



January 6, 2022

Larry Hale  
Acting Director, Office of IT Services  
General Services Administration  
1800 F St NW  
Washington, DC 20405

Dear Mr. Hale,

The Coalition for Government Procurement (“the Coalition”) would like to thank the General Services Administration (GSA) for the opportunity to submit comments on the Alliant 3 draft request for proposal (RFP).

The Coalition is a non-profit association of firms selling commercial services and products to the Federal Government. Coalition members include small, medium, and large business concerns, and collectively account for more than \$115 billion in spending through Government contracts. The Coalition is proud to have worked with Government officials for more than 40 years towards the mutual goal of common-sense acquisition.

#### [Release of a Second Draft RFP](#)

The Coalition’s members applaud GSA for the ongoing dialogue with its customer agencies and industry throughout the development of the acquisition strategy for the Alliant 3 contract vehicle. Furthermore, they strongly recommend that GSA issue a second draft RFP that includes all relevant clauses, sections, and attachments to afford offerors the opportunity to review and fully understand these additional key areas before the release of the final solicitation.

#### [Evaluation Structure](#)

Coalition members generally support the evaluation structure and approach of the Alliant 3 solicitation, which determines the best value basis for awards by the Highest Technically Rated Qualifying Offerors, awarding the 60 highest-scoring offerors. Individual member companies may have views that differ from the consensus feedback on the evaluation process. Those individual comments have been included in the attached spreadsheet.

#### [Emerging Technology Scope](#)

Coalition members recommend that GSA re-examine the Emerging Technology scope to ensure that it is broad enough, allowing for proposals to reflect the latest and best-value areas of technology available in

the market. Doing so will allow GSA to support its goal of providing customer agencies with the most comprehensive and flexible IT solutions.

### Small Business Emerging Technology Solutions Engagement

While Coalition members support GSA's efforts to highlight small business Emerging Technology capabilities and commitment to increasing opportunities, we recommend that GSA review the Small Business Emerging Technology Solutions Engagement requirements to ensure that a burden is not placed on small business offerors.

Thank you again for considering the Coalition's comments in response to the Alliant 3 draft RFP. The attached spreadsheet includes individual comments from our member companies for GSA's consideration. We look forward to the opportunity to continue to engage with GSA on the procurement. If there are any questions, I may be reached at [rwaldron@thecgp.org](mailto:rwaldron@thecgp.org) or (202) 315-0975.

Best regards,

A handwritten signature in black ink, appearing to read "Roger Waldron", is positioned above the typed name and title.

Roger Waldron  
President