Years)
- Minimum Guarantee: NTE \$10,000.00
- Ceiling: \$5B



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### ***Pricing***

- The guaranteed minimum is NTE \$10,000 for each contract for the base period only. Each IDIQ contractor will receive a Delivery Order for the guaranteed minimum, which will be issued after the IDIQ award
- It is noted that CHES is the mandatory source for commercial IT purchases IAW AFARS 5139.101(90)(a)(1)
- Contractors will offer its products at a percentage discount. Each CLIN will be shown as fixed price on the contracts





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### ***Start-up Period***

- All awardees will be allowed a sixty (60) day startup period to develop a web-based ordering guide, develop a web site, finalize subcontracts/teaming, etc. which is included in the four (4) year base period.
- Awardees shall begin accepting customer delivery orders at the completion of the startup period.
- This sixty (60) day startup period is also based upon the rationale that ordering is decentralized across potentially hundreds of Contracting Officers and Ordering Officers for a wide array of requirements varying in complexity.



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### ***Delivery Requirements***

- Commencement and delivery times for the requirements will be specified in individual orders.
- A standard delivery time will be established in the contract with variations to this delivery time allowed as specified and negotiated in individual orders (e.g., expedited or extended deliveries).
- CONUS: Within 30 days  
OCONUS: Within 35 days  
OCONUS (other): Within 45 days



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# ***Award Decisions***

- Full and Open with Small Business Reserve
  - Intend to make 8 awards
  - Small Business Reserve – 5 contracts reserved for Small Business NOT a Small Business Set-aside
  - Full and Open eligible – All offerors; Large Businesses and Small Businesses not receiving award in Small Business reserve category



## ***Set-Aside vs. Reserved***

- Set Aside
  - A Set-aside is not in the Government's best interest. A set aside will reduce the Army's ability to foster small business participation as prime contractors by limiting the number of orders they would be able to fulfill.
  - Market Research has shown that there were no small business manufacturers capable of manufacturing all the types of equipment required for the ADMC-3 acquisition
  - Set-Aside would eliminate Original Equipment Manufacturers from participating as prime contractors, which would reduce the level of competition, as well as, increase the cost to the Government due to excessive mark ups





## ***Set-Aside vs. Reserved (cont)***

- Reserved
  - Provides flexibility to perform the contract with less than 50% of SB's effort
  - Enables SB to participate in ADMC-3 as primes and meet Army requirements
  - Proven successful under ADMC-2
    - 8 contracts - 3 LB, 5 SB
    - SB were awarded 21% of the sales. Supported by Market Research – seven of the small business respondents indicated the capability to provide the ADMC-3 equipment requirements as value added resellers



## **NAICS Code**

- NAICS Code
  - 334111 (Electronic Computer Manufacturing) – Size Standard 1,000 employees
  - IAW FAR 52.219-28(d), The small business size standard for a Contractor providing a product which it does not manufacture itself, for a contract other than a construction or service contract, is 500 employees
- Non-Manufacturing Rule: a contractor under a small business set-aside or 8(a) contract shall be a small business under the applicable size standard and shall provide either its own product or that of another domestic small business manufacturing or processing concern (see 13 CFR 121.406)



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# ***Structure of ADMC-3 Request for Proposal***

- Part A: Supplemental Information
- Part B: Schedules of Supplies/Pricing Terms
- Part C: Additional Information – Statement of Work (SOW)
- Instruction to Offerors: TBD
- Evaluation of Offerors: TBD
- Attachments



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## ***Evaluation Factors (LPTA)***

- I. Mission Support
- II. Past Performance
- III. Price



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### ***Estimated Timeline***

Final RFP: 5 January 2016

Proposal Submission: 27 January 2016

Proposal Review (initial): 25 February 2016

Final Evaluations: 19 May 2016

Award: 26 January 2017





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# Acquisition Streamlining

- Streamlining methods will include the use of DoD and commercial standards, a limited number of evaluation factors/sub-factors, release of a draft Request for Proposal (RFP) to industry for comment, and utilization of the LPTA evaluation.
- The RFP will be made available to all interested vendors through the Army Single Face to Industry (ASFI) Business Opportunity Page, <https://acquisition.army.mil/asfi/>, and it will also be advertised on the Federal Business Opportunities website, <http://www.fedbizopps.gov>.



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