



## GSA MAS Consolidation RFI: Large Categories, Subcategories, and SINs Coalition Response

**I. What large category or categories would you fall under the new MAS solicitation?**

X	Facilities
X	Furniture & Furnishings
X	Human Capital
	Industrial Products and Services
X	Information Technology
X	Miscellaneous
X	Office Management
X	Professional Services
	Scientific Management and Solutions
	Security and Protection
	Transportation and Logistics Services
	Travel

**II. Is the mapping of your current Schedule and SIN(s) to your new large category, subcategory, and SIN(s) clear?**

- Yes
- No

**Comment Section**

*Please use the comment box to provide any comments, questions, or concerns related to the clarity of the current to proposed category structure.*

The Coalition for Government Procurement (Coalition) response to this survey represents the feedback received from member companies that have Schedules under the above listed large categories of the MAS solicitation.

The mapping of the current Schedule and SIN(s) to the new large category and subcategory are clear. However, the “New SIN” mapping is less clear—comments and questions below.

1. Some “New SIN” NAICS have alpha characters and some do not. What is the differentiator or the intent of the alpha characters?
2. Why do Geographic Information Systems (GIS) Services and Earth Observation Solutions (EOS) have the same SIN (541370) under separate Category Management groups (Professional Services and Information Technology)? We recommend that GSA place this

SIN in only one large category to avoid confusion for customers and/or unintentionally limit competition.

3. There are multiple SINs from the same and various Schedules (i.e. 738X, 00CORP) being aligned to the same “New SIN” and the NAICS do not have alpha differentiators. How will the work scopes be differentiated?
4. Some SINs are being aligned to new NAICS (i.e. 520-13, 520-21, 871-3/4/5, etc.) that are not currently listed in the Solicitation for each SIN. Will this restrict current work due to the NAICS changes? Will it impact options on current task orders if the NAICS change? If so, how will this be communicated to agencies that have work under that SIN and NAICS?
5. The PSS PES SIN 871-4 (Test and Evaluation) has been assigned to the “New SIN” 541380 ‘Testing Laboratories’, under the Scientific Management and Solutions Large Category and the Testing and Analysis Sub Category. The “New SIN” 541380 consolidates the Schedule 66 SINs 873-1/2/3/4, 66-1000 and this one PES SIN 871-4. Why isn’t PES SIN 871-4 mapped to New SIN 541715 as it includes testing. Also 871-1, 871-2, and 871-6 are mapped to New SIN 541715.
6. The excel spreadsheet extends Cooperative Purchasing to 00CORP, 56 and 66 Schedule SINs which conflicts with the RFI language on page 2/27 that indicates Cooperative Purchasing will not be expanded.
7. The OLM SIN should be extended/added to Schedules 36, 58I, 71 IIK, 72 & 78.
8. In the spreadsheet, the “current order max” and “new order max” for OLMs should be blank or TBD based on the value of each order. Currently, amounts of \$100K and \$300K are included, respectively. Any amounts are misleading.
9. Some of the rules around various SINs is not totally clear. For example: (1) Will a contractor be allowed to hold SIN 339940 and 339940OS4 simultaneously? (2) Will a contractor be allowed to hold SIN 339940 and 339940OS4 simultaneously if there is an existing BPA under 339940 and the contractor wants to add 339940OS4?
10. It is not clear how GSA intends to address instances where vendors/COs that do not have experience with AbilityOne requirements assume a SIN/NAICS that have AbilityOne requirements as part of the Consolidation effort. How will GSA ensure that AbilityOne program requirements are implemented efficiently and effectively after the Consolidated Schedule is released?
11. How will GSA address SINs that currently have additional “Contract Access Fees?” Will these additional fees be dropped? Or, conversely, will the application of these fees be expanded?
12. Most or all the Schedule 36 SINS appear to have been centrally categorized under Office Management. However, it is unclear how the mapping was carried out. For example, why did Schedule 36 SIN 51 500, which is currently under NAICS 532420 in the FBO documents get placed under an entirely new NAICS code, NAICS 541611?
13. It appears that there will still be some overlap on which products go under which category. For example, there are printers and multi-function devices under both Sch 70, SIN 132-8 and Sch 36, SIN 51 100. These will become new SIN 33411 under category Information Technology / IT Hardware and new SIN 333316C under category Office Management / Printing and Photographic Equipment, respectively. What is the proper place for printers and MFPs - Office Management or Information Technology? Or should they go under both categories?

**III. Do you agree with the mapping of your current Schedule and SIN(s) to your new large category, subcategory, and SIN(s)?**

- Yes
- No

**Comment Section**

*Please use the comment box to provide any comments, questions, or concerns related to the mapping of your current offerings to the new category structure.*

[See response to previous question.](#)

**IV. Are the proposed large categories clear?**

- Yes
- No

**Comment Section**

*Please use the comment box to provide any comments or questions about the large categories you want to share. Please be sure to identify the large categories in your response.*

The proposed large categories based on the Category Management structure is generally clear and a logical approach.

V. Are the proposed subcategories clear?

- Yes
- No

**Comment Section**

*Please use the comment box to provide any comments or questions about the subcategories you want to share. Please be sure to identify any subcategories in your response.*

Coalition members report that the subcategories are generally clear. The Coalition makes the following recommendations concerning the Order Level Materials SIN and the leasing terms and conditions for imaging equipment.

Order Level Materials

SIN 500 seems to be correctly represented in the spreadsheet as “miscellaneous” for large category and “OLM” for small category; however, the actual RFI document does not reflect “OLM” in the small category. This should be added.

Office Imaging Equipment

However, Schedule holders that offer imaging equipment (copiers, printers, multi-function devices, etc.) under Schedule 36 and Schedule 70 had questions about how GSA will determine the applicability of certain subcategory-specific and/or SIN-specific terms and conditions under the new structure. For example, Schedule 36 contractors have worked closely with GSA to establish leasing terms and conditions that are appropriate for multifunctional devices, copiers and printers. Schedule 70 has different leasing terms which do not meet the needs of agency customers or contractors for leasing imaging equipment. Leasing on Schedule 70 also represents a small portion of IT hardware spending, as opposed to Schedule 36 where leasing is more prevalent. We ask that GSA consider adopting the Schedule 36 leasing terms instead of the Schedule 70 terms for office imaging equipment.

**VI. Are the proposed SINs clear?**

- Yes
- No

**Comment Section**

*Please use the comment box to provide any comments or questions about the SINs you want to share. Please be sure to identify any SINs you have comments on in your response.*

The proposed SINs based on NAICs was more challenging to ascertain. Coalition members had the following questions/comments about the SIN restructuring:

1. What is the impact of MOT changes on previously disclosed commercial sales practices? Can discounts based on the MOT be renegotiated?
2. What is the implication of SIN-level size standard on overall contract business size?
3. Since NAICs codes are being consolidated within the SIN, will contractors be able to recertify business size based on the new SIN-level size standard?
4. Does GSA plan to delete SINs with low sales or that overlap? For example, on Schedule 36 the current SINs 51-100C and 51-100F each account for less than 1 percent of Schedule 36 sales and both could be merged with other equipment leasing SINs such as SINs 51-58, 51-58A, and 51-58B.
5. What is the rationale behind increasing the "Order Max" on the Schedule 75 SINS?
6. Recommend that the AIMS ODC SIN (541-1000) be aligned with Ancillary supplies and services rather than mapped to the two Professional Services SINs.
7. Recommend that the 03FAC SINs applicable to the old Energy Schedule are included in logical large categories and subcategories, such as "Facilities" and "Facilities Services," versus any mapping that would require that customer search for them in a category specifically for "supplies."
8. The new SIN for SIN 722 08 should not be grouped with other Ancillary SINs because it is a small business set aside.

**Optional Feedback:** Please provide any feedback or questions you may have related to this Request for Information.

The Coalition would sincerely appreciate GSA's response to the following questions:

1. How will GSA systems display proposed changes and contractor's offerings?
2. How will proposed changes be communicated to clients?
3. Suggest that GSA do a spell check on the RFI excel spreadsheets for spelling and punctuation.
4. When will contractors be able to view RFQs for categories not on their schedule? Will this happen automatically on Oct. 1st or as each contractor receives a schedule contract or signs the mass mod? The Coalition recommends that it be Oct. 1 so as not to penalize existing schedule contractors by having to wait for the mass mod and to avoid any perceived preferences amongst contractors with this much anticipated level of transparency.
5. How will ordering agencies post opportunities on eBuy? Will they be under the large categories, the subcategories, and/or the SINs?
6. Will GSA allow Schedule contractors to have identical products under multiple SINs?