



Department of Veterans Affairs

Medical/Surgical Prime Vendor Breakout

The Coalition for Government Procurement 2021 Fall Conference

November 18, 2021

VA Panel Members:

Medical Supply Program Office:

- Mark Probus, National Director, VHA Medical Supply Program Office, VHA Procurement and Logistics Office (19PLO)

VHA Procurement:

- Craig Hilliard, Division Chief, Strategic, VHA Procurement, Network Contracting Office 1 (New England) supporting MSPV Supply BPAs

Strategic Acquisition Center

- Katie Hulse, Director, Acquisition Services 3, Strategic Acquisition Center, supporting MSPV Distribution Contracts
- Gina Napier, Contracting Officer, Acquisition Services 3B, Strategic Acquisition Center, supporting MSPV-NG Bridge Distribution contracts and MSPV-Generation Z Transition Distribution contracts
- Lance Belcher, Contract Specialist, Acquisition Services 3A, Strategic Acquisition Center, supporting MSPV AbilityOne Basic Ordering Agreements
- Andrew Montgomery, Contract Specialist, Acquisition Services 3A, Strategic Acquisition Center, supporting MSPV Distribution and Pricing Agreements



Medical Supply Program Office

Mark Probus

- On 8/9/2021, the COFC publicly issued its opinion, declaring that **VA may not transition any other VISNs to the DLA MSPV contract under its current framework**. Stop work orders for MSPV 2.0 Prime Vendor Contract were issued on 8/4/2021.
- VISN 20 health centers and the James A. Lovell FHCC in VISN 12 will continue to use the DLA MSPV contract, but VISN 6 must transition from the DLA MSPV contract back to a VA prime vendor contract.
- The **MSPV-NG Bridge contract is set to expire on 11/30/2021**. In the interim, VISNs that were scheduled to transition to MSPV 2.0, in addition to VISN 6, will transition to a **sole-source prime vendor contract – MSPV Gen-Z Transition**.
- **Facilities will remain with their current PVs for the duration of Gen-Z Transition and the Supply BPAs awarded for MSPV 2.0 will be available under the one-year Gen-Z Transition contract (12/1/2021 – 11/30/2022).**
- MSPO will continue to work closely with SD/VOSBs to determine a mutually beneficial path forward for future MSPV programs. VA is also prepared to launch a **SD/VOSB Support Cell** to manage several communication channels and forums to engage the SD/VOSB vendor community, address Medical Supply program questions and concerns, and share helpful resources.

Collaborative Partnership between MSPO, VHA Procurement & SAC



Medical Surgical Prime Vendor Distribution Contracts

Katie Hulse

MSPV-NG Bridges (4/2020 – 11/2021)

Other than Full/Open (FAR 6.302-2, Unusual and Compelling); decentralized distribution IDIQ contracts for Medical, Surgical, Dental, Lab, and Environmental Medical Supplies

PVs: Cardinal, Concordance, Medline

MSPV-Generation Z Transition (12/2021 – 9/2022)

Other than Full/Open (FAR 6.302-2, Unusual and Compelling); Scope/Terms & Conditions/Fees similar to MSPV-NG Bridge contracts

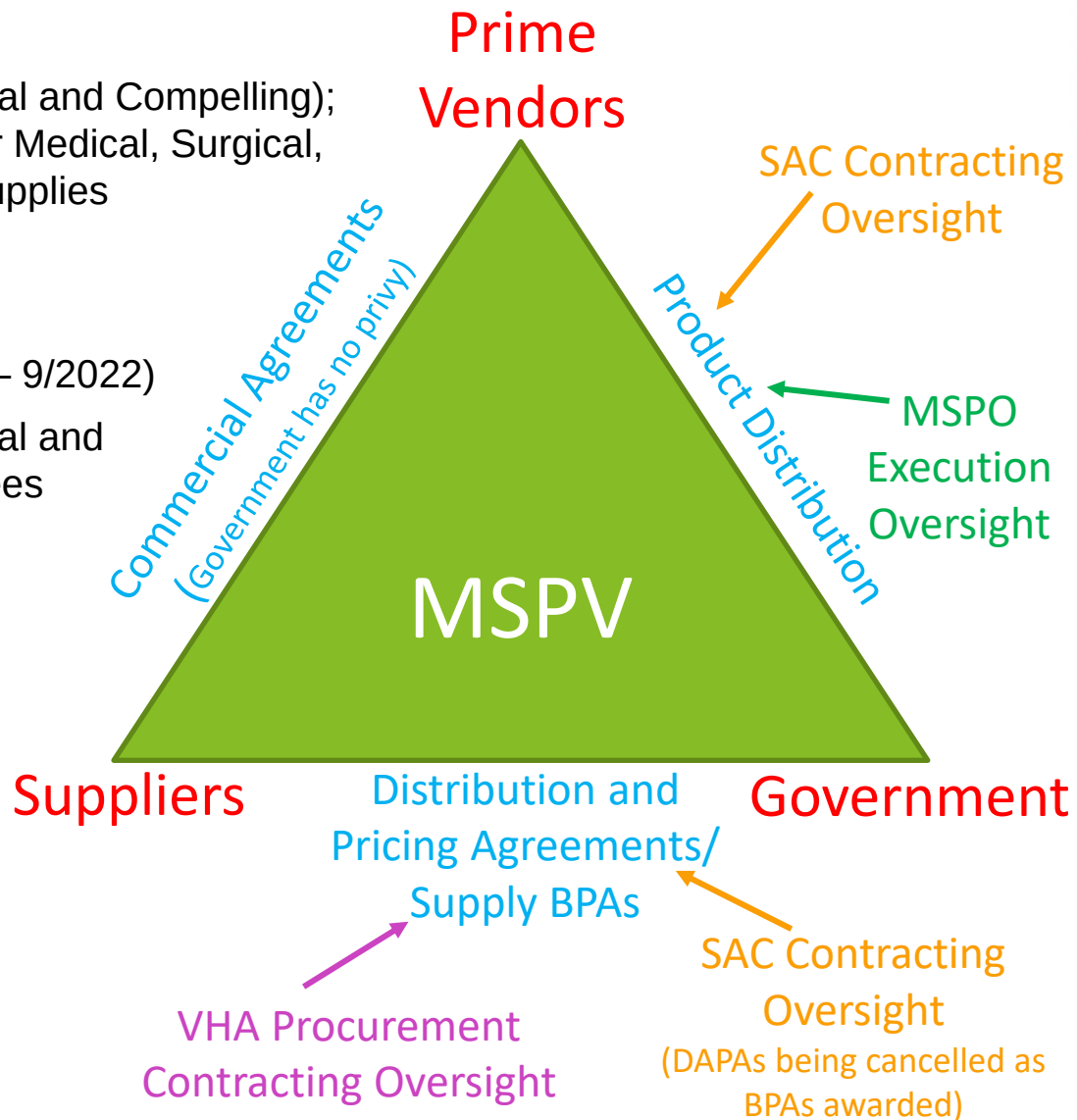
MSPV-Generation Z (PoP TBD)

Competitive awards

MSPO Business Case Analysis ongoing;
Requirements being defined

MSPV 2.0 (Permanently Enjoined)

Stop Work Orders issued August 2021





MSPV Supply BPAs

Craig Hilliard

- Support MSPV Product List which is applicable to all VA MSPV Distribution contract vehicles (NG Bridge, Gen-Z Transition, etc.)
- Terminology :
 - MSPV Supply BPAs NOT MSPV 2.0 BPAs
- All changes to current BPAs should be submitted using the template on the SAC MSPV website, types of changes:
 - Pricing, Part number, OEM Name change, Country of Origin
- Requests for additional items are submitted using the same template on the SAC MSPV website but are evaluated, prior to any procurement action, through several steps to include:
 - Clinical use (is the item clinically acceptable)
 - Safety (recalls and patient safety events)
 - National usage (appropriateness of inclusion)



MSPV DAPAs

Andrew Montgomery

- Approximately 25 DAPAs removed since initial publication/duplication notification for the MSPV Product List (PL) containing both DAPAs and MSPV Supply BPAs
- DAPA Extensions at end of Fiscal Year (9/30/2021) vs Product List publication (10/15/2021)
 - ALL DAPAs were extended to 10/15 to avoid system dropping them all on previously expected PoP expiration of 9/30/2021
 - On 10/1/2021, all DAPAs would have dropped from PL and no corrections could have been made until 10/15/2021 (ie 15-day gap in ordering capability).
 - 9/15 PL Publication: 162 DAPAs
 - 10/15 PL Publication: 149 DAPAs
 - 4 Vendors opted out of program
 - 9 Vendors removed due to no contact w/POC or on 60-day stockout due to duplicates removing entire DAPA.



MSPV AbilityOne BOAs

Lance Belcher

- Product List/AbilityOne “duplicate” items:
 - VHA/MSPO/MSPV Product team reviews and validates duplicate items and provides recommendations to SAC
 - SAC follow-on assessment and removal actions with AbilityOne coordination as necessary
- Status of AbilityOne BOAs expiring this year:
 - AbilityOne BOAs have pending or have executed 6 months BOA extensions
 - Pending CO approval, New Temporary BOAs to be drafted to replace extended BOAs upon expiration (in coordination with MSPO/VHA)
- Adding AbilityOne items currently being purchased by VAMC to Product List:
 - VHA/MSPO review/initiate new product requests for Product List inclusion and forwards those requests to the SAC
 - SAC coordinates with AbilityOne for authorized supplier and product pricing through the AbilityOne Commission
 - Approved products from VHA/MSPO and Ability One are included in current BOAs or via new agreement initiations



MSPV POC Information

Please contact the following POCs for questions in their respective areas:

- Medical Commodities Program: Song Gotiangco, Song.Gotiangco@va.gov
Prosthetics: Rodney Hickson, Rodney.Hickson@va.gov
General Medical: TaKia Dunn, Takia.Dunn@va.gov
Surgical: Mike Easley, Michael.Easley@va.gov
- MSPV Gen-Z Transition Implementation: Willie Fountain, Willie.Fountain@va.gov
- Core ECAT: Tess Marcial, Tess.Marcial@va.gov
- MSPV Product List: Jonathan (Jody) Goldsmith, Jonathan.Goldsmith@va.gov
- MSPV Distribution and Pricing Agreements/Basic Ordering Agreements: Kim Hupp, Kim.Hupp@va.gov
- VHA Procurement MSPV Supply BPAs:
Division Chief: Frederick 'Craig' Hilliard, Frederick.Hilliard@va.gov
Branch Chiefs: Sarah Keefer, Sarah.Keefer@va.gov; Jeremy Parker, Jeremy.Parker2@va.gov
- MSPV-NG Bridge and Gen-Z Transition Distribution Contract CO: Gina Napier, Gina.Napier@va.gov

MSPV Product List / Change Requests: <https://www.va.gov/opal/sac/mspvng.asp>

If you have additional questions regarding the MSPV Gen-Z program, please contact VHAMSPVSupport@va.gov or the Med/Surg Futures Program Manager, Nathan Turnipseed, directly at Nathan.Turnipseed2@va.gov



Questions?